

NEWS ROUNDUP

Bae wins £52m turbo-prop order

British Aerospace is confident a new 64-seat turbo-prop commuter airliner could become a big success after British Midland ordered seven costing £52 million.

Police filmed driver

The first video film evidence shown in a British court of a motorist being committed to prison was shown to three magistrates at Solihull, West Midlands, yesterday.

Stamps trial succeeds

High street stores may soon be selling stamps after the Post Office announced yesterday that a pilot scheme in Bristol, Preston, York and Nottingham had been a success.

Child burglar strikes

Lord Hertford said yesterday that a child may have helped in the burglary at his home, Ragley Hall, Alcester, in Warwickshire.

Irish top theft list

Theft of money from hotels is almost twice as likely in Ireland as anywhere else, according to Thomas Cook.

£10,000 for secretary

A woman who was forced to retire when aged 60 was awarded more than £10,000 by an industrial tribunal yesterday.

Actor leaves £3m

Trevor Howard the actor left nearly £3 million in his will, published yesterday. Howard, who starred in classics such as *Mutiny on the Bounty*, *Brief Encounter* and *The Third Man*.

Charges against RUC officers bring protest

Sir Eldon Griffiths, parliamentary adviser to the three UK police federations, yesterday attacked the decision to bring disciplinary charges against 20 RUC members in connection with an alleged conspiracy to pervert the course of justice uncovered by the Stalker-Sampson inquiry.

WOMEN'S SALE

FOR A LIMITED PERIOD ONLY OUR GENEROSITY WILL EXCEED OUR GOOD LOOKS 40% off Designer Collections

Table with 3 columns: EXAMPLES, ORIGINALLY, NOW. Rows include JACKETS (£115 to £75), SKIRTS (£59 to £39), DRESSES (£130 to £65), COATS (£135 to £89).

Options at AUSTIN REED of Regent Street Regent Street, London and Nationwide

Government plans to increase number of low-cost village homes Housing associations to play a key role

By Christopher Warman Property Correspondent

Government plans to increase the supply of low-cost housing in villages, mainly by expanding the role of housing associations and encouraging direct private investment in housing for rent, were announced yesterday by Mr Nicholas Ridley, the Environment Secretary.

He also issued a discussion paper on village housing and new villages which indicates support for the concept of villages on sites away from the Green Belt or Areas of Outstanding Natural Beauty.

Those proposals received a muted welcome from countryside bodies. Rural Voice, an alliance of national

organizations representing rural communities, declared that they "hardly begin to address the problem" of providing housing for those on lower incomes.

Mr Ridley said in a written answer in the Commons that proposals to increase the supply of low-cost housing in smaller villages primarily would involve building on the success of the rural housing association movement established partly through the work of the National Agricultural Centre Rural Trust.

Funding for the trust will be increased threefold next year, to £315,000, to give start-up support for more rural housing associations. He added that he had agreed with

the Housing Corporation an increase in its funds to allow a rise in the number of rural schemes approved, from 185 in 1987-88 to a target of 600 in 1990-1991.

Looking for more direct private investment, Mr Ridley said the de-regulation of rents, combined with the tax benefits and subsidies available, should provide a big stimulus to the private rented sector, and help landowners to provide housing for their local communities while still making a reasonable return.

"I hope developers will pay increasing attention to the needs of village communities by designing developments sympathetically and by building balanced developments

that help meet local needs for low-cost housing for rent and sale." That theme is taken up in the discussion paper on Village Housing and New Villages.

Affirming the government commitment against development in the Green Belt or other protected areas, it says no one wants to see a typical small village engulfed by suburban development, but in some rural areas, existing villages may well benefit from employment opportunities and a wider housing choice.

The paper suggests that since there is a clear general consensus against sporadic development in the countryside, "the alternative of well located, well planned and well

designed development on a village scale warrants careful consideration, as well as the moderate growth of existing villages where that is acceptable".

While there might be scope for village development and possibly new villages in some areas, "it is certainly not the case that such development would be welcome or acceptable everywhere".

The shortage of low-cost housing in rural areas was becoming a matter of increasing concern, Mr John MacGregor, Minister of Agriculture said yesterday. "It is very important that our rural communities retain the young population who wish to stay there and are able to offer them satisfactory housing", he added.

Prince praises community architects



The Prince with Ms Julia Lackey (left) and Mr Tony McGann, of the Eldonian Association, and Mrs Jessica Douglas-Home (Photograph: Bill Warhurst).

By Charles Knevit, Architecture Correspondent

The Prince of Wales yesterday promised to visit this year's top award winner in The Times/Royal Institute of British Architects Community Enterprise Scheme, in Liverpool, and heaped praise on community architects helping local groups with housing, community centres and other neighbourhood facilities.

The Prince, who is patron of the scheme, told 300 guests at the awards ceremony at the Institute's headquarters in London, that everyone was impressed by the achieve-



ments of the Eldonian Community Association, and that he had been extremely encouraged to hear that they were "about to get into bed, if that is the right word, with Merseyside Development

Corporation to achieve their further aims and ambitions".

He was referring to the award winning plan by the group, which has already built two co-operative housing schemes and a garden market, to redevelop, with the corporation, a 120-acre canal-side site for small businesses, housing and recreation facilities in the Vauxhall area of north Liverpool.

Mr Tony McGann, chairman of the association, was given a cheque for £1,600, a plaque and a certificate by the Prince and Mrs Jessica Douglas-Home, when he received the Charles Douglas-Home

Award for the most outstanding entry this year.

The Prince, who arrived late at the ceremony after opening a community project in Deptford, South London, said "it was a complete nightmare" to get from one side of London to the other in time for anything nowadays.

Referring to Mr Charles Douglas-Home, the late editor of The Times, who launched the award scheme three years ago, the Prince said: "A great deal has happened in the last three years since this award was set up in memory of a particularly fine editor of The Times. I am sure he himself

would have been thrilled to see the results that have been taking place since then."

The Prince praised community architects and other "enablers" who made such projects happen. The Prince warned against the dangers of cost-cutting exercises in community projects, which 15 or 20 years later could cost more to put right. He hoped the award winners would serve as an example to a host of other community groups.

Mr McGann, said that four further businesses were planned by his association which would lead to the creation of several thousand new jobs.

Cuts 'are serious threat' to defence

By Martin Fletcher Political Reporter

Britain's ability to meet its central defence obligations are now seriously threatened by spending cuts, the all-party defence select committee said yesterday.

The Government was committed to maintaining all Britain's big defence roles. "The question is not whether this can be done, but how well it can be done", the MPs said.

A full-scale review, the first since 1981, would become essential if the Ministry of Defence was unable to demonstrate the continuing effectiveness of Britain's defence. "Difficult choices cannot be avoided."

The Conservative-controlled committee last week published a critical report saying that the Royal Navy was under strength, and unable to meet even its peacetime commitments.

It has consistently cautioned against a "defence review by stealth" as the Ministry of Defence "salami-sliced" to cope with a declining budget, but in this report, produced in readiness for the Commons debate on the 1988 Defence Estimates, it says that savings could no longer necessarily be achieved through cutting peripheral work.

"The scale of forthcoming procurement decisions suggests that it will not be easy to keep changes to the margin of the defence programme, and even those at the margin will have some effect on capability."

The report notes that between 1982-86 and 1990-91 real defence spending will have fallen from £18.6 billion to £17.4 billion at 1986-87 prices, though expenditure was now broadly level.

The committee also expresses concern at the lack of clarity in the arrangements for moving American chemical weapons to Europe and authorizing their release in time of war.

It says it is alarmed at a 20 per cent loss of scientists and engineering specialists from defence research establishments between 1981 and 1988 and says remuneration must match that of the private sector.

Defence Select Committee: Statement on the Defence Estimates 1988 (Stationery Office, £11.50).

Buying The Times overseas: Australia \$20.00; Belgium 25.00; Canada \$20.00; Denmark 25.00; France 25.00; Germany DM 35.00; Greece 25.00; Hong Kong HK\$ 25.00; India 25.00; Italy 25.00; Japan 25.00; Korea 25.00; Luxembourg 25.00; Malaysia 25.00; Mexico 25.00; New Zealand 25.00; Norway 25.00; Pakistan 25.00; Portugal 25.00; Singapore 25.00; Spain 25.00; Sweden 25.00; Switzerland 25.00; Taiwan 25.00; Thailand 25.00; USA \$25.00.

Tax changes to encourage trust funds Industry urged to give workers health cover

By Nicholas Wood Political Correspondent

Big companies are to be encouraged to assume greater responsibility for the health care of their workers under radical plans being considered by the Government.

Companies are to be urged to set up health trusts along the same lines as pension trusts under proposals being canvassed by Mr John Moore, Secretary of State for Social Services, as part of the review of the structure and financing of the National Health Service.

In contrast to existing company health insurance schemes, widely operated as a perk for senior managers, the new trusts would cover all shopfloor workers, thus widening the scope of private medical care.

However, changes will be needed in the tax rules operated by the Inland Revenue if the new arrangements are to come into operation, and it is understood that Mr Moore

has been holding talks with ministers in the Treasury and the Department of Trade and Industry about the need for changes.

The problem arises because the Inland Revenue distinguishes between private health insurance provided by firms through insurers such as Bupa and the proposed company-based trusts. Staff covered by insurers are taxed on the benefit in kind, normally the premium paid on their behalf

by their employer, but those covered by a company trust are taxed on the full value of any private medical care they may receive.

Mr Moore, who is seeking to iron out this anomaly and ensure that trusts are treated on the same basis as private insurers, hinted at the move in his speech to the Centre for Policy Studies on Monday when he underlined his determination to change the image of company health

cover from a perk to that of a widely available benefit.

Sources close to the Whitehall talks said yesterday that trusts had three advantages over "off the shelf" insurance provided by provident associations.

Trusts in which the company paid a premium on behalf of all its employees were likely to be cheaper than buying cover from outsiders. Companies would be able to design health packages tai-

lored to their particular industry, and, like good pension schemes, health trusts could help to develop worker loyalty and cut down on strikes and absenteeism.

The Government was yesterday accused by the TUC of using its review of the health service as a "convenient hiding place" from the public clamour for action and of disguising from the debate "conducted behind closed doors" anyone committed to the service.

The TUC said that, irrespective of its final conclusions, the review marked a breakdown in the political health of the nation.

In its evidence on the NHS, which is being submitted to the Government, the TUC says: "We deeply regret that the review has not been open and has not involved a wider range of persons other than government ministers, who have made no secret of their wish to reduce public expenditure".

GCSE courses not approved Pupils' work may be wasted

By Douglas Broom, Education Reporter

Several thousand teenagers risk wasting two years of their education unless schools drop plans to run GCSE courses which have been refused official recognition, parents were told yesterday.

The Secondary Examinations Council is sending a warning to the heads of 6,000 secondary schools in England, Wales and Northern Ireland alerting them to the fact that hundreds of syllabuses designed by schools will become worthless in 1990.

The alert is going out now because teaching for two-year

GCSE courses leading to examinations in 1990 will begin this September.

The syllabuses affected are those known as "Mode Three" which are designed by teachers and then approved by local examination groups.

About 14,000 pupils are thought to be following Mode Three courses but only 30 out of 900 have been approved.

Mr Peter Dines, chief executive of the council, said: "We will have to refuse to issue a certificate to a candidate if the syllabus is not approved. I hope that we have given

sufficient warning that no teacher will put any child in that position."

Some teachers fear the failure could lead to the abolition of Mode Three which has been a vehicle for introducing new subjects, like computing, to the examination system.

Employers are now more willing to have students on placement during their degree courses. One in four courses at polytechnics and colleges include at least a year's work experience, according to the Council for National Academic Awards.

Mr Baker disclosed in a Commons written reply that about £20 million has been pledged so far by private firms to the city technology colleges.

Technology colleges may teach arts

By David Tyler and Sheila Gann

The role of the City Technology Colleges will be expanded to cover the arts under a government amendment to the Education Reform Bill now being considered by Mr Kenneth Baker, the Secretary of State for Education and Science.

The amendment, based on a proposal from Lord St John of Fawsley, the former Conser-

vative Minister for the Arts, is expected to be considered in the House of Lords tomorrow.

Mr Baker is believed to have been persuaded that the scope of the CTCs, which have been criticized heavily and have not attracted the level of industrial sponsorship hoped for, should be widened to cover the arts.

Neither the Department of

Education and Science nor Mr Richard Braoson would comment yesterday on reports that his company, Virginia Records, had been asked to sponsor a City arts and technology college.

Mr Baker disclosed in a Commons written reply that about £20 million has been pledged so far by private firms to the city technology colleges.

Remembering for the Future

A major International Conference in Oxford (10-13 July) will address 'THE IMPACT OF THE HOLOCAUST AND GENOCIDE ON JEWS AND CHRISTIANS'. Artistic and creative events have been planned in both London and Oxford which are open to the general public providing unique opportunities to confront and assess the challenge of the Holocaust for today's world.

"...exploring the necessary lessons of hope beneath unavoidable lessons of despair..."

CONFERENCE - OPEN MEETING Central Hall Westminster London 15 July Key speeches on the Holocaust and its impact from an International panel of experts including Nobel Peace Prize Laureate, Elie Wiesel.

EXHIBITION OF DRAWINGS FROM THE CONCENTRATION CAMPS AND GHETTOS The Royal Institute of British Architects London 11-20 July The exhibition includes original works from the Auschwitz Museum never before seen outside Poland.

THE HOLOCAUST - A COMMEMORATION IN MUSIC Royal Opera House 17 July The programme presents three great works as an act of commemoration and dedication.

THE HOLOCAUST AND THE CINEMA Everyman Theatre Hampstead 10-17 July A week long series of films and discussions, includes a seminar by Claude Lanzmann on his epic film 'Shoah'.

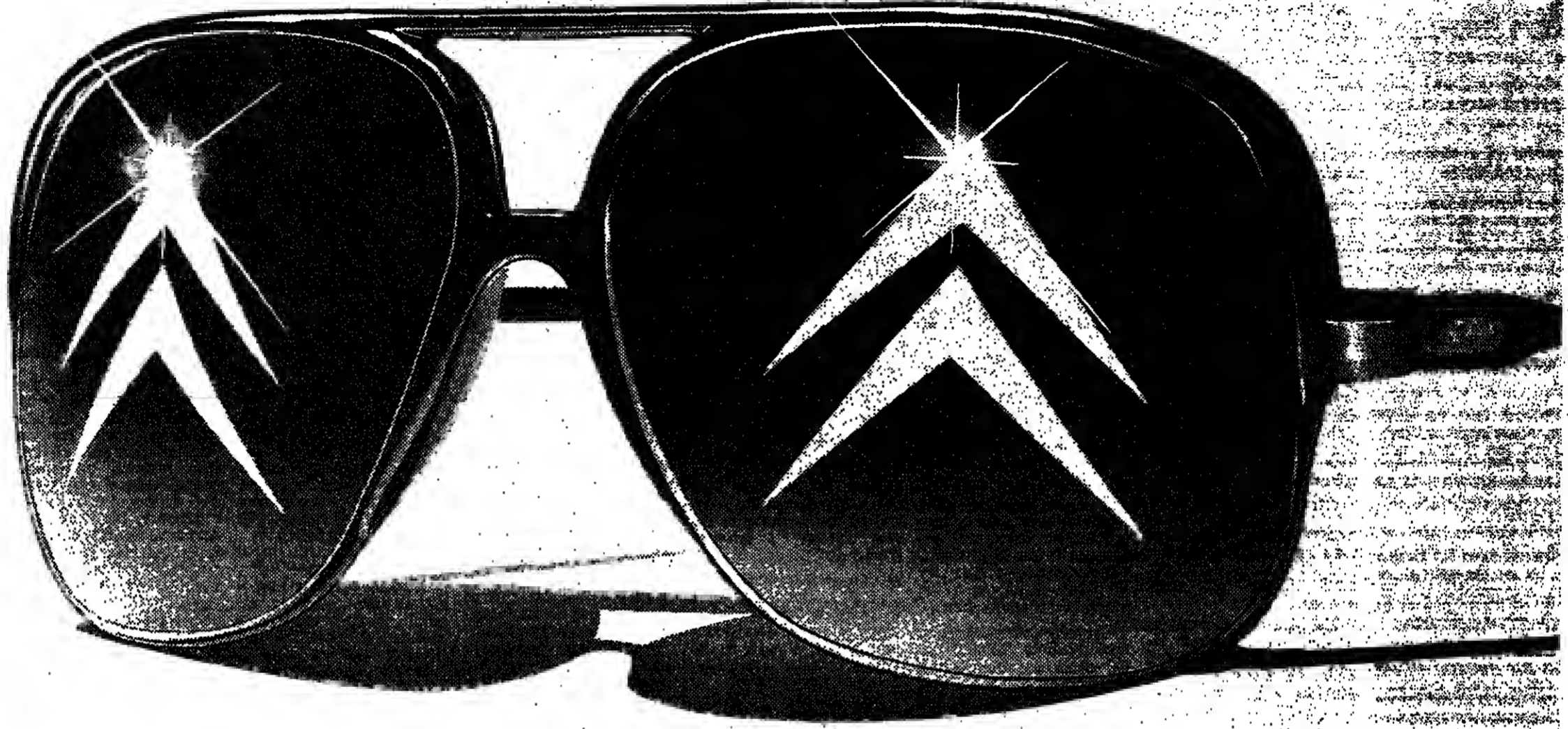
SPEAK THE UNSPEAKABLE Purcell Room South Bank 18 July Ruth Rosen and Harold Pinter present readings from eye witness accounts of the Holocaust era.

SURVIVORS GATHERING London 17 July An opportunity for Holocaust survivors and their families to meet and share their experiences.

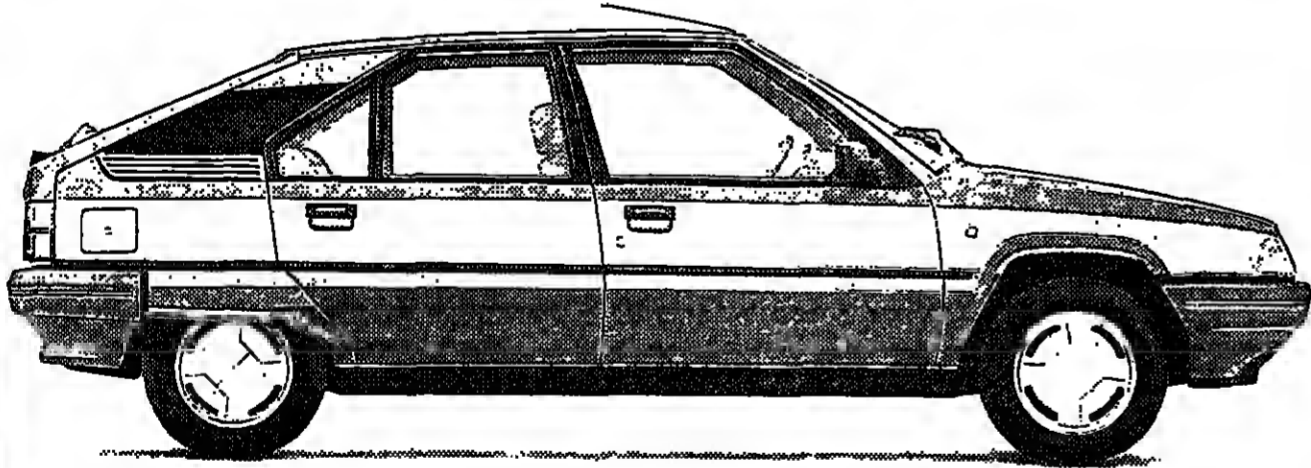
RESCUERS SPEAKING National Theatre South Bank 7/12/22 July Readings taken from the stories of people who risked their own safety by helping victims of persecution during World War II.

For details of these separate events, in both London and Oxford, please ring 01-822 3183

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Britons in
Majorca
limited bail

The General Synod

Church approves women's ordination by slim margin

By Alan Wood

A sharply divided Church of England Synod yesterday gave general approval to legislation confirming the principle of the ordination of women to the priesthood...

The House of Bishops voted 28 for and 21 against; the House of Clergy 137 for and 102 against; and the House of Laity 134 for and 93 against.

The Bishop of Winchester, the Right Rev Colin James, opposing the measure, said that for the Church of England to decide to ordain women...

Mr John Gummer (St Edmundsbury and Ipswich), MP for Suffolk Coastal and Minister of State for Agriculture, Fisheries and Food...

The Bishop of Guildford, the Right Rev Michael Adie, said he hoped the synod would be consistent. To turn back now would be fidgeting of an irresponsible kind.

Church would see the light as it had done on so many other matters. "We are Anglicans; let's do it."

Mr Carl Boswell, the executive's chief agricultural inspector, said that 56 people, including eight children, were killed last year...

Mr George Scates, a retired farmworker and author of a book, Weighing Up, published yesterday, said that many accidents were the result of fatigue.

Mr Barry Leathwood, secretary of the agricultural workers' section of the union, called for more health and safety inspectors...

Mr John Gummer (St Edmundsbury and Ipswich), MP for Suffolk Coastal and Minister of State for Agriculture, Fisheries and Food, said the proposals might not be contrary to scripture...

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Show cattle on best behaviour



Cattle on parade: Mr Charles Hinchcliffe judging a family group at the Royal Show (Photograph: Harry Kerr).

A chilling reminder of farming's grim safety record came from the Health and Safety Executive and the Transport and General Workers' Union during the Royal Show at Stoneleigh, Warwickshire, yesterday.

Mr Carl Boswell, the executive's chief agricultural inspector, said that 56 people, including eight children, were killed last year...

farms, higher fines and prison sentences for serious offenders. "The HSE has tried education and persuasion but that hasn't worked," he said.

Mr George Scates, a retired farmworker and author of a book, Weighing Up, published yesterday, said that many accidents were the result of fatigue.

Weather conditions had been excellent for grass growth. Farmers appeared confident about the future of the beef industry...

Mr Chris Haskins, chairman of Northern Foods, one of the country's leading retail chains, said that the quality of food supplied by British farmers left a great deal to be desired.

Partners Border Leicester Champion; senior ewe, owners K C and J J Smith, reserve: senior ewe, owner Devon Greenwool Champion, ram, owner W J Lee; reserve: ram, owner B & R Hayward; reserve: senior ram, owner R Wear; reserve: senior ewe, owner J C Latham...

Mr Oswald Clark (South-west) said he was not elected to represent a self-destructing sect and he would not vote to do that.



The Bishop of Guildford: "Approve and improve it."

Mr John Gummer: "We are legislating for schism."

Britons in Majorca denied bail

A Palma judge denied bail yesterday for five young Britons arrested after a brawl in which a Majorca taxi driver died.

Unless an appeal against the order against bail succeeds, the men who were charged with being drunk and disorderly after getting into trouble in Magaluf at midnight last Friday may have to spend up to six months in prison before being tried.

Contrary to expectations that there would be a hearing yesterday, the five did not see Judge Mariano Zaforteza, who confirmed the accusation against them of drunken and disorderly conduct.

Usually, people accused of offences which might bring sentences of less than one year are freed on bail or provisional liberty. A conviction for drunk and disorderly normally carries a maximum penalty of a six-month suspended sentence.

The Britons charged are Jason Richard Dunn, aged 20, of Farnworth, Greater Manchester; Lee Robert Virgo, of Southwick, West Sussex; and Michael C. Baird, 18, Edward Schofield, 19, and Adrian Houseman, 18, all of Bolton, Greater Manchester.

Mr Melchior Washelet, the Belgian justice minister, yesterday said there would be no special treatment for British soccer fans facing charges of manslaughter at the Heysel trial this autumn.

British Medical Association Guideline to avoid 'designer children'

By Jill Sherman, Social Services Correspondent

The British Medical Association is to draw up ethical guidelines on genetic engineering to avert the creation of "designer children" and "supermen".

hair all over and with six fingers and toes?" Dr Jessiman asked. "Gene addition has been used to breed 'super chickens' and the idea of a 'superman' is entirely repugnant."

Aids test proviso on some mortgages

Insurance companies are asking people wanting mortgages over £50,000 to undergo an Aids test before agreeing to cover. Dr John Dawson told the conference.

Dr Alexander Macara, chairman of the BMA's central ethical committee, said he would also like to see a rider to the motion calling for specific signed consent before the doctor's form was actually returned to the company.

Poll tax to benefit suburbia

By David Walker, Public Administration Correspondent

The most detailed study yet on the impact of the poll tax has shown that the biggest gainers are likely to be people living in commuter suburbs.

Curbs sought on import of harmful waste

By Andrew Morgan

One of Britain's leading regional watchdogs of the disposal of imported European hazardous waste said yesterday it would be unable to exercise control over chemicals sent for treatment if imports were not curbed.

Mr Taylor commented: "This situation helps to explain the often contradictory statements about the impact of the poll tax."

SHAME ABOUT THE SHOT... SHOULD HAVE SHOT SURESHOT.



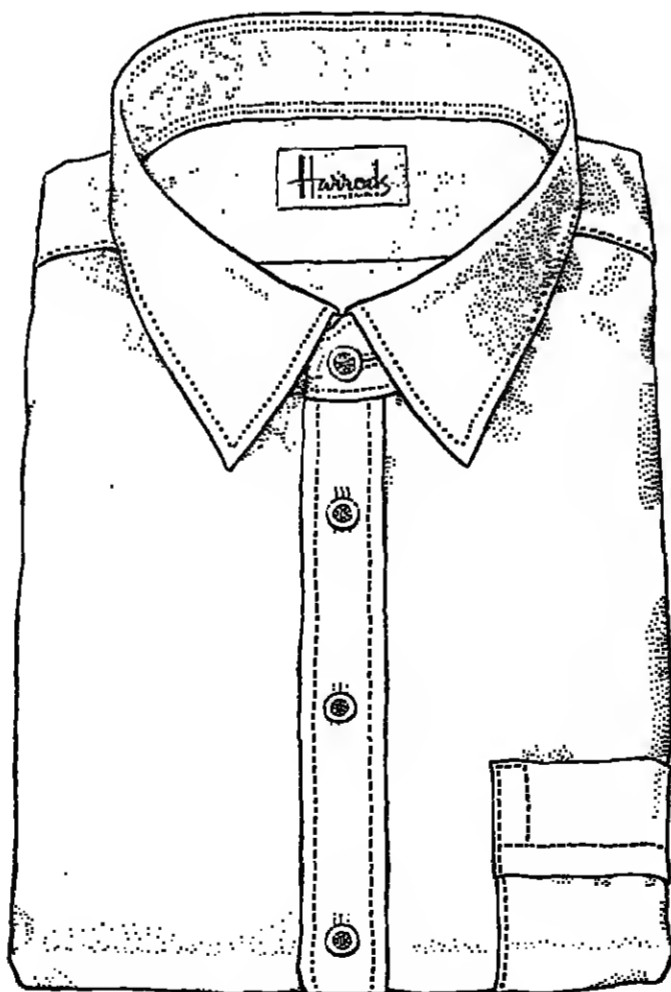
From the famous Canon Sureshot range, the Snappy EZ is a family point and shoot compact, offering outstanding value and outstanding results.

Canon Sureshot Snappy EZ

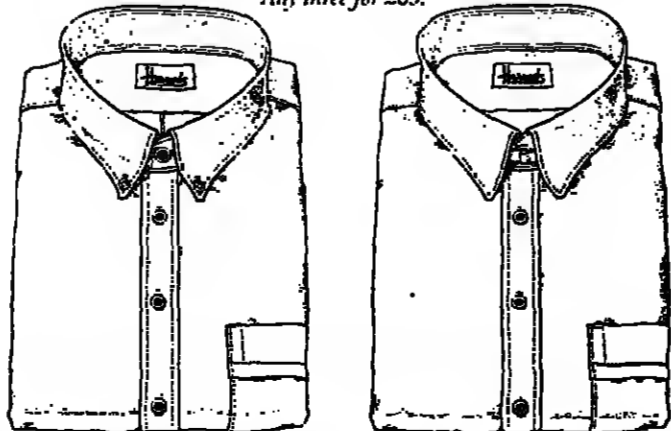
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Chester Barrie single breasted suit.....	£420	£305
D'Urban double breasted suit.....	£285	£195
JACKETS		
Harrods blazer, double breasted.....	£150	£120
Harrods blazer, single breasted.....	£145	£115
D'Urban jacket, single breasted.....	£185	£135
TROUSERS		
D'Avenza wool trousers.....	£110	£80
Harrods seersucker trousers.....	£50	£35
Harrods cotton trousers.....	£45	£30
PERSONAL TAILORING		
Cashmere suiting, per metre.....	£412	£206
Cashmere overcoating, per metre.....	£230	£115
Cashmere jacketing, 2 metres.....	£380	£190
Super 100 suiting, 3.20 metres.....	£246	£123
KNITWEAR		
Argyll cotton jumpers.....	£41.50	£27.50
Knitted cotton polo shirts.....	£48	£32
Shetland crew neck jumpers.....	£29.50	£19.50
SHIRTS		
100% cotton poplin plain shirt, regular collar.....	£35	£24.50
Button down or tab collar.....	£36	£24.50
Any three for.....		£69
Hawes and Curtis 100% cotton shirts.....	£45	£32.50
Three for.....		£90
TIES		
Yves St Laurent silk ties.....	£29.50	£14.50
Three for.....		£39
Lanvin silk ties.....	£31.95	£15.95
Christian Dior silk ties.....	£21.50	£12.95
Woven stripe and crest ties.....	£24.95	£9.95
Three for.....		£27
Printed silk foulard.....	£17.95	£9.95
Three for.....		£27



100% cotton poplin plain shirts in regular, button down or tab collar.
Any three for £69.



	Harrods Usual Price	SALE PRICE
RAINCOATS		
Pure silk single breasted.....	£300	£150
OVERCOATS		
100% cashmere single breasted.....	£430	£215
100% cashmere double breasted.....	£470	£235
UNDERWEAR		
Zimmerli Swiss white cotton briefs.....	£22.75	£18.25
Zimmerli Swiss white cotton T-shirts.....	£28.50	£22.75
Sunspel classic boxer shorts.....	£8.95	£6.50
Three for.....		£18
Hom cotton briefs.....	£7.25	£5.95
NIGHTWEAR		
Bonsoir cotton nightshirts.....	£24.50	£16.50
Bonsoir cotton gowns.....	£48	£27.50
Egeria plain towelling gowns.....	£115	£75
Derek Rose cotton striped pyjamas.....	£49.50	£29.50
Three pairs for.....		£84
CASUAL COLLECTIONS		
Henry Cotton summer trousers in cotton.....	£69	£34.50
Melka short sleeve summer shirts.....	£26.50	£16.95
SHOES AND ACCESSORIES		
Church's full brogues.....	£109.50	£85
Pure cashmere scarves.....	£55	£29.50
Regent braces.....	£18.50	£9.95
GIFTS		
Harrods pipes.....	£35	£25
Soft leather wet pack.....	£29.50	£19.50

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Soviet Union struggles to define limits of glasnost

Pravda spells out the tasks ahead

Four days after the end of the Soviet Communist Party conference, Pravda yesterday published the six resolutions. These include "the inalienable right to full and accurate information on any question - with the exception of military and state secrets", and the right to discuss everything of interest freely and openly.

They also lift "unjustified restrictions" on statistics and environmental information, and the limits on the access to library and archive material.

The assurances about access to information were in the fifth resolution - the one pertaining to glasnost. The other resolutions deal with perestroika and economic re-

unacceptable, so was publishing "unobjective information detrimental to someone's reputation". The resolution did add, however, that in any controversy, all points of view should be reported by the media without distortion.

The press was called on to show political and moral responsibility. Anyone criticized in the press is to have the right of reply in the same publication. But the resolution also warned against attempts to use glasnost for undesirable ends - including furthering group, ethnic, regional or "corporate" interests.

In an uncomfortable reminder of the present criminal offence of "anti-Soviet propaganda", the resolution said that glasnost must not be used to the detriment of the Soviet state.

In view of the recent outbreaks of ethnic unrest in the Soviet Union, the fourth resolution, on inter-ethnic relations, was bound to attract special interest. Like many of the conference speeches, it strongly criticized the Soviet Union's past nationalities policy. Explicitly, it said that a host of difficult questions had not been solved and this had led to social unrest and sometimes open conflict. Implicitly, it suggested that the fundamentals of Soviet nationalities policy - which has called at times for the "mingling" of nationalities and at times for their "merging" - was oversimplified and unrealizable.

In its place, a new "socialist nationalities ideal" was set out which envisages "not the dead hand of unification, but full-blooded and dynamic unity in national multiplicity". As

described in the resolution, this would allow greater cultural and linguistic freedom, and more autonomy, so long as this did not run against "the strengthening and progress of our multinational state".

Another, perhaps related, development is the repeated use of the word "federation" (Russian: *federatsiya*) to describe the Soviet Union.

Surprisingly, the resolution also seemed to support a daring proposal by delegates from the Baltic republic of Estonia. They had asked for the right to run their republic on a self-financing system similar to that being introduced in Soviet enterprises, and so acquire something approaching economic autonomy. The resolution suggested that this principle was being considered for all republics, and noted that in future republics would be told whether they were net contributors to the state budget or beneficiaries.

Many in the Baltic republics and other more developed areas believe their profits are siphoned off to poorer - and, they would say, less diligent and efficient - republics. This suspicion has long exacerbated anti-Russian feeling in those regions.

The resolution on inter-ethnic relations had been expected to express an official view on the dispute between the Caucasian republics of Armenia and Azerbaijan over Nagorno-Karabakh. In the event, the resolution said only that "any nationalities problems require a considered and multi-faceted approach based on thorough analysis and an objective assessment of the particular situation".

The resolutions on legal

reform and combating bureaucracy differed little from details foreshadowed before the conference. One principle is to form the basis of the new legal system.

This would turn Soviet law away from being a long string of prohibitions and establish that "everything that is not expressly forbidden is permitted". The reform will also enshrine the presumption of a defendant's innocence before trial, and provide for a new draft of contract law to correspond to the new requirements of Soviet planning.

It is also envisaged that most production will be governed by contracts, between individual firms, ministries and wholesalers. The changes

deals with perestroika and the pace of economic reform, but with an emphasis which is quite different from the "theses". There, the question of economic reform was dealt with in terms of principle and sounded optimistic. In the resolution, the emphasis is on improving food supplies and raising living standards. There is a tone of pessimism about the lack of progress in economic reform which is unusual in an official Soviet document and a sense of desperation. "Any attempt to command collective and state farms should be stopped immediately," it says. "Radical retooling of light industry is needed," it says, but makes no recommendation as to how to achieve it.

The same priority was expressed by the Politburo when it approved the results of the party conference on Monday and suggests top-level concern that popular dissatisfaction could stall the reform programme before it gets underway.

Delegate after delegate to the conference spoke of food shortages, queues, lack of consumer goods, and mounting cynicism about perestroika.

One senior economist warned that people's hopes had been raised to the point where they expected a miracle, and if there was none, dangerous disillusionment could set in.

The resolutions published yesterday constitute the new text book for party officials across the country.

They contain most of the elements proposed by Mr Gorbachev.

Leading article, page 13

The presumption of innocence will be enshrined in law

form, the reform of the political structure, combating "bureaucratism", inter-ethnic relations and legal reform.

The resolution on glasnost, which had been the one most keenly awaited by intellectuals and the media, promised not only much greater freedom of information than the population has been used to, but also legislation to enshrine the newly-acknowledged rights in law. There was also condemnation of those who tried to prevent the flow of information, whether for personal or bureaucratic reasons.

Despite the pledges, however, the resolution contained caveats which could ensure that glasnost remains patchy. Military and state secrets have yet to be defined, although a definition is promised. While the resolution said attempts to restrain press criticism were

unacceptable, so was publishing "unobjective information detrimental to someone's reputation". The resolution did add, however, that in any controversy, all points of view should be reported by the media without distortion.

The press was called on to show political and moral responsibility. Anyone criticized in the press is to have the right of reply in the same publication. But the resolution also warned against attempts to use glasnost for undesirable ends - including furthering group, ethnic, regional or "corporate" interests.

In an uncomfortable reminder of the present criminal offence of "anti-Soviet propaganda", the resolution said that glasnost must not be used to the detriment of the Soviet state.

In view of the recent outbreaks of ethnic unrest in the Soviet Union, the fourth resolution, on inter-ethnic relations, was bound to attract special interest. Like many of the conference speeches, it strongly criticized the Soviet Union's past nationalities policy. Explicitly, it said that a host of difficult questions had not been solved and this had led to social unrest and sometimes open conflict. Implicitly, it suggested that the fundamentals of Soviet nationalities policy - which has called at times for the "mingling" of nationalities and at times for their "merging" - was oversimplified and unrealizable.

In its place, a new "socialist nationalities ideal" was set out which envisages "not the dead hand of unification, but full-blooded and dynamic unity in national multiplicity". As

described in the resolution, this would allow greater cultural and linguistic freedom, and more autonomy, so long as this did not run against "the strengthening and progress of our multinational state".

Another, perhaps related, development is the repeated use of the word "federation" (Russian: *federatsiya*) to describe the Soviet Union.

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Leading article, page 13

Briton in court over 'raid'



Mr Denis Charles Behan, a Briton alleged to have been the leader of a South African commando group in Zimbabwe, arriving at Harare Magistrates Court in leg irons yesterday. He was held in Botswana after evading arrest in north-west Zimbabwe where, it was said in court, sophisticated radio equipment had been found in secret compartments in his vehicle (Jan Knack writes). Mr Behan, aged about 38, was born in Manchester but is a South African resident and was allegedly behind a failed attempt last week to free four white Zimbabweans and one black facing trial on bombing and sabotage charges.

Britain
EEC
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Zia's Isla
meets op

Hungarians press for reform of Comecon

From Richard Bassett, Vienna

The 44th summit meeting of the Soviet bloc economic organization, Comecon, opened in Prague yesterday amid calls from Hungary, the most liberal member in its economic affairs, for a "radical transformation" of the grouping.

The Hungarian daily *Magyar Nemzet* said the organization, with an "obsolete" way of functioning, contradicted the spirit of perestroika. Without Comecon reform, the future would bring a dramatic decline in standards of living in Eastern Europe, with wide differences between the communist states as a result of unco-ordinated planning.

Hungary's outspoken criticism was most likely approved by Moscow, which has also recently urged Comecon to modernize itself. But such ideas from Moscow face stiff resistance from East Germany and Romania, whose rigid economies and internal policies defy both glasnost and perestroika.

While Romania's economy is the most impoverished in Europe, the East Germans have the most efficient economy within the bloc and East Berlin's arguments, therefore, cannot be easily ignored by the three-day summit. The talks will focus on the organization's future up to the year 2005.

Hungary has a longer his-

tory of criticizing Comecon than the Soviet Union. The trading bloc's rigidity has prevented Hungarian trade with its Eastern neighbours from reaching its full potential.

Hungary, which recently signed an agreement with the EEC and is regarded as something of a maverick in the trading bloc, has shown that this potential can be exploited on the Western front with great success.

While the Soviet Union and Hungary are struggling to push Comecon forward, East Germany and Romania, the two least flexible members, remain lukewarm to any change.

East Germany has been unenthusiastic about the Moscow summit in its recent press coverage. Last week official East German sources were at pains to point out that, whereas perestroika was a term with "relevance" for a large country like the Soviet Union, it had "less significance for more developed economies".

The Romanians, the most outspoken critics of glasnost, are supporting this line of argument. Their latest differences with the Hungarians over the fate of the Hungarian minority in Transylvania do not doubt increase the tension between the reformers and those whose interests lie in the

preservation of the old order. The Romanian media, in their first official commentary on the Moscow summit, referred briefly and diffidently to what they called the "process of social renewal". Their rather grudging commentary was barely a tenth of that to be found in other official Soviet bloc newspapers.

Poland, however, has decided to swing fully behind Moscow's new line. Its official press reported without reserve details of the summit reforms and during this week's Comecon meeting, the Poles will doubtless be on the side of the reformers.

Bulgaria and Czechoslovakia have also in their different ways shown themselves out to be totally hostile to perestroika. But the resistance of East Germany and Romania will remain a stumbling block to any widely co-ordinated reform.

Glasnost, by its very openness, has changed relationships between Moscow and the other Soviet bloc capitals and has filled them with uncertainty. But glasnost, if brought to its logical conclusion, must allow differences of approach and greater autonomy for Moscow's satellites.

● BELGRADE: Nearly 5,000 Yugoslav workers massed in the centre of the Croatian town of Vukovar yesterday to demand a doubling of wages.

Hamadei's trial for hijacking adjourned

Frankfurt - Mr Muhammad Hamadei, charged with hijacking a TWA airliner and murdering a US Navy diver in 1985, went on trial here in a top-security court in the grounds of a prison (John England writes).

The dead man's parents sat opposite their son's alleged killer as Herr Achim Thiel, the chief prosecutor, claimed that Mr Hamadei had mercilessly beaten Robert Stethem before shooting him in the head. The case, expected to take a year, was adjourned until tomorrow after the charges were read.

Editor ill

Johannesburg (Reuter) - Mr Zvelakhe Siska, the editor of *New Nation* who has been detained without trial since December 1986, was transferred to hospital for treatment of an undisclosed illness, his family said.

Bartok home

Hegyeshalom, Hungary (Reuter) - The remains of composer Bela Bartok received an emotional welcome when they were brought back to his native country.

US funeral

Athens (AP) - The body of Captain William Nordeen, the US military attaché killed by a car bomb, was flown to America accompanied by his British wife, Patricia, and daughter.

Spying arrest

Tokyo (AFP) - A North Korean businessman has been arrested for allegedly recruiting spies and gathering intelligence on South Korea and Japan for the past 17 years.

Priests freed

Kampala (AP) - Rebels of Uganda's Holy Spirit movement released seven kidnapped priests and nuns after the Catholic Church met their demands for medical supplies.

Justice vote

Seoul (AFP) - South Korea's Parliament approved President Roh's second nominee for Chief Justice, Mr Lee Il Kyu, after rejecting his first nominee three days earlier.

Media change

Paris (AFP) - France is set up a new media watchdog to replace the existing media commission, which has been criticized by the Socialists.

Treasure hunt

Peking (AFP) - China plans to salvage a ship laden with treasure that sank off the coast of Guangdong province more than 1,000 years ago.

Holiday death

Mrs Julie Nunciata, of Peterborough, was killed when her stationary car was hit by a van at traffic lights in Majorca.

Bank strike

Lisbon - Portuguese bank workers started a two-day strike and transport staff in Lisbon also stopped work.

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Holiday death

Bank strike



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Britain faces EEC clash over Greek socialist line

From Richard Owen, Strasbourg

Greece, which has just taken over the EEC presidency, yesterday put itself on a collision course with Mrs Thatcher by laying down a programme for the Single European Market in 1992 based on social equality and worker participation in industry, with new rules for regional spending to benefit the southern states to be in place by January 1, 1989.

It also criticized Turkish policy over Cyprus, and ruled out any negotiation on the Turkish application to join the EEC for as long as Greece is in the chair.

Outlining Greece's objectives to the European Parliament, Mr Karolos Papoulias, the Greek Foreign Minister, praised the progress towards 1992 achieved by West Germany.

But he added: "The task we are undertaking is a serious one. The Community is at a critical stage in its development. We intend to contribute actively towards creating a single economic and social area which will guarantee and foster free movement of persons, goods and services, business and capital, but without ignoring the economic imbalances and social inequalities which stand in the way of universal enjoyment of the fruits of a higher standard of living."

The Hanover EEC summit meeting last week revealed a gulf between Mrs Thatcher's vision of 1992, based on commercial opportunities opened up by the abolition of barriers to trade, and the drive for political and economic integration favoured by other leaders.

Yesterday Mr Papoulias met Mrs Thatcher's point that 1992 should mean less rather than more regulation. But he placed social justice and the need to tackle unemployment at the top of the agenda.

In the debate, Conservative Euro MPs said Mrs Thatcher accepted some aspects of the proposed "social dimension". But they said Britain was once again in danger of being left on the sidelines by asserting that labour and social legislation lay outside the scope of the single market.

Mr Michael Welsh, Conservative Euro MP for Lancashire Central, said Euro Conservatives favoured the concept of a uniform labour contract valid throughout the EEC, laying down basic conditions of work.

British Labour MEPs

greeted Mr Papoulias's remarks with jubilation. Mr Glyn Ford, Labour Euro MP for Greater Manchester East, said the EEC was in for "18 months of socialist control". Next year the presidency will be held by Spain and France, both of which - like Greece - have left-wing governments.

Mr Papoulias said that, despite Bonn's achievements, Greece would seek to speed up the internal market programme, especially in four key areas: technical barriers; legislation on food stuffs, plant health and veterinary controls; public procurement contracts, mergers control, and the banking directive; and the safety and protection of consumers, including the right of EEC citizens to reside anywhere in the Community.

He said Greece would press ahead with negotiations on the harmonization of indirect taxation, while recognizing that there were "difficulties", a reference to Mrs Thatcher's implacable opposition.

In the social field, he identified as priorities the protection, safety and health of workers and the strengthening of the dialogue between management and labour, as provided for in Article 118b of the Single European Act, together with job creation, vocational training, equal treatment of men and women, and education and culture.

He said Greece supported both EEC employment contracts with minimum social security provisions and measures for ensuring that workers had a voice in their companies.

On foreign policy, Mr Papoulias said the need for the Twelve to have a single voice was particularly acute at a time when the international scene was shifting rapidly, outdated beliefs were being destroyed and promising horizons were opening up.

But Mr Papoulias ruled out any discussion of the enlargement of the EEC, a reference to Turkey's application for membership. He emphasized the statement by EEC foreign ministers last April that "the problem of Cyprus affects relations between the Community and Turkey".

He said Greece would support a request from Cyprus for a dialogue with the EEC to find a solution based on unity, independence and territorial integrity, as well as using the offices of the Secretary-General of the United Nations.

Rain and gays' protest fail to dampen royal spirits

From Alan Hamilton, Amsterdam



The Queen walking with Queen Beatrix through Dam Square in Amsterdam yesterday.

As Queen Elizabeth and Queen Beatrix walked in the rain through the centre of Amsterdam yesterday to mark the 300th anniversary of the Glorious Revolution, a vociferous crowd reminded them that the traditional Dutch tolerance which William of Orange brought to England in 1688 appears, in one area at least, to have evaporated.

More than 100 demonstrators waving banners extolling gay and lesbian rights chanted for the withdrawal of the notorious Clause 28, which prevents British local authorities from promoting homosexuality. From the upper storey of a shop a large banner proclaimed: "Lillibeth, Save Your Queens From Clause 28".

The British and Dutch monarchs arrived in Dam Square in the Dutch royal Ford, egalitarian transport of a demotic monarchy which now stops short of riding bicycles in public. As they stepped from their car, the crowd chanted: "Repeat Clause 28", and demonstrators held high a long banner reading: "Okay to be Gay".

Queen Elizabeth, dressed in an apricot coat, smiled broadly. Queen Beatrix, elegant in blue with a Spanish-style broad-brimmed hat, smiled equally. Both appeared oblivious to the protests.

They walked through a hastily constructed English garden, complete with red telephone box, putting green, genuine policemen from the

Lancashire Constabulary, and turf laid on the cobbled square only the night before. In the bandstand, the British Aerospace brass band tried to drown the shouting with "Men of Harlech", but when they moved on to "The Deadwood Stage", which in the original Doris Day version ends with the line "whip crack away", they drew a loud and unexpected cheer from the protesters.

Another portion of the crowd, which had come for the sole purpose of seeing the

Amsterdam (AP) - A smoke bomb was hurled at Queen Elizabeth's limousine here yesterday, but it landed harmlessly 67 ft away. The Queen was not in the limousine during the incident, a police spokesman said.

royal pair, attempted a loyalist counter-charge by giving voice to an old Dutch chant "Orange boven alles" - "Orange above all". The gay protesters were, on the whole, louder.

Dutch homosexuals have adopted William of Orange as their champion, partly because he was an upholder of minority rights, religious and otherwise, and partly because they believe him to have had homosexual relationships with his aide, Willem Beotock, and his Gentleman of the Bed Chamber, Arnold Joost van Keppel - claims which historians dispute.

The two monarchs apparently took no notice of the

demonstrators as they walked to Amsterdam's historic Nieuwe Kerk to tour an exhibition on the life and times of William and Mary.

In the exhibition the two monarchs watched the striking of two commemorative 50 guilder gold coins, and each was presented with one. The Duke of Edinburgh leaned over his wife's shoulder and asked her if she recognized the face on the obverse, which was that of her distant Dutch cousin standing beside her.

The exhibition includes several paintings of members of the Houses of Orange and Stuart loaned by British and Irish galleries, but makes only scant mention of William's military campaign in Ireland in 1690.

The official Dutch view is that it was a purely tactical manoeuvre, and that the tolerant Protestant William would be aghast at the religious and political differences which now divide Northern Ireland.

Commemoration of the arrival of William at Brighthelm in 1688 at the invitation of the Magnificent Seven English potentates, dismayed at James II's promotion of Catholicism in a largely Protestant country and his cavalier Stuart disregard for Parliament, is concentrating largely on the tangible benefits which the Dutch brought to England, including constitutional monarchy, the national debt, the modern stock exchange, piped hot water and turnips.

Pakistan's identity crisis

Zia's Islamic cure meets opposition

By Karan Thapar

After 40 years of existence, Pakistan's search for a national identity has taken another turn with President Zia's Islamic law (sharia) decree.

But for all its suddenness and severity, the latest measure by the country's longest-serving head of state is unlikely to solve the problem. For four decades opposing forces have prevented the emergence of a straightforward national identity.

Pakistan's origins, in the India partition of 1947, explain much of the present tension. Its religious roots are



President Zia: Turning away from founder's dream.

Islamic. But geographically, culturally, linguistically and perhaps even economically, Pakistan remains an integral part of the Indian sub-continent: partition cannot sever these affinities.

While recent history and painful memories of 1947 rule out any overt pro-Indian sentiments, the country's cultural consciousness defies the restrictions of being a simple Islamic state.

The country's founder, Mohammed Ali Jinnah, was in little doubt. He believed he had created a modern, secular, Western-style democracy and one in which "Muslims will cease to be Muslims, not in the religious sense... but in the political sense as the citizens of the nation". In fact, Jinnah specifically denied any intention of creating an Islamic state. For Jinnah and his

fellow Muslim League politicians of the 1940s - products of a British-educated, upper middle class Muslim elite - the prospect of a state-imposed, religious-backed legal code, which ran counter to all the liberal democratic principles they cherished, would have been intolerable.

Yet Jinnah's dream of a democratic Pakistan was never realized. By 1956 the Army had replaced the politicians. After the defeat of the Bangladesh war, when President Bhutto headed a non-military government, the Army retook control within five years.

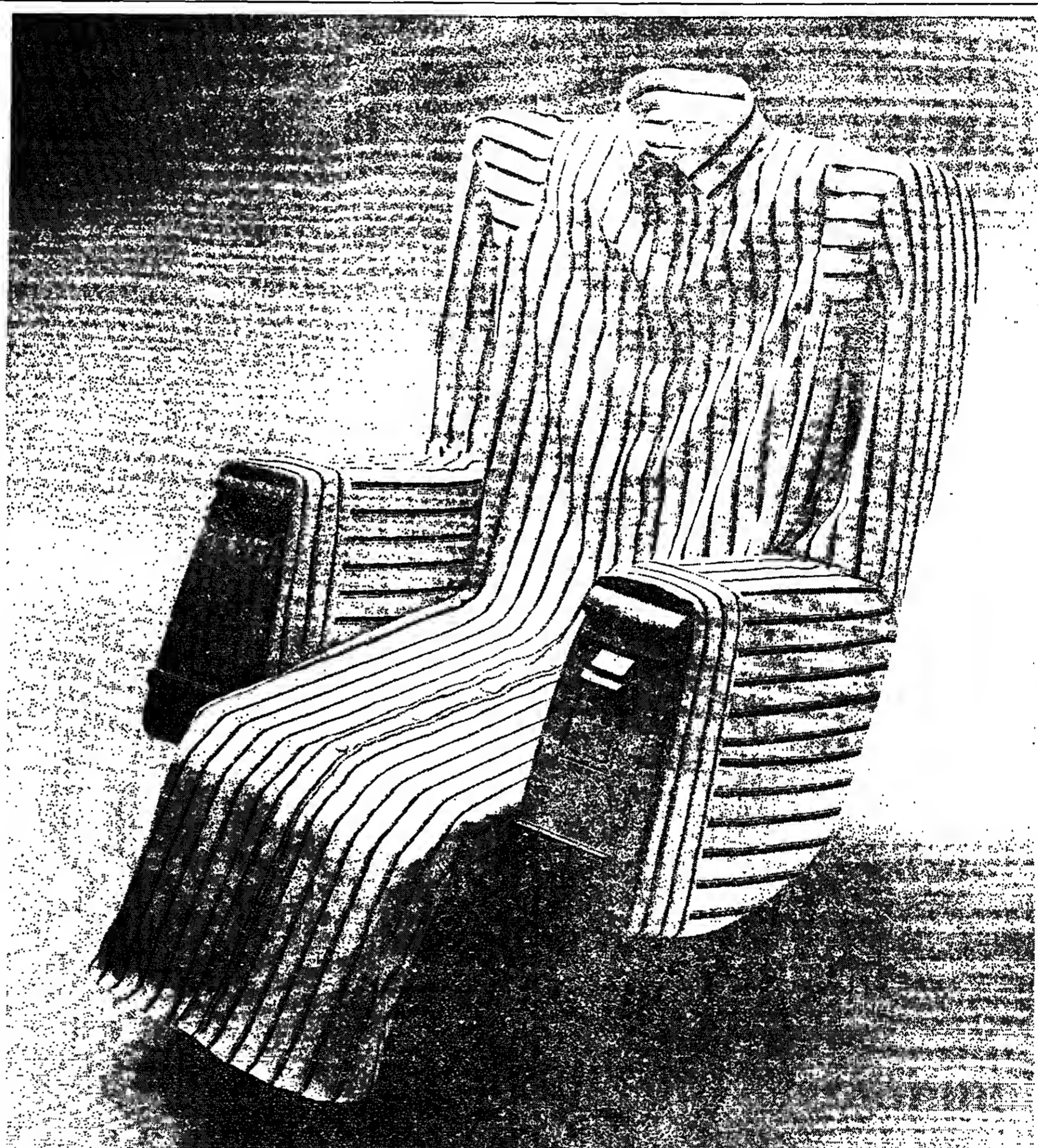
Now the President has decided to emphasize the unifying, Islamic character of the people and not the democratic element of the founder's dream.

In personal terms, President Zia's choice is not difficult to understand. Born in Jullunder - which is still in India - he was a refugee to the provinces which later became Pakistan. His attachment to his new nation was therefore mainly theological.

Yet just as much as Jinnah's vision ignored the Islamic character of the population, Zia's theological concept emphasizes only one half of Pakistan's twin identity, that of a Muslim state in the Indian subcontinent. The half it ignores is likely to undermine its effectiveness.

Pakistanis wear their religion lightly. They are neither fanatical in their faith nor fundamentalist in their beliefs. And the lure of Arab-style Islamization is more likely to repel than attract.

As the recent ethnic clashes in Sind demonstrated, the appeal to a common Islamic identity does little to ameliorate Pakistan's entrenched regional and sectarian differences. More than a decade of Islamization under President Zia has failed to soften the attitudes of the feuding Sindhis, Mohajirs, Pathans and Punjabis.



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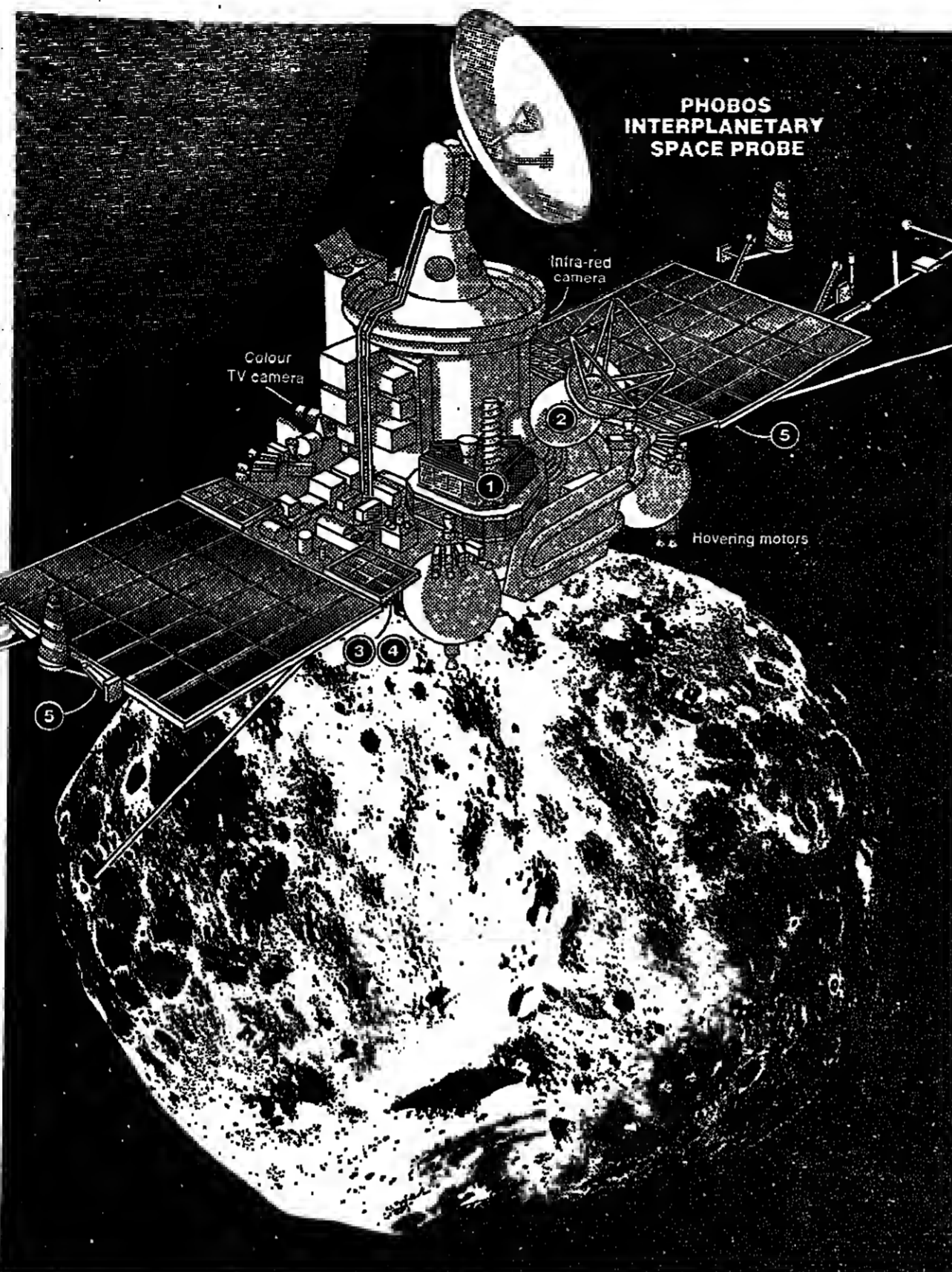
Is there life on Mars? A Soviet rocket will tomorrow blast off on the first leg of a great new space adventure to find out, reports Keith Hindley

Tomorrow the first of two Soviet "Phobos" spacecraft blasts off from the Baikonor Cosmodrome en route to explore the planet Mars and its moon. The launch is the first move in a programme likely to lead to a manned landing on Mars within 20 years.

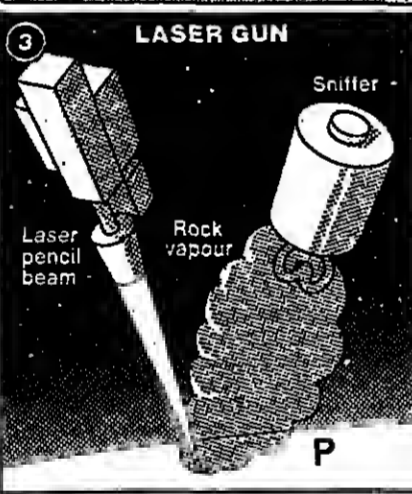
But unlike the 1960s race to the Moon, which America won, engineers and scientists worldwide are determined that this new great space adventure will involve collaboration rather than competition between the Soviet Union, the United States and the rest of the world.

Phobos is a good start. Although the two spacecraft, which weigh 20 tons each and are twice the size of a family saloon car, are Russian built and launched, they carry instruments and use specialists from Austria, Bulgaria, Czechoslovakia, East and West Germany, Finland, France, Hungary, Ireland, Poland, Switzerland and Sweden.

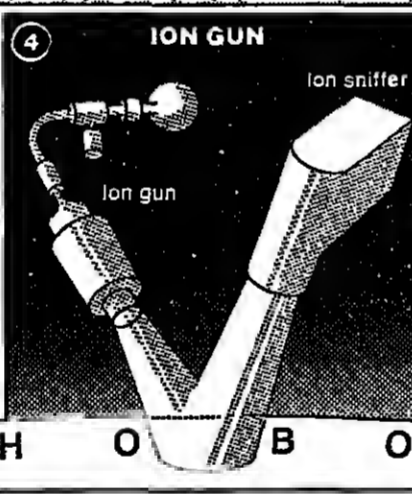
The spacecraft will transmit colour television views of Mars along with infra-red images which will map the warm and cool zones of the planet. This should locate any signs of underground permafrost - permanently frozen ground - that could act as a vital source of water for future manned outposts.



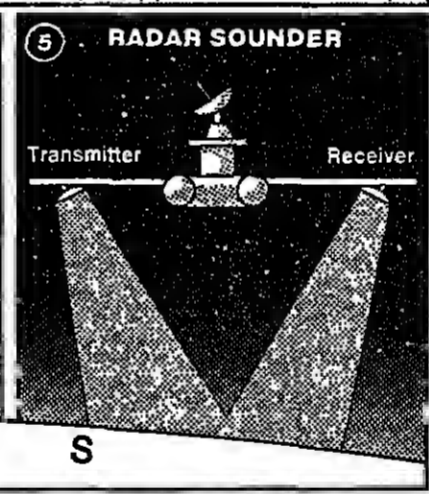
SPACECRAFT EXPERIMENTS ABOVE PHOBOS



Laser pencil-beam blasts tiny area of the surface, vaporizing the rocks so that the probe's detectors can "sniff" their chemical composition. Laser will fire a hundred times during 20-minute spell close to Phobos



Ion gun bombards Phobos's surface with energetic ions so that another sniffer can investigate the particles released. Experiment will provide more information about the composition of Mars's moon



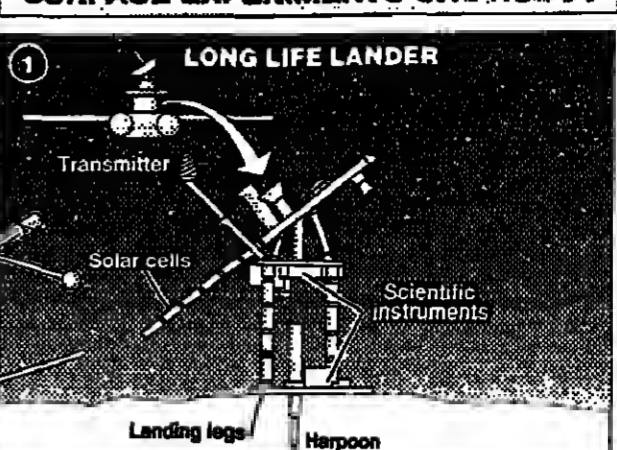
Special radar emitting three wavelengths plumbs the interior of Phobos up to 600ft below the surface. Might prove that the inside of Phobos has been completely shattered by impact of ancient meteorite

Using tiny motors, the craft will hover within just 150ft of the barren dusty surface. A whole battery of instruments will spring into action (see diagram) and at closest approach the probe will release two small landers.

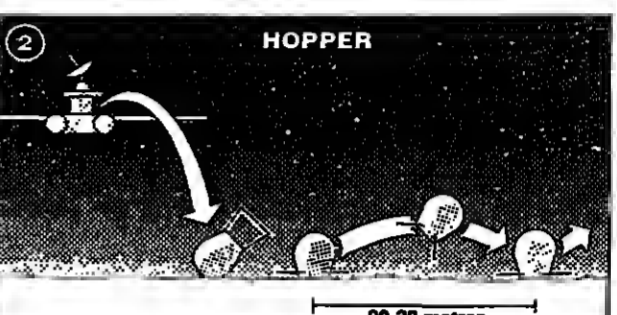
Television cameras on the mother craft are expected to provide stunning colour pictures of what a typical asteroid looks like. Phobos was almost certainly "captured" by Mars and is a specimen of the raw materials, 4.5 billion years

old, from which the solar system was formed and which today mill around as debris between the orbits of Mars and Jupiter. After the Phobos encounter, the spacecraft will move away, and continue its investigations of Mars itself. If all has gone well, the second Phobos probe, which will be launched next Tuesday, will investigate Deimos, the smaller Martian

SURFACE EXPERIMENTS ON PHOBOS



First lander fires harpoon into Phobos and hauls itself down; needs firm anchoring as there is virtually no gravity. Unfurls solar cells and keeps transmitting surface conditions long after mothercraft leaves



Second lander, shaped like a ball, positions itself on Phobos using its stick-like legs. Once the sensing sequence is complete, it hops to new site nearby. It continues to operate until its batteries run down

northern summer, the thermometer just staggers above freezing point but it crashes to minus 240 degrees at the poles in winter. The first human Martians will have to wear lightweight spacesuits and they must bring or manufacture the oxygen they breathe, as well as their food and drink. Martian "air" is mainly carbon dioxide gas which in winter partly freezes out as carbon dioxide snow at the polar ice-caps.

With so little air, the sky should be dark violet, almost black. Instead, it is bright pink. Fine dust from the deserts of Mars can be carried up to 30 miles high by dust storms which turn the landscape into a deep orange, gloomy world with howling winds that can last weeks. Sometimes these storms envelop the whole planet. The results from the Viking landers provided a verdict of "not proven" for the existence of life on Mars. No bugs were conclusively detected and no plants were visible at the two landing sites. But the case is not yet closed. Many Earth organisms and plants appear to flourish

under Martian spring and summer conditions. The dry deserts of Antarctica appear as bitterly inhospitable as Mars, yet we now know that life exists there - on, under and even within the wind-scoured rocks - and the same may be true of Mars. This is all the more likely because a billion years ago Mars had a much denser atmosphere and water flowed freely. The now dry river channels are still clearly visible in many low lying regions and life could have evolved in those days.

Just where this water went to is the most vital question for the Mars probes. Did it escape into space or does it lie in a thick permafrost layer just below the desert surface? If frozen water is present then it can be extracted in liquid form or split to form liquid oxygen and hydrogen gas, which in turn could be converted into fuel such as liquid methanol.

The Phobos probes will begin the search for water and the landers of the 1990s will identify the main deposits. But the most important candidate for water will be Phobos itself. Soviet scientists believe it may contain water in a chemically bound form. If it does then an automated plant could be landed for producing rocket fuels. This might seem a crazy thing to do, but Mars lies at the far end of a very long supply line and if some fuel - no matter how little - could be manufactured there, the cost savings in keeping a Martian colony supplied would be massive. Phobos is also an easy place to reach, requiring less energy than our own moon.

The final decision to stay will be a brave one. You cannot simply set off for Mars and return home when you please

Class of '88

The Government is launching a new employment training scheme, but how have graduates of the old system fared?

Jacqueline Baker and Jeanette Pullen have some things in common. They are both in their twenties. They have both recently found jobs after five years among the ranks of the long-term unemployed. And they are both graduates of the Class of '88 - those of the jobless who have passed through a government training scheme.

But there the similarities end. They disagree over the value of their time on a Job Training Scheme at the Waterloo centre, south London. Miss Baker is scathing about the scheme: she lasted only the month of February on it. "The people at Waterloo were incredibly disorganized. I wanted to learn a word-processor language, but they could not find a free computer."

But Miss Pullen, aged 27, who left school without any academic qualifications, is enthusiastic about JTS. After several months at the Waterloo centre she has gained a Pitman's qualification in typing, and has just been offered a full-time job.

Their stories make them opposing footsolders in the battle lines that have sprung up around the Government's new Employment Training Scheme, the latest attempt to help the country's 600,000 long-term jobless. ETS, due to be launched in September, aims to streamline JTS.

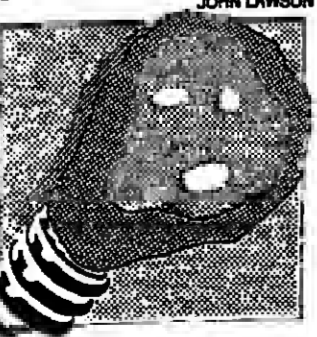
While the TUC has given it muted support, unions like the Transport and General Workers and Nalgo are intent on overturning everything that at the annual congress later in September. To detractors, the training schemes mean little more than exploitation. To supporters, it is a chance for those whose skills have become unmarketable or rusty to prove their worth. Figures for the success and failure rate of the national scheme, which costs £23 million per year, speak for themselves. A poll conducted by the Unemployment Unit of those who entered the JTS in January 1987 reveals that 63 per cent left early, before completing their course; 24 per cent succeeded in finding full-time work; 58 per cent continued to be registered unemployed after they left. Margaret Horner, the manager at Waterloo, is currently dealing with 45 people, aged 18 to 60. They take turns to fill three classrooms equipped with computers and typewriters, under the tutelage of four weary-looking staff. What she identifies as their major difficulty, is what critics say will persist with ETS. "We have managed to get about 25 per cent of our entrants into work experience placements, but it is very difficult to get people full-time jobs. Employers are very suspicious of the long-term unemployed."

Boris Johnson

SCIENCE REPORT

New light on cancer

A new therapy for cancer is emerging in which laser light turns a non-toxic chemical, developed by researchers at the University of Leeds, into a killer of cancerous cells. Using fibre optics, the light can be directed at internal organs such as the bladder or oesophagus, so the chemical may be used to treat a wide variety of cancers. Already, clinical trials have achieved a success rate of 80 per cent. But Professor Stanley Brown, who is leading the project at the University, says further research and more tests are necessary before the technique becomes a routine cure.



search into a genetically inherited disease, one of a class of disorders called porphyrias, which makes patients unusually sensitive to light. Researchers found that, in patients with the disease, the enzyme responsible for giving their porphyrin molecules their atom of iron was defective. As a result, iron-free porphyrin accumulates to the blood. Apart from being sensitive to light, the new chemical has another particularly useful property: for some reason, it accumulates more in cancerous cells than in healthy ones. To find out why it does this, the researchers at Leeds are the chemical looking of how the chemical gets around the body and have found that it interacts with chemicals called Low Density

Lipoproteins (LDLs), packages of fats and cholesterol wrapped up in proteins. LDLs move around the bloodstream until they are picked up by cells with special LDL receptor molecules on their surface. Many cells have these receptor molecules, but tumour cells have a lot more than usual, possibly because of their unusually fast rate of growth. So because the iron-free haem enters cells through LDLs, it is found in higher concentration in tumour cells than in healthy ones. The laser technique which transforms the new chemical into a killer drug is called photodynamic therapy and is the subject of an international conference to be held in London later this month. The work of the team at Leeds, a multidisciplinary group of biochemists, colour chemists, clinicians, radiotherapists and laser physicists, will be discussed at the conference. The team's research into this fast-developing technique is supported by grants worth £1.5 million from the Yorkshire Cancer Research Campaign. Henry Gee

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TIMES DIARY

MARTIN FLETCHER

Something must be done about British sports hooligans abroad. A parliamentary cricket eleven played the Dutch Parliament's team in Holland last weekend.

I would hate so much effort to go unnoticed. Labour MP Dick Douglas is currently walking solo from Edinburgh to London as a protest against the Government's plans to introduce the poll tax in Scotland in April next year.

BARRY FANTONI DEPARTURES



Lord Young of Grafham, the Trade Secretary, flew to see the European Commission in Brussels yesterday to press British Aerospace's flagging case for being allowed to buy the Rover group.

David Steel was wracked by indecision over whether to stand for the SLD leadership. He now faces a similar dilemma over whether to stand for the prized post of president of Liberal International.

Is Norman St John-Stevias, as was, becoming a mite pompous? Ring his London home and the elegant drawl on his answering machine begins: "Lord St John of Fawley is sorry that he is not here to answer the electric telephone..."

The Labour Party announced plans on Monday to triple its membership to a million over the next five years. It should perhaps start recruiting at its own Walworth Road headquarters in London. It is a condition of employment that all the 120-odd staff are card-carrying party members.

Of all its sweetness and light in the SLD's leadership contest, the Alan Beith camp is pretty sure about the huge amounts of money it believes Paddy Ashdown is spending on his campaign. It suggests to journalists that such spending is not quite cricket, that the money would be better used to boost the party's coffers.

We have, in Britain, an odd way of conducting debate about sensitive areas of public policy. A scandal is announced. There is a hasty rush to judgement. Then, at last, administrative reason asserts itself and, in the person of Lord Justice Butler-Sloss, a careful and expensive inquiry takes place.

Some of the allegations made against the professional people involved have bordered on the savage. The same happened after the murder of Kimberley Carlile and of Jasmine Beckford before her. And before them both, 15 years ago, was little Maria Colwell, the Brighton girl whose death led to the first of what we can now see to be a linked series of inquiries into the protection of children.

When the Intifada (uprising) began last December, these Palestinian bourgeois must have felt like the French revolutionary who said he was following the crowd in order to find out where to lead it.

It is they who name the days for the marches, enforce the closure of shops, arrange secret food distribution, but it is the middle-class Anglophones who go on western television to become the public voice of the movement.

At the heart of our still unsatisfactory competitiveness lies our inability to reduce unit labour costs to match those of our main competitors, especially in manufacturing.

In February 1985 I argued on this page that collective bargaining was obsolete, because it kept management out of touch with employees and ensured a continuous upward pressure on labour costs.

Some businessmen are now beginning to think this way; last month they were urged on by Mr Norman Fowler, the Employment Secretary - something none of his predecessors had ever done. Until recently, ministers regularly lectured business about the need to restrain pay increases, though they would

David Walker on the Butler-Sloss report, published today

Long road to Cleveland

social workers being pilloried and to a bout of panic. But from this distance we can see that it led to something else. The report turned up, within months, as required reading on social work training courses, in police academies and at magistrates' week-ends.

These doubts do not mean the inside leadership is more moderate than the outside. Even the most prosperous of the West Bank bourgeoisie feels scared by the memory of some family orchard in the Sharon Valley, some house in Haifa that was once theirs.

Give up your dream of Greater Israel from the sea to Jordan, these people say to the Israelis, and we will give up our dream of greater Palestine. Each side will abandon its dreams and settle down to negotiate the terms of a divorce: partition, two states, demilitarization, a shared but divided Jerusalem; perhaps later a common market, even open frontiers.

Despite the taboos against talking to "Zionists", these Palestinians have maintained contacts with Israelis for more than a decade and the outlines of a two-state partition are clear to both sides. What is lacking is not the terms of a settlement but an Israeli conviction that one is essential. The uprising that was supposed to bring the Israelis to the table has only hardened Israeli determination not to bow to force.

Perhaps the panic is a necessary element in preparing the public and politicians to take on board new knowledge, or to accept new public expenditure. The Butler-Sloss report will add to the case lore amplified in recent years by the thoroughness (and the readable prose) of Louis Blom Cooper, QC, author of the Beckford and Carlile reports.

Butler-Sloss will disappoint those who, unhappy with the apparatus of "care" - an apparatus which also includes court clerks and police inspectors - would wish for some rolling back of the powers of intervention that the courts now have.

Sexual abuse of children by their fathers is a "new" issue, its extent and nature are unfathomable. When Maria Colwell was killed, public knowledge of and understanding of deliberate injury to children in the home by adults was slight and prurient. That the public are better educated owes something to that report.

interminable police operation, as unmemorable, as distant from the mind, as British policing of Northern Ireland. Yet this too is changing. The professors and writers of Peace Now, who support a two-state solution as a matter of reparative justice, are now finding that Israelis on the centre and right are being drawn towards partitionist solutions, not from moral altruism but because the alternatives are worse.

If Israel proceeds towards annexation, she will either have to deny the Palestinians citizenship rights, and thus enforce a form of apartheid, or give them rights and live with an Arab voting majority. To most Israelis both alternatives are unacceptable, while continued occupation is already a drain on a society exhausted by unrelenting military preparedness.

experts included, at the bottom of the curve in understanding the extent and the dynamics of sexual abuse. Because Cleveland began in panic, a sense of urgency will attend the response of ministers. Butler-Sloss must be read in conjunction with Blom Cooper recommendations, have had to consider the state of child protection laws. The main question to be answered by the judge's report is whether there is anything in the Cleveland events to diminish the case for changes in the law contained in the Government's own white paper, published in January last year.

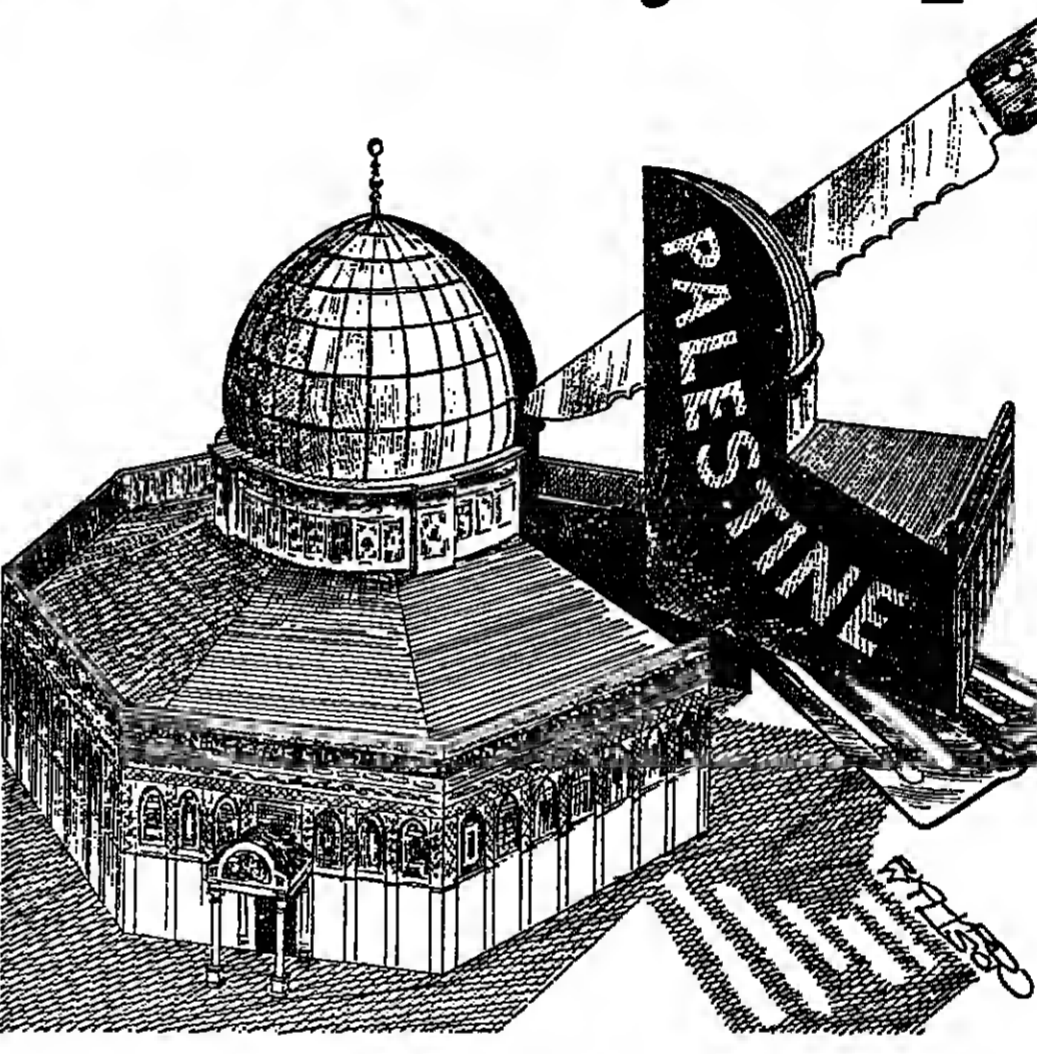
Michael Ignatieff

Insiders with the key to peace

They have doctorates from the best American and British universities; they speak faultless English. Their bookshelves sag beneath the same books and records as fill the shelves of any academic or doctor in London, New York or, for that matter, Tel Aviv.

From their staid, ambiguous but often strong personal relations with Israeli liberals, these Palestinians know, as the leadership in exile does not, that Israel is not a monolithic bloc of hostility, that there are liberal and moderate currents of opinion who could be won over.

The key to a solution in the Middle East is an innovation in Israeli political language: someone on the right has to find a way to sell partition as the solution of strength, rather than the concession of weakness, as de Gaulle did over Algeria.



public by the outside leadership. For the language of partition to become credible in Israel, there has to be a similar breakthrough in the language of the PLO. The assurances about Israel's security and integrity that the inside leadership is prepared to offer in private, the outside leadership must have the courage to offer in public.

Palestinians need to awake from the narcotic of their own propaganda and realize how deeply ordinary Israelis want a respite from permanent mobilization, want time for the ordinary, the private, the tilling of their gardens.

A resolute but deeply aired Israeli public opinion would be galvanized by a signal from the Palestinians, at the highest level, as unmistakable as Anwar Sadat's journey to Jerusalem in 1978. They need the shock of Arafat at the podium of the United Nations (or, heaven forbid, in the Knesset itself), solemnly renouncing the old dream of a Palestine from the Jordan to the sea, acknowledging Israel's right to exist, guaranteeing her security in return for secure borders for a Palestinian sovereign state.

The author recently presented BBC's State of Conflict debates between Palestinians and Israelis.

Commentary • JOHN HOSKYNs

A bad bargain all round

The latest trade figures remind us how far we still have to go before our economy is internationally competitive. The UK still has a powerful propensity to import when demand is strong, though of course imports include capital goods and materials and components for buoyant domestic production.

In February 1985 I argued on this page that collective bargaining was obsolete, because it kept management out of touch with employees and ensured a continuous upward pressure on labour costs.

Employees don't really work for their company. They work for their customers, many of whom also work for the customers of their employer companies. Company and employee depend on each other. The individual can survive, albeit uncomfortably and eventually demoralized, without a job. But the company cannot survive without its employees.

A company is perfectly free to offer someone a job, or not to do so. But once offered and accepted, the new employee starts to qualify for "collective rights" which lead in time to the concept of "unfair dismissal".

As we face up to competition from the Pacific basin, and prepare for the opportunities of 1992, this time-honoured British respect is no longer adequate. Sir John Hoskyns is director-general of the Institute of Directors.

JULY 6 ON THIS DAY 1937

The Caledonia tonight followed the sun into the westerly sky, and could expect no precise help in the navigational sense from it. While we waited here to learn of her progress from the wireless station, the light of the summer sun made the western sky bright for several hours. The flying-boat must have been 600 miles out before her officers could fix their position with the help of the stars, and up to that time they had relied on wireless directional assistance from here and on a cross check from the sea. Aazonia, westbound slightly to the north of the Caledonia's course, and about 500 miles from here. Now that darkness has fallen the stars will be "shot" every half hour, and, as one of the officers remarked this evening, "if you can see the Pole Star and another you can get both latitude and position."

COURT AND SOCIAL

COURT CIRCULAR

BUCKINGHAM PALACE July 5: The Princess Royal, President of the Missions to Seamen...

KENSINGTON PALACE

July 5: The Princess Margaret, Countess of Snowdon, left Heathrow Airport...

CLARENCE HOUSE

July 5: Queen Elizabeth The Queen Mother this afternoon visited the Marie Curie Memorial...

KENSINGTON PALACE

July 5: The Prince of Wales, President, Business in the Community...

THATCHED HOUSE LODGE

July 5: Princess Alexandra, Channel Islands, today presided at a congregation...

Dinners

King's College London, Sir James Spooner, Chairman of the Council of King's College London...

German Chamber of Industry and Commerce in the United Kingdom...

Loudon House for Overseas Graduates...

Banquet

The Lord Mayor and Lady Mayoress gave a state banquet at the Mansion House last night...

Stamp coup

Villagers at Lizard, Cornwall, have pulled off a stamp collecting coup...

Memorial services

Lieutenant-General Sir George Gordon Lennox The Queen was represented by Viscount De L'Isle, VC...

OBITUARY

DAME ELIZABETH COCKAYNE

Life of service to nursing



Dame Elizabeth Cockayne, DBE, who died on July 4, at the age of 93, was Chief Nursing Officer to the Ministry of Health from 1948 to 1958...

MR BASIL SAMUEL

Mr Basil Samuel, founder of the new property group, Great Portland Estates, died on July 3 at the age of 75...

PROFESSOR ODETTE de MOURGUES

Professor Odette de Mourgues, who died on July 1, aged 74, was an authority on French sixteenth- and seventeenth-century poetry...

MR JOHN LAWRENCE

Mr John Lawrence, OBE, who died on July 4, at the age of 86, was a prominent figure in the propaganda services in Britain...



Choirboys from St Paul's Cathedral Choir School who have just returned from a successful tour of the United States...

Forthcoming marriages

Surgeon Lieutenant N. Scott-Moncreiff RN and Miss M. Kandloron The engagement is announced...

Marriages

Mr D.M.G. Lewis and Miss G.F.B. Harding The marriage took place in London on Thursday, June 30...

Birthdays today

Mr Dave Allen, comedian, 52; Mr Vladimir Ashkenazy, pianist, 51...

Appointments

Latest appointments include: Mr Ernest Albon, Prime Minister of the Solomon Islands...

Westminster Cathedral Choir School

The school's annual concert takes place tonight at St John's Smith Square after the distribution of prizes...

Anniversaries

BIRTHS: John Paul Jones, naval adventurer, Kirkcubbin, Dumfriesshire, 1747...

Today's royal engagements

The Queen and the Duke of Edinburgh will give a garden party at Buckingham Palace...

Various small advertisements and notices including 'Maori back fo', 'Memorial meeting', and other local announcements.

THE ARTS

Henry's head on a block

As Late Great Britons (BBC1) showed last night, stars of contemporary screens as well as historical stages have often to overcome teething troubles before they can show their true face...

The first problem for Dr David Starkey, who presented the programme, was that the Radio Times heralded the series as one "in which young historians question old reputations"...

TELEVISION

fastidious enter, fullest where it is gastronomically most vulnerable. His blue, silver-buttoned blazer begged for occupation by a Rotarian rather than a bookworm...

Then he spoke. And how he spoke - sustained witty speech, clever, fluent, full of fact, argument and neatly turned phrase...

Andrew Hislop

Masters of the Russian step

Anne Billson meets the Moscow Classical Ballet, whose British tour starts next week



Asaf Messerer, who has seen 70 years of change in Soviet ballet, cannot resist rising from his seat to take part in the steps he has choreographed for Swan Lake Act IV

Only a short distance away from where Mr Gorbachev is pursuing his plans for perestroika, a different sort of history is being made...

The company is preparing for its second British tour. Top of the menu is the first ever Anglo-Soviet ballet production, Swan Lake. The Soviets are supplying dancers, choreography, pointe shoes and tutu skirts...

The Moscow Classical Ballet is something of a little sister to the Bolshoi and is headed by the husband and wife team of Vladimir Vasilev and Natalya Kasatkina...

The dancers finger the fabrics and coo over an array of feathered tiaras, beaded satin bodices and real leather jenkins. In the normal run of things, Soviet costume designers must order their materials three years in advance...

The star personalities begin to shine through. Alexander Gobaev, a tall dark Stegified of Mongolian extraction, is running through a pas de deux with Alla

Khanishvili, who is on loan from the Bolshoi. Khanishvili is so regal, her arched neck so swan-like, that she hardly needs a costume to mark her out as Odette. Galina Shlyapina, another of the company's Odettes, seems curiously muted until she realises she is being watched...

Stanislav Isayev, a Stegified with boyish good looks and ultratight feet, is rattling off entrechats with the speed and the precision of a Kalashnikov rifle. And the company's third male lead, 20-year-old Vladimir Malakhov, is

currently defying the laws of gravity in a way that suggests he will soon be taking international stages by storm.

The corps de ballet, meanwhile, is being put through its paces. The venerable Asaf Messerer, born in 1903, is unable to resist getting up from his chair to twirl in amidst the ranks of the cygnets during a run-through of his own choreography for Act Four. Later, it is the turn of Marina Semyonova, one of the first great ballerinas of the Soviet era...

Russian ballet is like the matryoshka doll on sale in all the

Beryozka shops. One sees only the dancers, but within them lies a nest of countless other figures, each one a great dancer of the past whose artistic experience is passed on to give form and meaning to the dancing of the next generation.

The choreography of Swan Lake, too, has been built up through the years on Marius Petipa's 1895 groundwork. Vasilev and Kasatkina have added and changed enough to ensure that the Moscow Classical's Swan Lake is distinct from the Bolshoi and Kirov versions. In the Thirties, the Minister of Culture insisted on an upbeat ending in which Odette was restored to her human form

and danced off into the sunset with her prince. Vasilev and Kasatkina have retained the notion of love triumphant, but have restored the tragic element. "We kill everyone," they announce.

Soviet choreography, monopolized by a few powerful individuals and isolated from artistic developments in the rest of the world, has been running on the spot for the past few decades. Vasilev and Kasatkina were considered so modernist in their approach that, for long periods, they were unable to work at all. Their version of Swan Lake may be out of Soviet standards, but perhaps the USSR can be thankful

that it has not yet encountered some of the West's more radical reworkings of the story, such as the Scottish production in which Odette was an opium-induced manifestation of Siegfried's homosexual leanings towards his best friend Benno. But Asaf Messerer says: "We can at last go beyond butterflies and fairies. We are modern people now."

The Moscow Classical Ballet will be appearing at Glasgow's Theatre Royal 11-15 July, Manchester's Palace 18-23 July, Bristol's Hippodrome 25-30 July, Southampton's Mayflower 1-6 August, London's Business Design Centre (Islington) 8-14 August, Birmingham's Hippodrome 22-27 August.



Innocents: Jane Hazlegrove and Mark Chatterton as the wide-eyed Alabama children Scout and Jem

Preaching an old message

Harper Lee's best selling Pulitzer Prize winner is an undeniably skilful tear-jerker presenting an eight-year-old girl's growth to awareness of the harsh ways of her elders in 1935 Alabama. Whether it deserves to qualify as literature is another matter, yet it frequently turns up as a school set book.

Clearly the book's presence on the syllabus owes more to its function as a socio-historical document, where goodness and artless innocence can be shown to triumph over race prejudice.

This was an inspiring message to preach in 1960, when Miss Lee won her prize, but it feels a mite simplistic today. And in the theatre, where a simple message can become an admired clear theme, we are given a story line

THEATRE

To Kill a Mocking-Bird Greenwich

strict to the bones. A young negro's trial on a trumped up charge of raping a white woman occupies the central hour of the play; and interwoven with this are two peripheral stories, in which Scout, the eight-year-old girl (Jane Hazlegrove) brings a shy recluse out of his house, and her brother Jem (Mark Chatterton) unwittingly helps an old lady cure her morphine addiction.

Since seeing Christopher Ser-

gel's adaptation last year at Nottingham, I have come to admire the way he rejigs the elements in the climaxes of these stories to intensify their dramatic force. Yet Jem's story in particular remains very sketchy, and Anthony Clark's direction imposes a design concept that puts actors in front of other actors at crucial moments.

The first row of the stalls has been removed and six rows introduced behind the stage, confining the action to a traverse and showing Scout's porch and the recluse's porch to opposite sides of the stage. Topographically accurate this may be, but unless sitting in the centre you will miss what happens on one porch.

Jeremy Kingston

A spirited Saint Louis

Opera Theatre of Saint Louis were brave to attempt a revival of Samuel Barber's 30-year-old Vanessa: like its central character, the opera had seemed to have withdrawn from active life. And it was braver still to accept a production by Graham Vick that took the work itself as a victim of the human failings it deals in: those of self-dramatization and a living out of emotional fantasy in wilful blindness to the facts.

At the start of the opera, Vanessa has been shut away for 20 years with her mother and her niece, Erika, waiting for her lover Anatol. When his son, Anatol Jr, arrives, he seduces Erika but is quickly and curiously passively ensnared by Vanessa; and this is where the opera reveals itself as Romantic wish-fulfilment.

By all the rules of sentimental drama, the piece should end with the young lovers restored to each other and the older woman left sadder but wiser. Instead Vanessa gets away with cheating time: it is she who departs with Anatol.

So, within the very plot, Barber and his librettist, Menotti, pull the trick of declaring that the most hinkered romance is still possible in advanced middle age: the heroine is allowed to get the young man, just as the score appears to trade in an enticled emotionalism that it would be distinctly unwise to link with the names of Puccini and Richard Strauss.

Vick, though, catches his authors red-handed. On a stage normally uncurtained, heavy theatrical drapes are installed as a prominent feature of Kevin Rumpik's set, to be pulled back so that Vanessa and Anatol can enter as self-admiring actors in their own lives.

And the difference between them in age is clamorously accentuated: white Vanessa wears costumes of the Fifties, including a leopard-skin coat and a cruelly

OPERA IN THE USA

Vanessa/La Bohème Loretto-Hilton Theatre St Louis, Missouri

inappropriate evening gown in loud emerald, Anatol sports black leathers. The action, in so far as it concerns these two, becomes perfectly foolish, allowing Vick to concentrate on the subtext and ram home the message that the score is, like Vanessa, emotionally crippled and self-deluding.



Patricia Wells: seemed strained

But there are three problems here. The first is that Vick's distaste for the piece sometimes erupts in hysteria, as when the curtains part to show the elderly servants as knee-slapping dancers in lederhosen.

The second is that it is paradoxical, and romantic in a different way, to discount Vanessa but accept Erika as some fount of natural feeling - even if this makes possible a quite outstanding performance by Susan Graham, who plays the clear-eyed innocent with complete confidence and appealing candour.

The third is that the revelation of the work as fake causes problems for the other singers and for the conductor, who cannot stand in judgement so easily as their producer. Perhaps for some or all of these reasons, the production becomes a little less ill-tempered and impatient as the work proceeds.

Patricia Wells as Vanessa sounded uncomfortably strained in the performance I heard, while John David De Haan as Anatol was merely blank: a grinning figure quite bemused by what was going on around him - not, of course, without cause.

Elaine Bonazzi and Richard Stilwell sketched in the older generation as skilfully as the libretto makes possible, and Joseph Rescigno, the conductor, similarly brought to the work a passionate affection that was poorly rewarded: admittedly the score had been scaled down for the small pit of the Loretto-Hilton Theatre, but it was musical imagination, not amplitude, that was lacking. Nobody should mind too much if Vanessa sleeps for another generation.

It was a shock, then, to hear La Bohème on the same day. Even in a muddled production (updated to 1908 but half-heartedly so, and for no evident reason) and with no evident reason) and with unequal singers, here was sharp vitality after an afternoon of emptiness. Hal France conducted a lusty performance, distinguished by a strong Marcello (Gaetan Laperriere), a bright, tripping Musetta (Katherine Terrell) and a sonorous Coline (Kurt Link).

Paul Griffiths

ROCK

Wet Wet Wet Wembley Arena

It has taken the Glaswegian group Wet Wet Wet little more than a year to graduate from the role of unknown support act on Lionel Richie's tour to that of star attraction at its own arena shows, and they showed a surprisingly mature understanding of the needs of a large live audience.

At Wembley they successfully combined a modest but tightly-synchronized display of pyrotechnics with a backbeat heavy enough to reach the furthest corners of the hall, but without sacrificing the essentially brisk, tuneful nature of their songs.

While claims that Wet Wet Wet is a "soul band" are ridiculous, the group has nevertheless mastered as well as any of its peers the requisite soul music vocabulary which has become the lingua franca of pop in the late Eighties. There were songs here that would fit snugly into the repertoire of Rick Astley ("I Can Give You Everything") or George Michael ("Words Of Wisdom").

The singer, Marti Pellow, looked as if he had a piece of hardboard stuck down the back of his jacket as he moved about the stage with all the elegance of one of Mel Brooks's constipated cowboys. The rest of them stood around looking ordinary, but despite their own lack of physical rhythm, the key to Wet Wet Wet's live success was undoubtedly the fact that they are a good dance band. The stands at Wembley were bouncing and wobbling as the crowd danced on the spot.

David Sinclair

Woody Allen's September. Denholm Elliott, Mia Farrow, Elaine Stritch, Jack Warden, Sam Waterston, Dianne Wiest. EXCLUSIVE WEST END PRESENTATION NOW SHOWING ODON HAYMARKET 987.

Poetry on clarinet

CONCERT

'Accroche Note Almeida

The Pascal Dusapin recital given by 'Accroche Note, which I mentioned briefly yesterday, introduced us not only to a remarkable composer but also to a quite extraordinarily sharp group of musicians, well up to the feats of virtuosity and exasperated intensity this music requires. Perhaps the most astonishing piece was Iton, for bass clarinet, which winds up in the tentative, weakly supported treble of the instrument and ends with a beautifully hollow, hollowly beautiful sequence of harmonics: Armand Angster was the player, as also of the more punchy If for clarinet.

The other piece that stood out in this hour of fierce energies was Il-

li-to for unaccompanied soprano, a hurried recitative and a work which, as the composer tellingly puts it, "does not know whether it should be spoken or sung". Francoise Kuhler wavered in these borderlands to captivating effect, as she did again in the new Anacrotus for voice, contrabass clarinet and double bass, a struggle for sense that makes one look forward with keen anticipation to the opera on which Dusapin is working with the poet of this piece, Olivier Cadiot.

A second recital by the same group featured pieces by Francoise-Bernard Mache, and in particular a stimulating group of works close to the primitive. Jean-Michel Collet gave cracking performances of the drum piece Kenit and of Phenix for vibraphone and tom-toms; Kubler sang a postulated Hitite incantation with conviction and simplicity.

P.G.

LATE PICASSO 23 June - 18 September 1988. The greatest painting of the sixties was done by one man: PICASSO. DAVID HOCKNEY. Tate Gallery, Millbank, London SW1. Admission 53 Monday-Saturday 10-5.50 Sunday 3-5.50. Wednesdays until 19.50 from 6 July. Last admission 30 minutes before closing. Recorded information 01-821 7128.

WEDNESDAY PAGE

On the crest of a tidal wave

Arianna Stassinopoulos Huffington tells Catherine Bennett why she is 'very flattered' by the violent response to her book on Picasso

Arianna Stassinopoulos once experienced all the sensations of a lover towards Pablo Picasso. She allowed herself to be seduced by him, by that mysterious quality of inexpressible bursting forth from the transfixing stare of his black-marble eyes as much as from his work...

This is not, evidently, the received idea about Picasso, and art critics have hailed Stassinopoulos Huffington's biography as, among other things, "a resentful sexual history. A dog of a book", "one-sided and hate-filled", "as dim-witted as it is mean-spirited". Only that morning, Melvyn Bragg had accused her of "staggering off" her subject. Bragg had thought it sad, Stassinopoulos Huffington had thought him rude...



STEPHEN MARKESON

A believer in personal awareness; Arianna Stassinopoulos Huffington faces her critics with all the power of positive thinking

'I am loving it, I expected it...the more they rant and rave, the more flattered I am'

and they are the custodians of the old, of what is decaying and dying, and they are obviously going to defend it — and this is a tidal wave — you can't stop it, it is not just my book, my book is just a manifestation of a turning point...

The key, often-repeated metaphor of the book is that Picasso began by treating his women as goddesses, but could not rest until he transformed each of them into a "doormat". It is an image which never appeared in Picasso's work, but Stassinopoulos Huffington believes that his life and work were, and are, indivisible...

Other critics have found energy, humanity and criticism in these later paintings, but she is scornful of their hearts and minds: "It depends what kind of criticism you like — if you like the erudition of the peeping Tom, of the voyeur, then there is criticism..."

vindictive evidence. Is it her shared belief in van der Post's "terrible humanities of the man and his situation" that prevents her thinking Picasso a genius? "What?" said Stassinopoulos Huffington, very sharply, but grinning stoutly. "I think he is a genius. You haven't read the book..."

with what Picasso himself believed was a great need, "to put something absolute into the frogpond of the world..." Picasso, in this biographer's opinion, failed to do so, because he did not believe in "the harmony and order" which she likes to conjecture beyond disintegration and death...

Her personal philosophy has been enhanced by Insight seminars, sessions in Californian self-knowledge which helped her to find the "truths inside". And did Picasso find such truths? "No, not at all," she said, talking so excitedly that she appeared never to breathe...

She had abandoned a scintillating New York social life to concentrate fully on her re-appraisal of genius. "If you believe the world is a place of darkness, then according to my philosophy you are seeing falsely, I am absolutely unequivocal about this. It's not for me a matter of opinion, you know what I'm saying, that's my truth..."

It also appears to be the truth for Françoise Gilot, Picasso's former mistress, who thought his paintings of her lacked soul, and subsequently became Stassinopoulos Huffington's chief confidante for the biography, and at times its dominant, most long-suffering character. But the apology for Gilot never explains why she, and so many other women, stayed on for yet more of the goddess-doomat treatment...

Her biography is free with its speculations on Picasso's intimate life — some, on matters such as sadism and homosexuality, so vague that they read like the revelations of a near-sighted peeping Tom. Is this correct? Is it fair on Picasso, now so irrevocably moved from any right of reply? "If he replied, there would be nothing that I said that he could dispute," said Stassinopoulos Huffington. "There isn't anything in the book that isn't true."

BRIEFLY A round-up of news, views and information

Sold on the sale

Harrods' sale starts today, with the usual eye-catching offers such as a baroque pearl necklace reduced from £88,000 to £44,000. But making a beeline for the best bargains may be daunting for the average shopper...

Quote me...



'Sure, I'd like to change a few things. Sometimes I wish that my muscles weren't so big so I could wear low cut dresses. But I'm not ashamed of my body.'

Tennis, anyone?

Inspired by Wimbledon to take up the racket but feeling a little rusty? Yamaha Sports is offering free "tennis clinics" with top professional coaches throughout July...

Planters' punch

Lock your telephone away from gardening types: Gardencall promises "green fingers" at the end of the phone, for 22p a minute off-peak, 35p per minute during peak times (plus VAT)...

Victoria McKee

MULTIYORK'S SUMMER SALE. SUPERB SALE OFFERS ON UPHOLSTERY AND ON THE FINEST LUXURY BEDS. Sofas, Sofa Beds and Armchairs, with back heights, seat depths and cushion fillings to suit you...

Worse verse. Did Humpty Dumpty fall or was he pushed? I was given cause to ponder this old mystery rhyme that did not contain blood, gore, violence or terror. I couldn't do it.

THE TIMES SELECTION OF CORGI COLLECTABLES. Transport of the 30's is the theme of this pair of quality diecast model vehicles, each sharing a Times connection and produced by Corgi...

MEDIA & MARKETING

Fashion's new queen



Anna Wintour: "I never feel I belong in England. I always was an outsider"

"Why Don't You...rinse your blonde child's hair in dead champagne to keep it gold as they do in France? ... or pat her face with cream before she goes to bed as they do in England?" The unique vocabulary punctuated with superlatives of that memorable Vogue editor and grandest of Grandes Dames, Diana Vreeland, may be as arcane today as a Sixties fashion spread, but it still retains the power to stir fashion-seekers to paroxysms of excess.

Does the mere appointment of the editor-in-chief of American Vogue always create a legend? The editor's office at Vogue's headquarters on Madison Avenue, a deep lacquer red when Vreeland was delivering her bon mots ("Pink is the navy blue of India," and so on), is about to be occupied by an editor with equal energy and conviction, a woman with as distinctive a personal style as Vreeland, and with a Biedermeier sofa that she is ready to stamp it instantly with her taste.

Anna Wintour, new editor-in-chief of American Vogue and a woman as reserved as Vreeland is exuberant, is at 39 already a legend on both sides of the Atlantic. Her disciplined Louise Brooks glossy bob, dark glasses and Chanel wardrobe, the transatlantic marriage that involved shuffling by Concorde between home in New York and husband Dr David Shaffer, chief of the child psychiatry unit at Columbia Medical Centre, and London, where she edited British Vogue, her babies, a son and daughter, whose birth scarcely caused a hitch in her work schedule, the journalistic ink in her blood (her father is Charles Wintour, the respected ex-editor of The Evening Standard); all have helped create the legend.

Liz Smith assesses the power on the throne at American Vogue

Whereas Vreeland was once described by Cecil Beaton as "a combination of Madame de Sevigne and Falstaff", the warmth and loyalty otherwise shown by Wintour to friends is masked at work by a chilly ruthlessness. "Nuclear Wintour" is how her reign as head of British Vogue, where she sharpened the fashion and shortened the features, was described.

She returned to New York in September 1987 to edit House and Garden, which she has quickly reshaped from a decorators' directory into a teasing bible of style called HG. A mere nine months on and Wintour takes over from Grace Mirabella. Vreeland's "mild" ex-assistant who has edited US Vogue for 17 years. It is a move that has surprised the fashion world only by its timing.

Every move made by Wintour in the past five years is seen as part of her grooming for the job. In 1983 Alexander Lieberman, editorial director at Condé Nast and an admirer of Wintour's fashion pages on New York magazine, created for her the role of Creative Director on Vogue and became her mentor. "He is a genius," she told me recently in New York. "I work with him every day and learn so much. New York is familiar territory to me. It is a lot less steamy here than at British Vogue. I never feel I really belong in England. I always was an outsider."

What Anna Wintour describes as the "different focus" she has given

to House & Garden (a rumpled bed strewn with pugs and books in a playwright's apartment on one HG cover), the restaurateur Michael Chow standing on his head beside an Eileen Grey lacquer pedestal; a Gauguin-inspired needlepoint rug flung on a beach and photographed with a model in Tahitian fashions spreadeagled on it) got a tight-tipped response from Manhattan's touchy architects and decorators.

"The magazine didn't take a stand on anything before," she said. "I always wondered who ever lived in those rooms. The focus must be on personal style rather than photographing interiors."

Some say that HG's resulting fall in circulation precipitated her move to Vogue, a shift about which Wintour said not so long ago: "Unless Grace Mirabella decides to go to the country and grow roses, they would be mad to replace her."

With Tina Brown editing Vanity Fair, and Wintour now heading Vogue, two British women, friends and rivals, today rule New York's frenzied social and fashion worlds. Nicholas Coleridge, editor of Harpers & Queen, adds a different edge to the impact Manhattan's new pair of taste-makers have had on the publishing business. "Both of them have a sort of sexual aura. It has something to do with being powerful and determined while appearing slightly vulnerable," he says. "Neither minds taking strong decisions. They don't mind rocking the boat. The magazine matters more than the people involved."

Women's Wear Daily's publisher, John Fairchild, has watched Anna Wintour's rise to power with awe. "She's a bit like me, a real journalist," he says admiringly. "I have a big crush on her."

BYLINES

Merger up in the air

Richard Branson may be about to merge two of his satellite television interests. Superchannel and British Satellite Broadcasting's general entertainment channel, Galaxy. Branson's Virgin group recently led a £10 million rescue of the ailing Superchannel, which lost £19 million last year, and now owns around 30 per cent of the company. It is also a founder-shareholder in BSB.

Branson says he believes Rupert Murdoch's Sky Channel will soon concentrate on the British market, leaving Superchannel as the only service aimed at a Europe-wide audience. But, he says, the two services are complementary. So far Galaxy amounts to no more than one man - the BBC's former chief programme buyer, Gunnar Rugheimer - and a bunch of good intentions. Sharing programmes, staff or facilities could help offset some of Branson's losses on both Superchannel and BSB.

Put to the test Seoul rights

Home Secretary Douglas Hurd speaks in London this morning at the radio industry's annual bash, the Radio Festival. Two weeks ago he enthused in another speech about the ultimate "modular" system of construction which enabled the whole of the complex of studios, control rooms and 15 video editing suites to be prefabricated at DTL's West London factory before being shipped to Korea last month.

In brief . . .

BBC Enterprises has bought a controlling interest in Redwood Publishing whose publications include Expression! for American Express. Jon Snow, ITN's diplomatic editor for the past two years, takes over from Julia Somerville as presenter of News at One this week. The Spectator celebrates its 160th anniversary of continuous weekly publication this week with a discussion between Norman Tebbit and John Biffen on the old and the new Toryism . . .

Tombstone cuts

Advertising revenue for the heavy-weight banking monthlies has fallen by up to 15 per cent since last October, thanks to a dearth of "tombstones" - the full page ads which banks take to announce important deals. The Americans have been particularly brutal in cutting back, according to Euro money chairman Patrick Sergeant, and circulation is also suffering as City institutions cut costs and staff. The oldest publication in the market, The Banker, FT-owned and 62 this year, has also been feeling the draught, although its tombstone count is actually no thanks to a recent revamp intended to make the magazine less academic.

Nick Higham

British newspapers refuse to be stampeded into a hasty decision on how to reach readers on holiday in Europe quicker. Two weeks ago, in a well-managed and secretive coup, The Guardian stole a march on its competitors by printing copies of a new one-section Euro-edition in Marseilles. Guardian copy is faxed to the south of France, and the edition is on sale along the Mediterranean shores of France, Spain and Italy by breakfast on its day of publication. The other British papers, apart from the Financial Times which comes from Frankfurt, are not available until lunchtime in France (by charter aircraft via Paris) and the late afternoon or even the following morning in Spain (by scheduled flights).

All the news under the sun

British papers are counting the cost of going on holiday with their readers

They began exploring how to get their papers to these markets earlier. International Press Distributors, part of the Hachette group, which distributes almost all British newspapers abroad, was asked to

an 11-week contract to transport British newspaper titles to Spain by charter aircraft overnight. IPD wanted a decision by today for an operation starting next Monday. The NPA has declined. "We felt the cost was horrendous," said one of the NPA negotiators. "We felt we were being railroaded and needed to look at the proposals in greater detail." What happens now depends on how important newspaper circulation departments think it is to keep their readers on holiday. Spain is the main market for the 250,000 British newspapers sold abroad at the height of summer (in winter the figure can be as low as 100,000). The Sun alone sells up to 40,000 in Spain in the summer - a useful bonus at a time when circulations traditionally fall. One alternative is to fax copy to European printing works. The Mirror group is believed to be the nearest to doing this. But as The Guardian's managing director, Jim Markwick, crows contentedly, there is an 18-month waiting list for the necessary equipment. The Guardian was able to jump the gun only because it has recently completed an elaborate operation linking its offices in London and Manchester by fax. Andrew Lycett

BBC South & West NEWS EDITORS Guernsey & Jersey. We are an equal opportunities employer

A News Editor is required for each of the Channel Island Local Radio Stations, Radio Guernsey and Radio Jersey. Each of the News Editors will be responsible to the Station Manager for the editorial control of the station's news and current affairs output...

Public Relations. Key Communications ranks high in the out-of-town PR league for both professional team and client calibre. As a result of our continued expansion, we have the following three positions open for successful, highly-motivated executives looking for a fresh challenge.

Today. The TODAY newspaper library wants someone to join a young team in a demanding and interesting environment, to electronically archive its paper. Keyboard skills are a prerequisite for this post.

DIRECTOR OF MARKETING Woodspring. WHERE IS IT? WHAT IS IT? WHERE IS IT GOING? You may not be able to answer these questions now, but can you in the future sell Woodspring as a major resort and development area to the nation and abroad?

The Duke of Edinburgh's Award PR Manager. We require a creative Public Relations Manager. The person, ideally, would have a minimum of four to five years' experience working within a large national or multi-national company or could be a mature journalist...

Account Director Hi-tech. Our fast-growing hi-tech division requires an Account Director with proven success in this area. The necessary drive and senior management skills to take the division forward in this competitive market...

FREELANCE TEMPORARY LAYOUT SUB-EDITORS. required by publisher specialising in reference books, buyers guides, occasional one off promotional books. Applicants MUST be experienced in subbing and magazine layouts.

GRADUATES. Ground-floor opportunities in fastest-growing sector of Advertising & Marketing. International Advertising Agency Group. Opportunities for 5 ambitious, able graduates to secure top-flight careers with leading European direct marketing agency based in West London, commencing in August.

Account Manager. To £17,000 plus benefits. Drive, commitment and ambition are the key qualities sought by this fast-expanding Design Consultancy. They are seeking an experienced Account Manager to handle the communication and PR requirements of the Group's extensive media liaison on obvious priority to maintain and improve high UK and international press coverage.

Advertising Sales Executives. Advertising Sales Executives are required to join our successful sales team working on Comets Monthly, Britain's most established news magazine for the communications industry.

PROFESSIONAL FREELANCE AGENTS REQUIRED. For all UK areas to call upon Retailers, with top quality range of gift and home decor products from France, including Europe's finest range of silk flowers.

TELEVISION AND RADIO

Compiled by Peter Dear and Jane Rackham

BBC1

- 6.00 Ceefax AM. 6.40 Leon Errol in Oh's Well That Ends Well (TV). 7.00 Breakfast Time with Jeremy Paxman and Kirsty Wark...

BBC2

- 6.58 Open University: Engineering Structures. Ends at 7.30. 8.00 Ceefax. 10.28 Cricket: Tony Lewis introduces coverage of the morning session...

ITV/LONDON

- 6.00 TV-am begins with the Morning Programme introduced by Richard Kay. 7.00 Good Morning Britain presented by Anne Diamond and Mike Morris...

CHANNEL 4

- 12.00 Just 4 Fun. Hand in Hand - for both deaf and hearing children (r). 12.30 Business Daily. Financial and business news...

Memories and medals



Ration book Olympics: Fanny Blankers-Koen who won four golds for the Netherlands in the 1948 Games (ITV, 9.00pm)

TELEVISION CHOICE

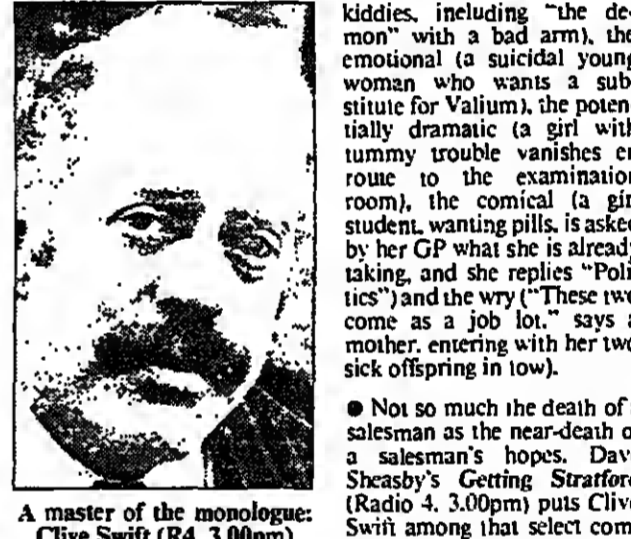
Ungraciously billed by an American commentator as 'the amazing amazon from Amsterdam', the Dutch housewife Fanny Blankers-Koen won four gold medals at the 1948 London Olympics...

the Sudan, Jack Wilson and Ran Laurie, who just prior to the Olympics had not rowed together for 10 years. In true amateur spirit they enjoyed a brief moment of celebrity and went back to Africa...

Peter Waymark

RADIO CHOICE

Until this week, the doctor's consulting room and the confessional were the only two inviolable places left on earth. No longer. Thanks to The Doctors (Radio 4, 8.15pm)...



A master of the monologue: Clive Swift (R4, 3.00pm)

will be transferred from the surgery to other areas of activity such as hospital work and home visits. Back to tonight's episode of The Doctors, the microphone - do the patients know it is switched on? - picks up the sad (a frail woman, 88, with suspected cancer), the noisy (wailing kiddies, including 'the demon' with a bad arm)...

Peter Davalle

Advertisement for Tony Robinson's supposedly subversive vicar (C4, 9.00pm) featuring a photo of Robinson and a brief description of the program.

Advertisement for VARIATIONS, a radio program featuring various musical pieces and artists, including a list of tracks and times.

Advertisement for Radio 4, featuring a list of programs such as Shipping Forecast, Ceefax, and various news and entertainment segments.

Large advertisement for Chase The Best Mortgage, featuring a headline, a photo of a man, and detailed text about mortgage rates and services. Includes a form for requesting more information.

Advertisement for Radio 3 and Radio 4, listing various music and cultural programs with their respective broadcast times and descriptions.

MARKETS THE POUND FT 30 Share 1485.3 (+7.0) US dollar 1.7085 (+0.0250) FT-SE 100 1854.8 (+6.8) W German mark 3.1129 (+0.0346) USM (Datastream) 162.28 (+0.69) Trade-weighted 75.2 (+0.6)

Executive Editor David Brewerton

S&N profit rises 25% to £113.1m

Scottish & Newcastle Breweries, seeking to outdistance itself from the takeover attentions of Elders IXL, has announced a 25 per cent increase in pre-tax profits for the year ended May 1, to £113.1 million, up from £90.3 million.

Comment, page 25

Granada rise

Granada Group, the television and leisure company, produced interim figures at the bottom end of City expectations yesterday, pulling the shares down 6p to 314p.

Tempus, page 24

STOCK MARKETS

Table with columns for Stock Markets (New York, Tokyo, Nikkei Average, etc.) and Main Price Changes (Johnston Matthey, Sock Shop, etc.).

INTEREST RATES

Table with columns for Interest Rates (London Bank Base, 3-month interbank, etc.).

CURRENCIES

Table with columns for Currencies (London, New York, DM, etc.).

GOLD

Table with columns for Gold (London Fixing, AM, etc.).

NORTH SEA OIL

Table with columns for North Sea Oil (Brent (Aug), etc.).

THE TIMES STOCK WATCH

0898 141 141 Market news on Stock-watch yesterday included: Johnston Matthey (01317), boosted 89p after Cookson (07948) disclosed a 6.3% stake; Cookson lost 9p. Charter Cons (03253) improved 51p while Vinton Group (02662), still benefiting from bumper profits, rose 23p.

City watchdog in drive to simplify rules

By John Bell, City Editor Mr David Walker, the ex-Bank of England director who heads the City's top watchdog, the Securities and Investments Board, is considering sweeping changes to the board's massively complex rulebook after just a month in his new post. The complexity and cost of enforcing the SIB's rules were the most potent factor behind City hostility that led to the surprise departure of the board's first chairman, Sir Kenneth Berrill.

Advisers united in the battle for Clowes cash

By Our City Staff Four leading advisers to stricken Barlow Clowes investors have joined forces to coordinate the legal battle for compensation. The advisers, solicitors acting for investors in Leeds, Manchester, Cardiff and Birmingham, say they will ensure the campaign is properly funded, and have arranged for preliminary advice to be given to those who have lost money.

Pressure on base rates fades as sterling moves higher

By David Smith, Economics Correspondent The pound moved strongly higher against all currencies yesterday, removing pressure for another rise in base rates from the 10 per cent level established on Monday. Sterling gained 2.5 cents to \$1.7085 against a slightly weaker dollar, but also added 3.4 pence to DM3.1129.

Higher level may be to choke off demand

Barclays sets mortgage rate at 11.1%

By Vivien Goldsmith Family Money Editor Barclays Bank, which claims the largest share of the mortgage market among the high street banks, has increased its mortgage rate from 9.75 per cent to 11.1 per cent. The new level, equivalent to an annual percentage rate of 11.6, will increase the cost of a £50,000 repayment mortgage over 25 years by £38.44 a month to £424.11 a month.

Pontin makes a comeback at the age of 81



New interest: Sir Fred Pontin outside Pontin's restaurant in Covent Garden yesterday (Photograph: Alan Weller)

Pontin's seeks USM flotation

By Our City Staff Sir Fred Pontin, who founded one of Britain's largest chains of holiday camps, is making a comeback as the head of a public company. He is taking over as chairman of Pontin's, the fast-growing Looe restaurant chain, and plans a flotation on the Unlisted Securities Market next spring.

£750,000 'gift' for Rothmans chairman

By Joe Joseph Sir Robert Crichton-Brown, the 69-year-old chairman of Rothmans International, the cigarette maker, is being feted by his fellow board members with a proposed gift of £750,000 on his retirement. Shareholders will today receive a letter from the company asking them to add their blessing to the generous gesture.

Hanson sale

Hanson will today announce the sale of its HP Sauce and other sauce interests in a deal thought to be worth about £200 million. The buyer is thought to be a leading European company. The deal, which also includes the Lea & Perrins sauce interests, will see the completion of Hanson's withdrawal from the food industry two years after its £2.5 billion acquisition of Imperial Group.

Power station plan for East Coast

Oil firms' electricity move

By David Young, Energy Correspondent The two independent oil companies, which last week spent \$140 million (£32.4 million) buying oil producing assets from BP, are drawing up plans to move into the privatized electricity generating business. Lasmo and Ranger, who head the consortium which has discovered and is planning to develop the Anglia gas field in the southern sector of the North Sea, are well advanced with plans to form a new company which would build a gas-urine power station either in Lincolnshire or on the East Anglia coast to burn the gas from the field.

CNTT £1 BILLION PROPERTY OPPORTUNITIES In fourteen prime locations across England one Organisation has £1 billion worth of property opportunities for Industrial and Commercial businesses, Investors and Developers.

BUSINESS ROUNDUP

Queens Moat spends £3.5m on health clubs

Queens Moat Houses, the hotels group run by Mr John Baird...

Runciman lifts stake

Walter Runciman, the shipping, insurance and security group...

£50m order by Vodafone

Racal Vodafone has placed orders worth £50 million with Ericsson and Orbitel...

MBS to switch sales

MBS, the microcomputer distributor, has announced it is to withdraw from sales to trade customers...

Pearl & Dean acquisition

Pearl & Dean Publications, a subsidiary of NAI, is buying an 80 per cent stake in a monthly free magazine...

£8m Fairbair site purchases

Fairbair, the property developer based in Epsom, Surrey, is spending a further £8.5 million on its site acquisition programme...

Guinness spirits deal

Guinness is planning a significant investment in the company which distributes key brands such as Johnnie Walker whisky...

Saatchi firms plan merger

William Esty Co and Campbell-Mithun Advertising, both advertising agencies owned by Saatchi & Saatchi...

Aurora to buy North British

Aurora, the Sheffield engineering group, has made an agreed £1.83 million offer for fellow engineer and foundry North British Steel Group (Holdings), based in West Lothian...

Rockfort sale surprise

The £24.6 million offer for sale of shares in Rockfort, the property development company headed by Mr Roger Smeeth...

Granada picture slow to warm up

Bingo is blooming but elsewhere Granada's half-time performance is a little pedestrian...

Interim operating margins were eroded from 10.2 per cent to 9.5 per cent and, while growth at the pre-tax level was 27 per cent, fully diluted earnings advanced by a less exciting 12 per cent...

The integration of Electronic Rentals is proceeding but cost savings estimated to be worth £20 million in a full year...

The retail activities, which account for about a third of the rental and retail division, are also faced with difficult trading conditions...

The rental business has held up well, however, although the long-term decline in this market continues...

The enlargement of the business services division brings critical mass to Granada's activities in this field...

The restructured television division should save direct costs from the marketing reductions of about 20 per cent...

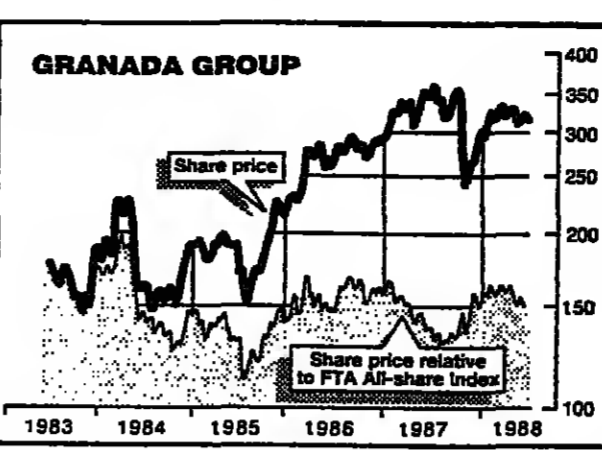
The segmentation of the division into a broadcasting activity and one providing production facilities, protects Granada in the unlikely event of failure to retain the franchise in 1992...

Broadwell Land

Forget fretwork and take up property development if you want a profitable hobby...

Concentrate on the London area and accept that you may be 10 years behind Iain Shearer...

This, in a nutshell, is the secret of Broadwell Land's success. In the early 1980s, Mr



Shearer, a former airline pilot, and now chairman of Broadwell, developed a number of residential properties...

One of the joint ventures was Johnson Fry, which, in 1984, provided £5 million of Business Expansion Scheme funding...

Stride, like Broadwell, began life in the residential sector, but is now also involved in refurbishment in the commercial sector...

The combined group's development portfolio consists of 17 projects spread across London, which, on completion, should provide 1.5 million sq ft of space...

At the offer-for-sale price of 155p, Broadwell will be raising £9.5 million for the future development of the group...

Existing shareholders are raising just under £1 million. The shares, which are being offered on an historic multiple of 10.5...

Perhaps the only cautionary note is that an offer for sale of shares in Rockfort, another property group which recently came to the market, was barely over-subscribed...

CH Industrials

CH Industrials produces such a range of diverse products - from train seat covering to plastic greenhouses...

It would, however, be a shame for an investor with an eye to growth to make the same mistake. CH is one of that rare breed that can swallow a host of new companies...

Pre-tax profits advanced from £4.31 million to £9.33 million for the year ended April 2. The dividend beats the forecast made at the time of the September vendor-placing to fund the Gripperris acquisition and goes up from 2.8p to 3.75p a share...

The group, now structured with four definitive legs and with property interests acting as an additional crutch, saw its best growth last year in the household products and furnishing division...

There was also growth within specialist engineering and office products and shopfitting saw both sales and operating profits 34 per cent ahead...

Acquisitions so far this year include 6.32 per cent in Ricardo Consulting Engineers and the additional stake in Manganese Bronze, the London taxi manufacturer...

With a current market capitalization of £83.7 million and further profits growth in store, CH is poised for wider market recognition. A market capitalization of £100 million is not, therefore, impossible...

Profits this year of £14 million would give the shares, at 150p unchanged, a rating of 10.7.

Worth buying and tucking away.

C&W 'global highway' plan needs new partner

By Joe Joseph

Cable and Wireless, the communications group, is looking for a new partner to fill the gap left in its planned global digital communications network...



Sir Eric: hoping to fill gap

The waiver did not come in time and C&W cancelled Nynex's option a few days ago. "It means we can now talk to anybody and in that sense it is fairly bullish news," said a C&W spokesman...

"We have already begun discussions with other people," he added.

The global system aims to link the world's important economic centres with a digital communications network and several parts are in place, including the shore ends of the transatlantic cable in Bermuda, the US and Britain...

1984 break-up of the Bell system. It acquired the option to buy into the transatlantic part of the "global digital highway" in 1986, taking the US end of a \$350 million

£13.1m tag on Tinsley SE listing

By Joe Joseph

Tinsley Robor, a specialized printing and packaging group which has grown to become the largest supplier of record sleeves and compact disc packaging to the British music industry...

The placing of 10 million shares at 52p each will raise £4 million for the company, whose clients include EMI, Virgin, Gillette UK and Marks and Spencer...

Money raised from the sale will be used to repay some of Tinsley's borrowings.

Tinsley made pre-tax profits of £1.8 million on turnover of £32.6 million in the year to March 31.

Pepe Group profit surges to £8.4m

By Michael Tate

Shares in the USM-quoted Pepe Group rose 15p to 322p yesterday as the jeans wholesaler unveiled a 42 per cent surge in pre-tax profits from £5.91 million to £8.41 million for the year to March 30...

The figures include a £2.3 million trading loss from Buffalo, the French acquisition, where there were management and market problems...

At home, group sales grew by more than 10 per cent, with the Pepe brand, which still accounts for well over half the business, improving margins

substantially, due to the increasing strength of the pound throughout the year. The new, higher quality Big Stuff range made a solid profit contribution...

There were problems in the US, where the market as a whole slackened in November, and West Germany, where the group went ahead with its launch without a proper management structure...

Mr Roger Rowland, the chairman, said the company "made a mistake" in West Germany, "but we have learned a lesson."

He said Pepe had made a good start to the current year and the Willesden factory was preparing to meet record demand this summer. The company, now one of the biggest on the USM, has no plans for a full listing.

Table with 4 columns: Vol '000, Val '000, Vol '000, Val '000. Lists various stocks like ADT, Abbey, AIG, etc.

Table with 2 columns: Company Name, Price. Lists recent issues like Acal, City of London, etc.

Table with 2 columns: Company Name, Price. Lists company briefs like NOBO GROUP, JOHNSON FRY, etc.

Interest Rate Change. Allied Irish Banks plc announces that with effect from close of business on 5th July 1988, its Base Rate was increased from 9 1/2% to 10% p.a.

THE CITY EXCHANGE. GENERAL MARKET REPORT 0898 500 191. ACTIVE SHARES REPORT 0898 500 192. POPULAR SHARES REPORT 0898 500 196.

BASE LENDING RATES. ABN 10.00%, Adam & Company 9.50%, BCCI 10.00%, etc.

The Throgmorton Trust PLC. Our performance since last Spring is impressive. So is our performance since the Fall. Interim Revenue Statement to May 31st 1988 (unaudited).

Main table containing financial data for various unit trusts, organized by sector such as EQUITY & LAW, PROPERTY, and SPECIALIST. Each entry includes the trust name, its performance metrics, and a brief description of its investment focus.

UNLISTED SECURITIES

Table listing unlisted securities with columns for company name, price, and other financial indicators.

INVESTMENT TRUSTS

Table listing investment trusts with columns for trust name, price, and performance data.

FOREIGN EXCHANGES

Table showing Sterling index compared with 1975 rates and other sterling rates.

DOLLAR SPOT RATES

Table listing dollar spot rates for various countries.

MONEY MARKETS

Table showing money market rates for various currencies.

EURO MONEY DEPOSITS

Table listing Euro money deposit rates for different terms.

GOLD

Table showing gold prices in various currencies.

COMMODITIES

Table listing commodity prices for various goods like oil, sugar, and metals.

Advertisement for 'FACTORY' featuring a large 'T' logo and text promoting business solutions and financial services.

Advertisement for 'LONDON FINANCIAL FUTURES' and 'LONDON METAL EXCHANGE' with detailed market information and contact details.

The lusty infant growing fast

Advancing cash against sales debts was worth more than £7 billion last year. And the youthful factoring business is still growing fast by helping businesses to bridge the financial gap between receipt of an order and the vital final payment

Factoring tends to be a misunderstood business. This is partly because, in the United Kingdom, it is barely out of its teens, having taken root early in the 1960s. Certainly factoring has all the lustiness of youth: for most of the present decade it has been growing at an annual rate of around 20 per cent. Last year, the rise was 24 per cent, compared with 1986, to an overall trading total of just over £7 billion.

The basic tenets of factoring — looking after a business's books and its credit management while advancing cash against outstanding invoices — were imported from the United States. There, factoring goes back to the early colonial years when it was largely involved in the cotton and textile trades, sectors to which in the US it is still mostly confined.

A teenager analogy seems apt because the UK financial establishment, as represented by accountants and bankers, has until recently been inclined to view

The early image of factoring has gone

factoring rather as older generations look sometimes on the younger, with a mixture of trepidation and lack of comprehension.

The early image of factoring was as a lender of last resort, used by businesses as their final port of call for help before being forced to bring in the Receiver.

Chris Whitmore, marketing manager for Alex Lawrie, the factoring subsidiary of Lloyds

Bank said: "The old image was justified to some extent. Those in factoring in the early days were scrambling for business and took on companies we would never consider looking at now."

The ideal client for today's factor, said Mr Whitmore, was a fast-growing small business of the kind that is proliferating in today's economic climate. He went on: "We are making efforts, and with some success, to keep businesses with us longer, but to be realistic our services are especially appropriate to a fast-growing business for perhaps two to three years."

"What we can do is to take a business through to a stock-market flotation, and have done so in a number of cases."

Tom Hutson, chairman of the Association of British Factors and managing director of International Factors, believes attitudes to factoring are changing.

He said: "The perception of our industry has changed markedly for the better over the last two years in the eyes of both chartered accountants and bankers, who both play an important intermediary role as financial opinion formers."

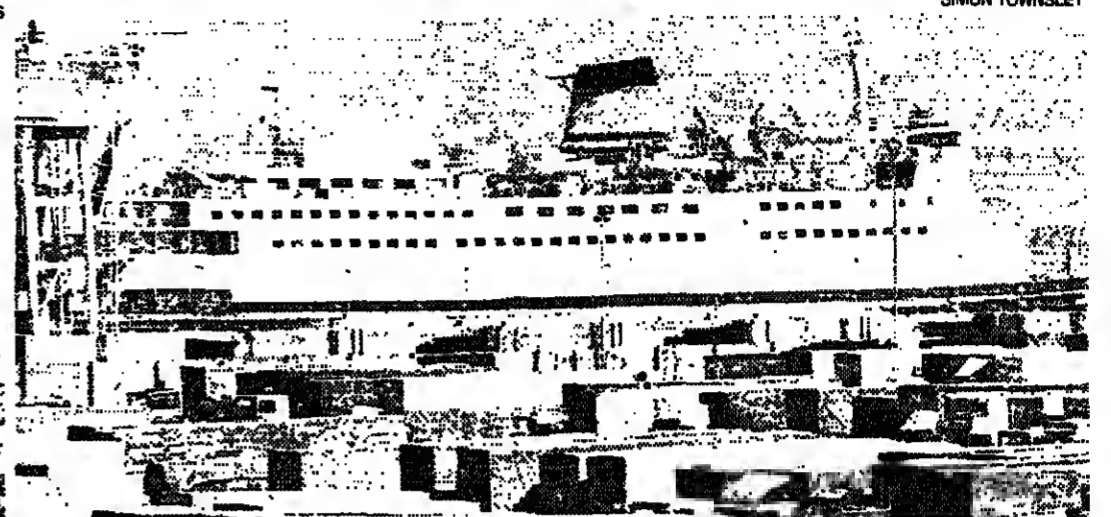
"The change is not just good for us, it is good for those of their clients and customers whose real needs are best met by our range of services."

"A lot of hard work, imagination, innovation and courage demonstrated by the first generation of factors in the UK has steadily improved the image of our fledgling industry."

Factoring is a cost-effective financier of business growth, he argues. A factor will advance up to 80 per cent of the value of an

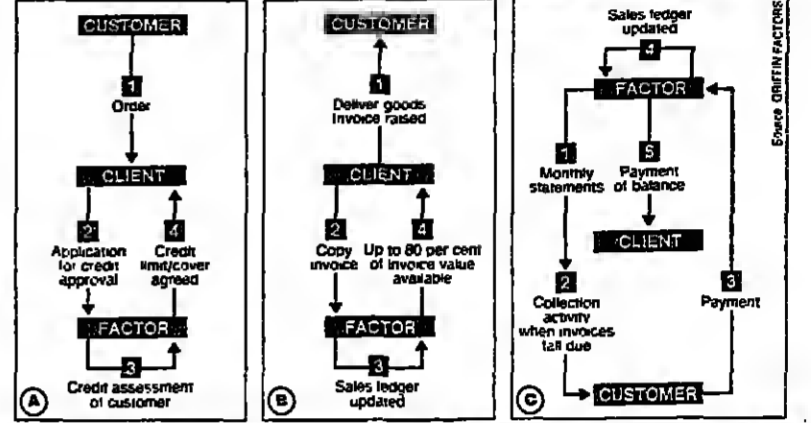


JOHN WILLIAMS



SIMON TOWNISLEY

Right, how it works: (A) application for credit approval; (B) delivery of goods and invoice raised; (C) payment collection. At left is Tom Hutson, Association of British Factors chairman, who says attitudes to factoring are improving, and above, container lorries at Dover. Factoring plays a vital role in exporting



issued invoice immediately and the remainder on payment by the debtor.

Factors charge interest on cash advances as a bank would, and a management fee for any service elements.

Mr Hutson sees the role of the factor as bridging the financial gap

£3.1 million debts absorbed last year

that occurs with successful companies which have outgrown their bank overdraft facility yet are still too small to go to a stock flotation to raise cash.

Factors can hand them much of the cash they might already have if they were not obliged to give protracted credit to customers.

Because a factor operates a client's sales ledgers on a day-to-day basis, it is possible to advance a higher proportion of the debtor

asset, the invoice, than might a bank, said Mr Hutson. This is because a banker can measure the quantity of the business's assets from a "yesterday" balance sheet while the factor can measure not only a "today" quantity but also a "today" quality of debtor assets.

The 10 members of the Association of British Factors last year put up financing in this way to the extent of nearly £600 million to more than 5,000 clients. They dealt with client invoices addressed to around 800,000 customers.

Debt protection is among the services offered by factors. Last year, £3.1 million in bad debts was absorbed by factors. Most factors are now wholly or partly bank-backed.

In total, clients of the association's members last year numbered just over 5,400, a 12 per cent increase on 1986. They were 44 per cent in manufacturing, 36 per

cent in distribution, 15 per cent in services, 4 per cent in transport and 1 per cent in construction.

Many of those in factoring see growth rates of 20 per cent a year going on for at least another two years and some, including Mr Hutson, believe this pattern will persist for at least another five years.

Whether factoring will then be in sight of reaching saturation point is not clear because of the way that the whole competitive scene in financing is opening up.

Mr Whitmore said: "We are competing with all other forms of finance available for business."

"I can see the same effect coming through in business financing as has been happening in the personal finance market, where everybody is competing across the board rather than in narrow product sectors."

Invoice discounting, where cash is advanced but with no other

Computers helping to keep costs down

keeping their books efficiently.

There is also a growing tendency for larger companies to turn to factoring to raise cash, and it is easier for them to meet the tougher criteria set for invoice discounting where a factor is not dealing with the company's books and so has a less intimate knowledge of its financial standing at any given time.

But Mr Hutson believes that the exploitation of computerization

techniques by factors themselves is making their services more attractive to clients as well as keeping costs down.

He added: "It is common for clients, when they first come into factoring, to have a debt turn of 75 days. Over a period of four to five months we can get this down to 60 days and keep it there."

"It means a fortnight less in carrying a debt, reduces the need for bank borrowing and so saves the client a lot of money in paying interest."

Factoring can also extend to export fields, protecting against overseas customers who fail to pay, and against currency fluctuations, Mr Hutson said.

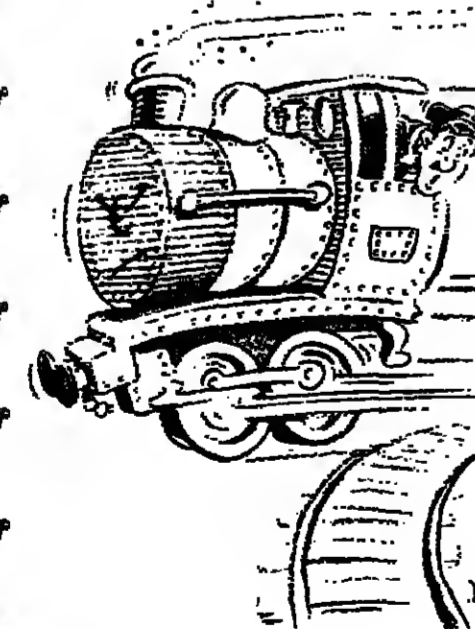
Most factors have mutual arrangements with foreign factoring companies to cope with local conditions abroad including the language.

Derek Harris
Industrial Editor

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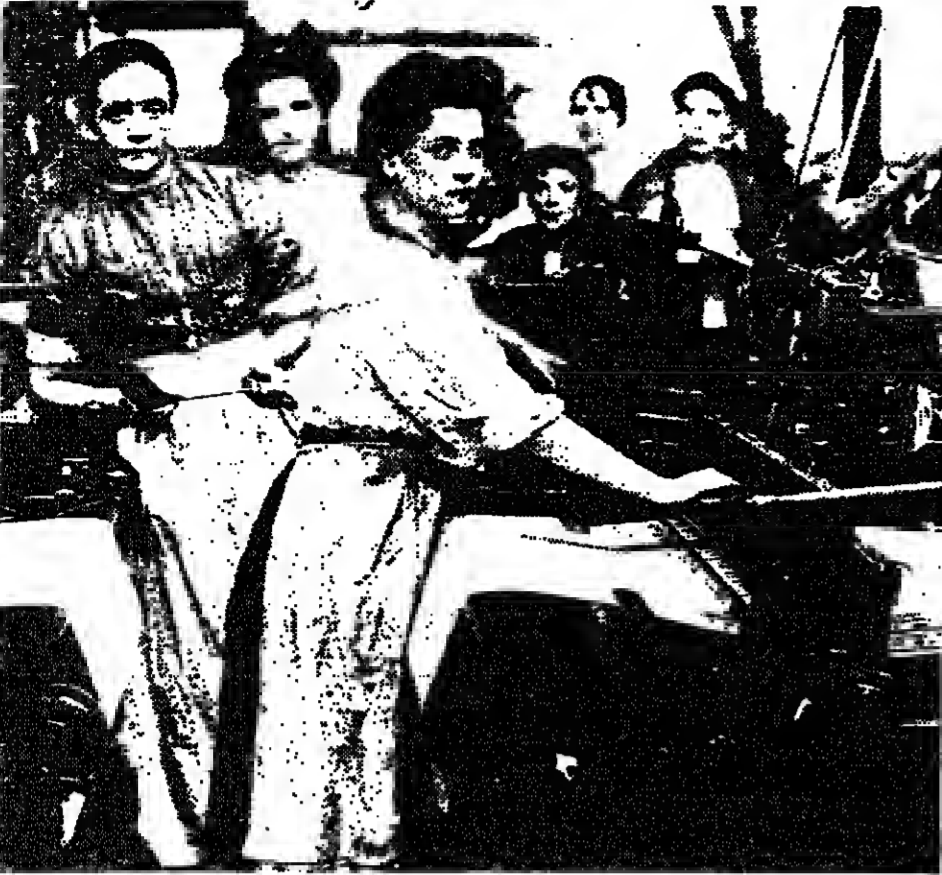
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Weaving in Rochdale at the turn of the century: In such industries did factoring take shape

Go-betweens who can keep the money going round

Factoring has its origins in the old colonial practice of using mercantile agents. Manufacturers in industries such as textiles, who wanted to build up business in the hinterland of foreign countries, would appoint an agent on the coast to act as a go-between. The agent, who had a knowledge of his own country that the British manufacturer did not have, would receive the goods that were to be sold on to the ultimate customer, distribute them and collect the payment. Eventually, as the manufacturer became better acquainted with his foreign customers, the goods went direct; the agent simply dealt with the paperwork.

The system ensured that manufacturers could sell their goods abroad without fear of non-payment and it was this function that became the factor's principal job.

It is much the same today in what is known as "non-recourse" factoring, says Leslie Bland, vice-chairman of the Association of British Factors. The factor is in the middle. His client says that he wants to sell to customer "X". The factor checks his files on "X" (all factors maintain voluminous databases on companies), assesses his status and his track record of payments, then advises the client on how safe a risk the customer is and suggests a figure for which the customer would be considered "good".

"We then say that if there's an inability on X's part to pay that sum,

we will pay our client," Mr Bland said. "So he knows he has got an assured payment. I'm guaranteeing him payment of that debt."

That is very important for the client company's profit-planning.

Today's factor buys the client's book debts, either with or without bad-debt protection, and administers the sales ledger, sends out statements and letters and collects payments. The factor is often, in effect, providing an out-of-house credit-control department for companies too small to warrant having their own. Purchasing the debts (which are an asset) involves the factor buying the debts that are owed to its client and promising to pay the client at some future date,

ledger administration and money collection but will not offer bad debt protection as part of the service. In the event of a bad debt, the client has to bear it himself.

The recourse arrangement, of course, is cheaper. Leaving the business of running the sales ledger and collecting money to the factor allows the manufacturer to get on with what he does best, says Mr Bland — making the goods and selling them.

Factors do not just guarantee payment. They also provide finance. Most business today is done on credit. Trade credit allows the buyer of goods time to pay.

Typically an arrangement might require payment 30 days from receipt

per cent of the face value of invoice accepted for factoring at the time of invoicing. The balance, 20 per cent less the factor's charges, is paid when the customer who is buying the goods pays up.

Why not just go to a bank? The crux, says Mr Bland, is that in assessing you for an overdraft, the bank will be looking at your own information. The factor, who has your customer's complete invoice file on his computer, has an up-to-date minute picture of what is going on.

Most companies using this service tend to be small or medium size business. As they grow larger, they often move from a full factoring service — including credit control, debt guarantees and finance — to a service known as an "invoice discounting" service — a finance-only arrangement.

The service is aimed at the growing company with a turnover of at least £500,000, and a turnover of at least £1 million-plus. With invoice discounting, the company normally does all the invoicing himself. He sells his invoices to the factor, who advances him the money, but sends a copy of the invoice to the customer. When the manufacturer receives payment, he pays it to the factor. In other words, the company does not need the collection service: the factor can provide but he still wants to be able to turn his invoices into

Malcolm Brown looks at how an old adjunct to industry has adapted to the Eighties

often, as it happens, when the factor has received payment from the customer.

There are two basic types of factoring arrangement — the "non-recourse" service and the "recourse" service. In non-recourse, the factor provides 100 per cent bad-debt protection on all approved sales. The client is guaranteed payment in the event of a bad debt.

In a recourse arrangement, the factor will provide all the normal factoring services such as advice on how good a risk customers are, sales

of an invoice. The system has pros and cons. On the positive side it enables companies to do more business. Just as domestic credit encourages more spending, so does trade credit.

Against that, must be weighed a number of problems, the most important being that customers often stretch the terms of credit way beyond what the agreement says on paper. So the manufacturer has a cash-flow problem. That is where the factor steps in. Factors will provide the manufacturer with finance up to 80

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"You mean, factoring"
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Why the banks joined the fray



Michael Maberly: We pick up where the banks leave off

Endorsement by the big clearing banks has helped the growth of factoring by making it respectable. Barclays Bank's decision late in 1987 to re-enter factoring through the acquisition of a 75 per cent stake in Arbutnot Commercial Services means that all four of the UK's big clearing banks are now active participants as well as many merchant banks.

Recommendation by a clearing bank manager helps to establish the credibility of a service which has suffered from a bad image as a lender of last resort, explains Michael Maberly, managing director of Credit Factoring International, owned by National Westminster Bank and the largest by volume of business.

The banks see factoring as complementary to their existing services rather than as competitors. "We pick up where they leave off," Mr Maberly says.

The types of company that nowadays make most use of factoring tends to be both young and fast-growing. Often described as over-gearred or under-capitalized, they cannot meet the banker's traditional

Management improved

traditional lending criteria. Factoring offers a useful alternative by linking finance to current sales rather than to capital or property assets built up from an historical base.

Factoring has been criticized as offering a formula that encourages an energetic entrepreneur to "blow his business apart".

But carefully supplied, it has proved of benefit to bankers through improved cash-flow management, in addition to providing client companies with a vital injection of working capital. By assuming responsibility for clients' sales ledgers, factors claim to eliminate the dangers inherent in weak sales accounting administration.

Sales ledgers are a very sensitive barometer to business health, and banks as well as client companies gain if potential problems are identified early.

From experience, the factor will know which of the client company's customers are a good credit risk and which are not. Through the sales ledger it can also pick up problems with quality or distribution.

As soon as it identifies a situation which it knows from its experience can lead to a crisis, it will alert its client so a problem can be prevented. A dialogue with the bank and the factor is needed because the trade debts bought by the factor are usually the company's main asset. Self-evidently such conversations are easier where both organizations are part of a common.

As well as improving the overall image of factoring, banks are seen as important direct sources of new business. Branch bank managers who interview thousands of companies all over the country every day offer a sort of diagnostic service to finance houses. Patricia Tisdall

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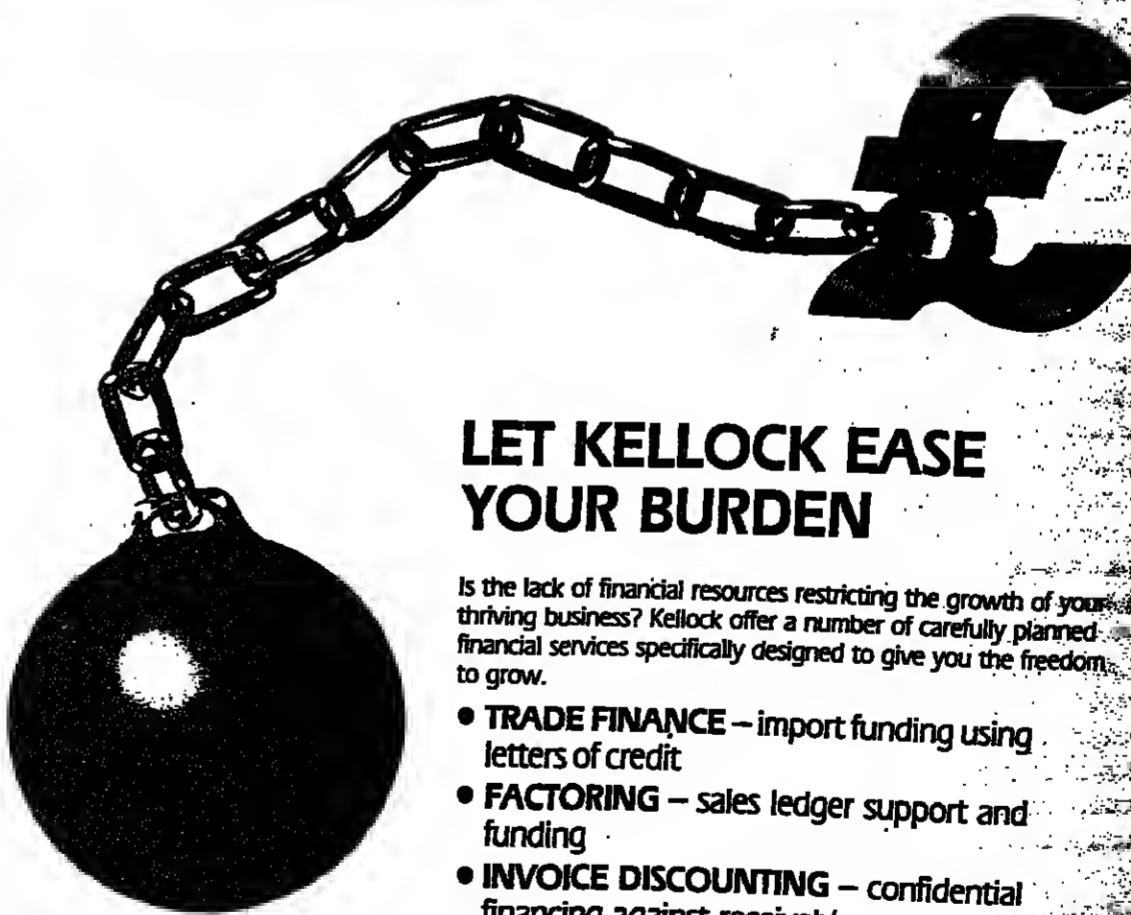
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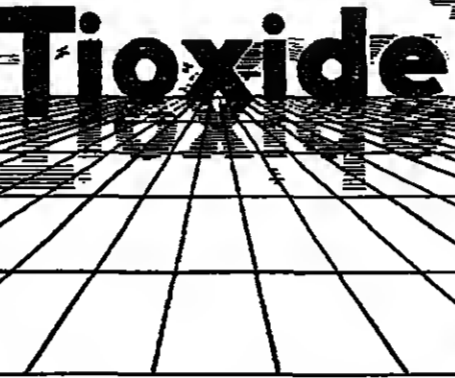
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It was all a far cry from her days in the typing pool...

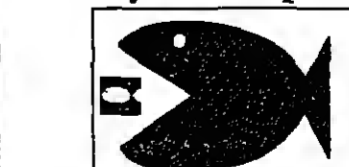
If you have the right secretarial skills and have a rapport with the world of Public Relations call
Joan Tree, in Covent Garden on 01-379 3515.

PA IN PR

Are you in your early 20s with plenty of enthusiasm? If so then you can become actively involved in the PR department of an international City firm. As a vital member of a team of 3 you would be responsible for the photographic library, handling press releases, helping with the production of promotional material as well as providing full secretarial support. (Good audio and typing skills required). Starting salary £10,000. Please call Jacky Parcell for further details on 588 3535.

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GRADUATES

are required by our clients, one of Britain's leading Fashion Groups, to train for a career in merchandising. You need to be under 25, with a genuine desire for a future in the Fashion Industry, some work experience in a fashion or figures orientated environment is helpful, but not essential. Assistant Merchandiser positions also available.

For further details please phone:

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LEXIS EDITORIAL
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Butterworth Telepublishing are seeking a sub-editor for their busy editorial department to assist in the maintenance of the Lexis database. The successful candidate will be a lawyer, preferably with a professional qualification, although law graduates will be considered. Full training will be given, so no previous editorial experience is necessary.

The Lexis sub-editors work on a wide variety of materials, performing normal sub-editorial work, such as updating statutory material, copy-editing transcripts and case reports and so on. The job calls for someone who has an understanding of legal materials and an eye for detail, who can work under pressure at times and is adaptable enough to tackle a variety of different tasks. It offers work in small friendly company and an opportunity to learn something about electronic publishing.

Please apply with full C.V. in writing to: Mary Hunt, Personnel Officer, 88 Kingsway, London WC2B 6AB.

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Cornhill Publications are leading international publishers of prestige business books. This year we shall be launching a further six major international titles dealing with finance, business and technology.

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You will probably be between 22-35 with some sales experience, although that may not be necessary. Above all you must have drive, personality and absolute determination to succeed. Our commission structure is designed to create realistic earnings of between £22-£45K per annum.

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SECRETARY
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A rapidly expanding design
retail outlet seeks a sec/PA to
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with the company. Good typ-
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So you're articulate, positive and persuasive and already have 2 or 3 years selling experience. You like the idea of being in at the start of a new venture and don't mind rolling up your sleeves and getting stuck in.

I'm looking for a keen person to help me sell a new exhibition. We are an autonomous subsidiary of a publishing and exhibition group which is already responsible for over 40 events and is now the UK's second-largest exhibition organiser.

We are offering a good basic salary plus sales-related bonus and excellent career prospects for the right person.

Interested? Then ring me today on 01-948 5166 or write to me with your C.V.

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Managing Director
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243-253 Lower Mortlake Road
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Surrey TW9 2LL

Are you a
'Go-getter?'

Royal Doulton Retail

Part of the world renowned manufacturing group of famous china and crystal products which include such well known names as Royal Crown Derby, Minton, Royal Doulton and Royal Albert.

are seeking a top class MANAGERESS/MANAGER

to operate one of their prestigious West End retail shops.

It is envisaged that the candidate will be aged at least 25 in order to have acquired the relevant international experience in this highly competitive field.

If you have flair, good administrative skills and are able to motivate and control a sales team then this position carries an attractive package -

- ★ Excellent Salary
- ★ Bonus Scheme
- ★ 4 Weeks Annual Holiday
- ★ Staff Discount
- ★ Voluntary Pension Plan
- ★ Share Option Scheme
- ★ Good Career Prospects

All the above benefits, and the chance to really use your talents and initiative could be yours.

Interested? then please write today stating age, current salary and experience to: Mr D B Saunders, Shops Staff Manager, Royal Doulton Retail, Swift House, Liverpool Road, Newcastle-under-Lyme, Staffs. ST5 9J.

Interviews will be held in London in the near future.

LA CRÈME DE LA CRÈME

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£11,000 AND 6 WEEKS HOLIDAYS

This interesting professional role is looking for a flexible, friendly secretary to assist their Chief Executive. Excellent benefits include delicious free lunch.

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£9,000

This friendly company will offer you an excellent start in the commercial world. Full training given in all aspects of office life. Accurate rather than fast s/h & typing needed. Benefits include an extra week's salary at Xmas.

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Despite the rain, summer has arrived. Our busy clients need willing, flexible and reliable temporaries to assist in secretarial, WP, reception and clerical roles. We offer top rates, a generous loyalty bonus and the opportunity to cross-train onto the latest W.P.'s. Please contact Julian Smith.

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Secretaries

NM Rothschild & Sons Limited is one of the most prestigious merchant banks undertaking domestic and international banking, corporate finance and investment management.

The success of the Company is dependent on the calibre of staff we employ - personal attributes are as crucial as technical skills. In our Corporate Finance Division we have secretarial opportunities for secretaries with at least 1-2 years' experience who are committed to working in a fast-moving professional environment.

The positions involve working for a small group of talented executives who need high quality secretarial support. There is a great deal of word processing (Wang) and good shorthand skills of 100 wpm are essential. The work will also involve arranging meetings, telephone liaison and diary control. Overtime working is required to meet tight deadlines.

We are looking for candidates with a good education and secretarial training and a flexible and co-operative attitude who enjoy working as part of a team. Suitable applicants are likely to be in the age range 22-30.

An attractive benefits package is offered including competitive salary, paid overtime, housing allowance, profit sharing scheme, non-contributory pension scheme and BUPA.

If you are interested, please write with full c.v. and daytime telephone number to Mrs Jennifer Leaver, or telephone 01-280 5275 for an application form:

 Mrs Jennifer Leaver,
 Personnel Officer,
 NM Rothschild & Sons Limited,
 New Court, St Swithin's Lane,
 London EC4P 4DU.

N.M. Rothschild & Sons Limited


PA/SECRETARY

Bi-lingual: English/German

Experience of international business and working at senior executive level are the main essentials for this position which is the top secretarial position within LSI Logic Europe - a major world-wide supplier of high technology microchips.

The European Headquarters' office is at Sidcup in Kent, in a brand-new purpose built facility with air-conditioned offices and the best in modern office equipment.

You will need superior competence in typing, ideally with word processor skills, but more importantly you will need maturity and good judgement in tackling a wide variety of tasks which are more "PA" than "Secretary". These include arranging travel and meetings, dealing with international contacts, and working on your own initiative in the boss' absence. Bi-lingual skills in English/German are essential.

Salary will not be a problem for the right person, and the package includes a range of attractive fringe benefits such as BUPA and a Stock Purchase Plan.

This is a job for a "London Secretary" without the hassle of travelling up to town. If you are interested, please send a summary CV without delay to Owen Rowlands, LSI Logic Ltd, 1 Maidstone Road, Sidcup, Kent DA14 5HU. Alternatively, telephone today up to 8pm or from tomorrow during normal office hours on 01-302 8282.

LSI LOGIC

Exciting career opportunity for experienced Secretary/PA

c £12,000

We are Perker Hanniffin, a highly successful US based multi-national, employing over 27,000 people worldwide and a world leader in the field of motion control technology.

We constantly seek to improve the efficiency of our business and in recent years we have invested significantly in IBM computer and PC based office systems. As a result of continuing development in this area, we now wish to appoint an Office Systems Coordinator to provide an administrative, training and "trouble shooting" support to Office Systems users throughout our European locations.

Specifically you will co-ordinate and support our Displaywrite and Personal Services systems but your role will develop to encompass additional responsibility as dictated by the increasing use of PC based packages such as Freelance and Pagemaker.

You will be based in our European Headquarters, which is currently situated in Watford, but we will be relocating to a new

custom-built office in Hemel Hempstead in the latter part of 1989.

To meet the challenges of this exciting new role we would envisage our ideal candidate as being an experienced Secretary/PA who has acquired several years' experience of using IBM Office Automation products. We require a highly flexible individual with above average interpersonal skills and a foreign language (ideally German or French) would be a definite advantage as some travel will be required to our locations in Europe.

Do you match our requirements?

Then write, enclosing a comprehensive CV to Malcolm Lewis, Personnel Manager, Perker Hanniffin UK Limited, Star House, 69-71 Clarendon Road, Watford, Herts. WD1 1DQ.

DEVELOP YOUR ROLE WITHIN AN EXPANDING COMPANY

You'll welcome the challenging atmosphere of a new career with one of Britain's fastest growing direct selling financial services companies. You'll sit in a delightful open plan office amid the 18th century elegance of Ely Place. Your role? To help the young extrovert Personnel and Training Director get through

this hectic schedule. Your outgoing personality and experience, good WP and secretarial skills will be increasingly invaluable to him. If you're 28/35 and a non-smoker and want to earn c.£14,000 with a life assurance package telephone 01-606 1611. 3-6 Trump Street, EC2V 8DA

SENIOR SECRETARIES

THE RIGHT PEOPLE FOR THE RIGHT PEOPLE

Litigation Partner To **£13K**
 Friendly, easy-going firm of Solicitors based in West End are looking for experience Legal Audio Secretary for their Partner (31) dealing in Litigation and Co. Commercial. Excellent Audio-typing needed (60 wpm+). Lots of telephone liaison and client contact. WP knowledge (Olivetti - will x-train). Company benefits include PPF and discretionary Christmas bonus. Hrs 9.30 - 5.30 pm

SEC/PA - Legal office **£10.5K + AAE**
 Young Barrister (29) within computing company is looking for Secretary/PA who is capable of helping to run small Legal office. 30-50% audio typing including general correspondence. Rusty shorthand (80 wpm) acceptable. Have in-house Computer/WP which they will train onto. Good telephone manner. Arrange travel. May suit Mum returning to work. Fabulous company. Benefits. Hrs 9 - 5.30 pm.

Legal **£12.5K**
 A partner of this modern, well established West End firm is looking for a Secretary of the highest calibre to work with him in the Company/Commercial department.

You must have excellent communication skills as he likes to delegate. Audio and WP a must, but personality is more important than legal experience.

Company and Commercial **£12.5K**
 Good, strong Secretarial skills (Audio) with minimum 2 years Legal experience are needed to 'take charge of the office'.

Working for 1 partner who likes to delegate and will rely on your client communication skills.

Personnel Appointments

 95 Aldwych, London WC2B 4JF. Tel: 01-242 0785
 (ansaphone after office hours)

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Brown & Root (UK) Limited has vacancies for first class candidates to work overseas joining a large team engaged in the engineering and management of an original water supply project.

Applicants must be 35+, have excellent secretarial skills (120/60 wpm minimum), and have in-depth knowledge of word processing preferably on IBM Word Star. Previous overseas experience - especially in Middle Eastern or an African environment - would be an advantage, together with the ability to work in a pressurised situation.

An attractive remuneration package will be offered including tax free salary, free board, five home leaves with flights paid per year, plus pension, free life assurance and medical schemes.

Please apply in writing to Linda Coote, Project Personnel Co-ordinator, Brown & Root (UK) Limited, 31 Wheatfield Way, Kingston-upon-Thames, Surrey KT1 2PD. Telephone: 01-541 2200 ext. 240.

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Are you looking for jobs of distinction where you don't just sit behind a typewriter ... where you can get out-and-about ... where you can actually look forward to work every morning?

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Appointments

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 Merchant trading company requires a computer operator preferably with experience of a micro system. Knowledge of electronic data interchange (EDI) and a working knowledge of the IBM system would be advantageous. Review after 3 months, 4 weeks holiday and LV's. Ref: PA.

VINTAGE CHAMPAGNE £10,000
 Process and shipping champagne could become part of your everyday life. All you need is good secretarial skills, with WP experience, to become part of an exciting team within the famous champagne cellars. Excellent benefits and quick promotion. Ref: CH.

INDEPENDENT £11,000
 Initiative and the ability to organise will be your key to a bright future as a right hand to an advertising executive. Every day is a new challenge. Solid sec skills are essential to secure an interview immediately. Ref: 10.

PERSONAL PROMISE £13,000
 Get into personnel with a reputable merchant bank working as Secretary/PA. A varied and exciting role, and receive a £2500 bonus and a rewarding benefits package, when starting, full-time days. Payroll exp advantageous. Ref: BH.
 ALSO FOR WELL PAID TEMP ASSIGNMENTS CALL US NOW.

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Opportunity for commercially aware individual to join the sales force of the UK's largest computer personnel agency. This position will be within the data preparation/word processing section. Experience in this area would be an advantage. Applicants must be excellent communicators, well-organised and able to work effectively under pressure.

Please phone Ruth Apperley on
 01 836 8411 or
 7.00-9.00 pm on
 01 777 0551.

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ST JAMES'S SQUARE, SW1

Experienced telephonist required to work in the new offices of an established property company. The ideal applicant should have a good speaking voice and be of smart appearance.

Hours 9.30 - 6.30

Please write to: The Administration Manager, Inury Property Holdings PLC 11-14 Grafton Street London SW1K 3LA.

Shhh **£16,000**

Enter this inner secret world where you will handle insurance details and confidential information. You will act as PA to an exceptionally well connected man with valuable contacts which will draw you into an exclusive business circle. All the fun of working with an entrepreneur while enjoying the benefits of a world renowned group can be yours.

Solic: 90/50 Age: 22-36

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01 408 1461
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P.A./SECRETARY
c.£12,000

Is required for Director of Trade Association. Although excellent secretarial skills (including WP and audio) are required, this post is wide-ranging and includes organisation of overseas trade missions, seminars and high-level meetings in UK with overseas clients; liaison with Ministers and top officials in Government Departments and members of the Group at all levels; minutes of meetings and administration of a busy office. You will work as an important member of a small team, with the assistance of a junior secretary, and must be able to work on your own initiative during the frequent absence of the Director. Non-smoker.

Please send full c.v. to:
 Denise Robinson,
 British Water Industries Group,
 9 Harley Street, London WIN 2AL.

MACBLAIN NASH

PROPERTY - One of London's most prestigious property development companies is seeking a PA to assist their Managing Director. The job content and the level of contact, require the skill of an experienced PA: the environment calls for approachability and a flexible working attitude. Skills: 80/80. Age Indicator: 28-30. Salary: £15,000.

MARKETING - Our client, an established British company in the consumer and design industry, is seeking an experienced PA/Secretary to assist their Group Board Director. An excellent delegate, he will involve his PA in all aspects of his working day which includes the marketing activities for the group. The successful applicant will have good secretarial skills (100/60), organisational flair and above all, an excellent sense of humour. Age Indicator: 25-35. Salary: circa £13,000.

MacBlain Nash WEST END
 Recruitment Consultants

Carrington House,
 130 Regent Street,
 LONDON W1R 5FE.
 Tel: 01-437 1564

MORE OF AN ASSISTANT Investment Banking

The newly appointed Head of an international trading area is going places fast and is looking for more of a right hand than a traditional secretary.

As your knowledge of the business grows you will become increasingly involved in all aspects of his work, talking to both clients and staff at all levels.

You will handle your own correspondence, provide vital secretarial support (rusty shorthand/60 wpm typing required) and help with departmental projects. Age range 20-28.

The excellent package includes a starting salary of up to £12,500 paid overtime, subsidised mortgage and bonus.

For an immediate interview please call Anna Stubbings or Margaret Tully on 588 3535.

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RECRUITMENT CONSULTANTS

PA TO CHAIRMAN
Up to £15,000 West Midlands

The Midlands Electricity Board is engaged in a very important and exciting stage in its development...the move towards privatisation.

Midlands Electricity PLC will play a crucial role in the West Midlands economy. Now here's your chance, as Personal Assistant to the Chairman, to become closely involved in these changing times.

This attractive and rewarding senior position, based in the Chairman's Executive Suite at MEB headquarters in Halesowen, presents a real challenge for an individual with exceptional abilities. In addition to excellent secretarial skills and with experience at a similar executive level, you must possess plenty of poise and confidence. Able to act on your own initiative, you should be a first class organiser able to remain cool under pressure. Although not essential the ability to converse in French would be an advantage. Secretarial assistance is available within the suite.

In return you'll receive an excellent remuneration package plus attractive range of benefits including pension and relocation assistance where appropriate.

Interested? Write in confidence with full details of career to date, age and ethnic origin to the Personnel Manager (noting ref. 88/47/2) Midlands Electricity Board, Mucklow Hill, Halesowen, Birmingham B62 8BP. Closing date 12th July 1988

meb

FRENCH PA/SEC To **£17,800**
 Investment Co in Mayfair are currently looking for a senior, bilingual PA/Sec ideally with previous work exp in exp. nursery and good organisational skills essential to manage small office. Excellent presentation a must. Age: 25+.

GERMAN SEC IN FINANCE **£11,500**
 Prestigious City Bank requires a bilingual sec for their Equity Research Dept. Background in Economics or statistics plus knowledge of Lotus package ideal. No shorthand required. Age: 24-30.

SENIOR ADMIN SEC WITH GERMAN **£12,500**
 Use your German (to mother tongue ext) helping the MD of this prestigious Ins Brokers. Duties include 50% admin and WP exp essential. Age: 25+.

SPANISH SEC/PA To **£12,500**
 Latin American division of City based firm requires bilingual sec with English to mother tongue and excellent shorthand and typing. WP exp. excellent presentation skills essential to manage small office. Excellent presentation a must. Age: 24+.

SENIOR SEC - SOME FRENCH To **£11,500**
 Good organizer, participant with several yrs exp exp req'd to assist enthusiastic, helpful team of four. Fast typing and WP along with conversational French req'd for liaison with Europe. Age: 25+.

SEC IN BANKING - SOME GERMAN To **£11,000 a.s.e.**
 Work on your own initiative whilst giving full sec support to Marketing Division of well known Bank. Typing, shorthand and WP essential along with excellent presentation and good German. Previous exp useful although college leavers considered.

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 01-785 2255

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1992**

Can you speak to Europe in its own language?

GERMAN PA General Manager City Bank. Shorthand. £15,000 + banking benefits.

ITALIAN (an advantage) West End. PA experienced in admin. Age 35-40. £14,000.

GERMAN 50% PA/Sec - 50% admin £13,000

FRENCH Senior PA. International Food Co. W1. High admin. £14,000

We also need junior secretarial/receptionists with French and/or Spanish for the areas of Fine Art, Wines and Spirits, City Institutions and International Trading. Typing min 35 wpm and good education. Age 20-25. c.£8,000 + benefits and perks.

International Secretaries
01-491 7100

SPER

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FOR TV AND PR**

TO £12,500
(Age 19-25)

Do you picture yourself working in a lively and creative environment? Does the buzz of PR and the fast pace of television appeal to you?

Ambition, pizzazz and skills of 80/50 are the qualities you will need to make a successful career in the media - if you are looking for your second job or are about to leave college and you have what it takes then why not call us today...

Please call 01-631 0479.

Temporary Secretaries

MAKE THE MOST OF LONDON

Between the months of June and August, you could qualify for a day of one of London's most exclusive health clubs, dinner for two on an evening at the theatre. These are only three choices from an attractive summer package plus top rates and free WP training available to all temporary secretaries with excellent skills.

Please call us now
City 01-248 3744 West End 01-408 0247
Covent Garden 01-240 3511

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Recruitment Consultants

**GREEN PARK
c £13,500**

Our Client, a major blue chip company seeks an executive secretary/PA to their managing director. Enjoy a true PA role as he has an extremely busy office and needs you to maintain excellent client relationships and ensure all runs smoothly. Excellent benefits include 5 weeks holidays. 90/55 skills needed.

Please telephone 01-408 0247
Early/late appointments arranged

Elizabeth Hunt
Recruitment Consultants
18 Grosvenor Street London W1

FRANKLY, YOU'RE SICK OF IT

P.A. to the Chairman can be quite a hectic life. There comes a point where you say "I'm sick of it", but then you think "But the money's so good"...

Have you considered temping? Top director level secretaries are earning £7.50 an hour for temporary work. A few quick sums, you'll realise that's more than £14k p.a.

So you can still earn top money, but without the heavy load of responsibility. You move around every 2-3 weeks to new and interesting assignments. And if you want to take days or weeks off - it's up to you.

Why not come down to Covent Garden for a chat about temping? In complete confidence of course. This could be the positive change you need.

Amanda
Barrington, She's funny, because you are.
Call her today 01 - 379 7007
Recruitment Consultants

**Boules in Berkeley Square
To £13,000 + free lunch**

An important senior position as a genuine PA to the charming Managing Partner of this prestigious Property company. As well as working closely with him, you will have the responsibility of deputising for him in his frequent absences. This is the chance to bring the semblance of order to the life of a clever but disorganised man. Could be rather satisfying... Good audio skills vital. Benefits include free lunch from Fatimma's. Call 01-493 0713 for more details.

MERRYWEATHER ADVERTISING & SELECTION
MERRYWEATHER

**Publicity and Promotions
To £11,500 + exc benefits**

Unrivalled opportunity for a brilliantly organised, quick-thinking self-starter to join this large, influential Publishing House. Based in stunning offices on the centre of a fast-moving environment, your role will include lots of contact with authors, publishers and the media; co-ordinating meetings and promotional fairs; etc. He'll rely on you totally if you can take it! The ability to prioritise effortlessly combined with sound skills (90/55) essential. Fantastic perks inc 5 weeks' holiday. Age 24+. Call 01-493 0713.

MERRYWEATHER ADVERTISING & SELECTION
MERRYWEATHER

**Admin Co-ordinator
To £15,000 plus benefits**

Our client, one of London's foremost Management Consultancies, seeks an intuitive, professional Administrator for a key role. The parameters of the position are not clearly defined, but the breadth of your responsibilities range from overseeing research administration; co-ordinating conference and seminar study tours to providing minimal secretarial support (100 60) to an International Director. Proven Admin skills combined with previous experience in a supervisory capacity essential. Born organiser? Age 28+? Call 01-493 5787.

GORDON YATES
Recruitment Consultants

**Setting New Standards
To £14,000 plus bonus**

Our client, a truly exceptional and individualistic Advertising Agency, seeks a self-sufficient, well-educated and professional PA for a right hand role. Working alongside their Oxford-educated, warm-hearted MD, you will be handling extensive admin and confidential work; overseeing office management; co-ordinating travel, meetings and diaries etc. First class organising flair and confident skills (80/50) essential. Own bright, airy office. Age 24+. Poised, polished and socially confident? Call 01-409 1232 today.

THE WORK SHOPS
Recruitment Consultants
111 The Cornhill, London EC1

PERSONNEL SECRETARY/ ADMIN ASSISTANT

Magazine publishing house needs young person to complete busy personnel team of five people. Excellent keyboard skills needed for WP but training package will be given. Good telephone manner required. This is an interesting opportunity for a second-jobber in friendly, modern W1 offices.

Please write with full CV including details of current salary and availability to:

Beverly Flower
The National Magazine Company Ltd
72 Broadwick Street
LONDON W1V 2SP

NM

MARY HOLLAND ASSOCIATES

**PERSONNEL JUNIOR
Package to £10,000 (18-21)**

Do you have a lively personality, a flexible and willing attitude, a good telephone manner and can type at a speed of 50 wpm? If so, our clients, located in the West End, are willing to introduce you to the exciting and demanding world of Personnel. You will be fully involved in the day-to-day running of the Department which will include everything from opening the post to handling telephone queries and setting up interviews.

Call or send CV's to:
HELEN KAY OR PAM KENNETH
01-726 4132/600 0284

BANKING, STOCKBROKING AND SECRETARIAL RECRUITMENT
29 Mazon Avenue, Earlsgate Street, London EC2V 5ST

MARY HOLLAND ASSOCIATES

**BI-LINGUAL CORPORATE FINANCE SECRETARY
Package to £16,000 (23-30)**

The Corporate Finance Department of this leading Stockbroking Company is looking for a Senior Secretary with fluent Italian.

Your excellent administrative abilities and sense of team spirit, coupled with good shorthand (90+) and typing skills will be put to good use when you join this dynamic and hardworking team.

Call or send CV's to:
HELEN KAY OR PAM KENNETH
01-726 4132/600 0284

BANKING, STOCKBROKING AND SECRETARIAL RECRUITMENT
29 Mazon Avenue, Earlsgate Street, London EC2V 5ST

**BI-LINGUAL SECRETARIES
BERKHAMSTED c£9,500 pa**

The Wellcome Foundation Limited
Major International Pharmaceutical Group
UK Headquarters
Annual Turnover £1.38m
An Equal Opportunity Employer

Do you have fluent French, good shorthand and typing skills and knowledge of word processing/PC software packages? If your answer is yes, then we have two vacancies which may be of interest.

One opportunity is for a secretary to provide a full support service to two Medical Advisers who prepare technical material and specifications relating to our medical products.

The second vacancy exists within the commercial department reporting to the Manager responsible for French speaking West Africa. Frequent liaison will be required with customers, suppliers and other parts of the Wellcome organisation.

In both areas, the managers travel overseas frequently and their secretaries need to be able to operate independently and confidently in their absence.

The Company offers excellent terms and conditions of employment as one would expect of an international organisation.

To apply, please telephone Mrs Rosemary Eddick on Berkhamsted (04427) 3333 for an application form or send a CV to her at the following address (please quote reference number P7):
Wellcome International Trading Limited, Ravens Lane, Berkhamsted, Herts HP4 2DY.
Closing date for applications is Friday 15th July 1988.

Wellcome

**PERSONAL ASSISTANT TO
MANAGING DIRECTOR**

HOLLAND PARK - £14,000

An experienced and professional Senior Secretary/Personal Assistant is required for the UK Corporate offices of a Dutch publishing and training group.

In addition to excellent secretarial and word processing skills, we are seeking a person who will have strong organisational ability and a flexible approach to working hours, who will also be able to maintain a sense of humour when working under pressure.

Typical duties will include handling correspondence, preparing reports and taking minutes. A key responsibility will be the management of demanding work schedules for the Managing Director and his co-Director, arranging meetings and travel programmes at the same time as maintaining effective communications with Group Headquarters in Holland and the Directors of 12 operating companies within the UK.

Age is less important than relevant experience at director level, including the supervision of additional secretarial staff. It is likely that the person appointed will be well educated and accustomed to employing initiative.

Applicants giving full personal details of career history should be sent to Judith Johnson, Wolters Kluwer (UK) plc, Avenue House, 121-123 Holland Park Avenue, London W11 4UT.

**PUBLIC RELATIONS!!!
Circa £13,000**

Here is your chance to join one of London's best-known PR agencies! Previous experience in this exciting and frenetic field would be useful but is not essential.

Our client, a charming, professional and hardworking Deputy Managing Director is looking for a PA to assist him in every facet of his working life. In addition to secretarial and administrative support you will attend client meetings, draft business information for clients, organise briefings and meetings for press and clients and perhaps carry out your own research projects for your boss.

If you are aged between 22 and 30, are an experienced secretary with excellent WP skills and a confident telephone manner please call Karin Chiang on 01-439 8021. Shorthand would be an advantage but is not a prerequisite.

**HAZELL STATION
RECRUITMENT SPECIALISTS**

MEDIA - FINANCE - ADVERTISING - SALES - PERSONNEL - MEDIA

COULD YOU FILL A VITAL TV SPOT?

The highly pressurised Sales Director of a commercial TV station who is also Chairman of a subsidiary company cannot cope without the backup of a highly efficient Secretary. Someone unflappable to organise his workload, his meetings schedules, and be the vital link with his sales team. Keeping not just one or two but

THREE jumps ahead and therefore not a clock-watcher. The successful candidate will probably be between 28 and 40, a non-smoker, have 100/60wpm skills, numerate, and may have worked in advertising or sales. Salary up to £15,000 with generous benefits. Telephone 01-589 4422 185/187 Brompton Road, SW3 1NE.

**SENIOR SECRETARIES
THE RIGHT PEOPLE FOR THE RIGHT PEOPLE**

MANAGERS!

Is your secretary going on holiday and leaving you to cope? or someone in one of your departments, an administrator or an executive assistant - even the Post Clerk - leaving gaps in your staffing levels at a busy time?

City Personnel Consultants can help you over this by supplying a reliable temporary replacement for the holiday maker. We don't work miracles, we just give a good professional and efficient service at competitive costs to make your life much easier.

For more information:

Contact Sharon Court
City Personnel Consultants
50 Holborn Viaduct
London EC1N 2PB
01 - 363 6471

We put your business first

**WCBSMM ARE
LOOKING FOR
SECRETARIES**

Covent Garden Advertising Agency is looking for two secretaries to work at board director level. A good salary, profit sharing, BUPA, wine bar and gym are offered in exchange for excellent typing, a knowledge of word processing, good shorthand and a sunny disposition. If you have relevant experience and are aged 24+, please write enclosing an up-to-date CV to

Sally-Ann Goldfield, WCBSMM 41-44 Great Queen Street, London WC2 or call on 01 242 2800.

NO AGENCIES PLEASE

SPORTING SECRETARY

Salary up to £12,560pa (pay award pending)

We have a superb opportunity for a highly motivated enthusiastic and skilful Secretary to work for our newly appointed Director of Finance.

In addition to providing secretarial support, this challenging and rewarding position will offer the successful applicant an opportunity to become involved in a variety of aspects of the Director of Finance's work, including liaison with other senior staff within the organisation, contact with many other external organisations, researching information for reports and meetings and the development of Sports Council policies.

If you are well organised with good administrative skills, at least RSA II distinction standard typing and 100wpm shorthand or good audio skills, we want to hear from you! Our offices near Euston are easily reached by public transport, and attractive conditions of employment include lunch vouchers, season ticket loans and flexi-time working.

For an information pack and application form, phone or send a cv to:
Deborah Fisher (quoting ref: 70/08/SPS), Personnel Unit, The Sports Council, 18 Upper Woburn Place, London WC1H 0DP. Tel: 01-368 1277 ext. 206.

SPORTS COUNCIL
AN EQUAL OPPORTUNITIES EMPLOYER

MARY HOLLAND ASSOCIATES

**SALES ASSISTANT /
MD'S SECRETARY
Basic to £8,500 (18-21)**

This expanding West End company is seeking a bright, flexible, well-presented and pleasantly spoken College Leaver/Second Jobber to join its team. In return for your hard work and lively personality, you will be rewarded with the opportunity to travel, attend and assist at sales conferences and exhibitions throughout the country. Excellent working conditions, including your own air conditioned offices, are offered.

Slow shorthand/audio and typing (50+) are all you need to secure this excellent position.

Call or send CV's to:
HELEN KAY OR PAM KENNETH
01-726 4132/600 0284

BANKING, STOCKBROKING AND SECRETARIAL RECRUITMENT
29 Mazon Avenue, Earlsgate Street, London EC2V 5ST

**OFFICE MANAGER,
PUTNEY
25+ £14,000**

Real industry Management/Supervisory skills. High profile position. Person with communications skills, preparation of ad hoc statistical reports. Involvement in selection, training and management of support staff. Real experience would be an advantage. Energetic, motivating personality need only apply.

CALL US
01-439 7001 West End
01-377 8600 City

SECRETARIES PLUS

**PA/SECRETARY
c.£15,000 Strand WC2**

This is a wide ranging role as PA/Secretary to the Managing Director of a successful executive recruitment consultancy. The position involves regular contact with senior level clients and candidates in addition to running a busy office and dealing with a variety of ad hoc issues which will bring close involvement with the objectives and success of the business. (e.g. new admin and control systems, marketing, organising functions and working on expansion schemes etc.)

Applicants should combine accuracy and speed in typing/word processing and an attention to detail with organisational ability and good interpersonal skills. A bright, energetic personality and the ability to work on one's own initiative are important requirements. Preferred age 25+.

Please reply (quoting ref 1367) briefly in writing or by telephoning 01-240 7805/240 4946 to:

Brian H. Mason, Mason & Nerve Associates,
1 Lancaster Place, Strand, London WC2E 7EB.

MUSICAL ANGELS

NOT RICHARD BRANSON'S PA. £11,900
But you will be working 1/2 in the heart of the record industry, and your boss is an amiable go-getter too. If you're 20-50wpm snappy, admin ability, enthusiasm & more than a passing interest in the pop industry, you'll be music to their ears in W11. Call SUE INMAN, OFFICE ANGELS Recruitment Consultants, 01-434 8545.

HIT HIGHS AND LOWS To £12,000
Someone not above making coffee and not below liaison with the high powered world of this fast-moving, even traffic MD. So you're always being told "lump that racket down!" you should really get your fill here - there's music playing all day, a diverse role (use WP skil, typing), 5 wks hol AND prospects in W11. Call MICHAELA BOOTE, 01-333 7248.

Office Angels RECRUITMENT CONSULTANTS

Synergy + Recruitment

PUBLISHING to £10,000

Enjoy being knee-deep in proofs and talking to authors? As secretary to Editorial Director of book publishers in Kensington you will have great fun but work is hard. This is the perfect way to learn the business and is a spring-board for greater things. Skills of 80wpm/45wpm, a way with words and a Degree will ensure your progression. Telephone Catherine Offer. 01-637 9533

RECRUITMENT CONSULTANT

Join our very successful Covent Garden office. We specialise in secretarial recruitment and wish to recruit an additional recruitment consultant to join us as soon as possible. You will be results orientated and have a good memory in order to help our many applicants and clients meet their needs and maintain our excellent reputation in the industry.

Please telephone 01-240 3511

Elizabeth Hunt
Recruitment Consultants
2-3 Bedford Street London WC2

INCENTIVE TRAVEL/WI

Busy and successful incentive travel company requires fun and hardworking PA/Secretary to assist the Managing Director.

Full secretarial support requiring good skills (100/60). Age 25-30. Organisational ability to deal with day to day running of the office, recruitment and supervision of junior staff. Salary A.A.E. Please apply in writing with CV to:

International Vacations,
1 Sherwood Street,
Piccadilly Circus,
London W1V 7RA.
A Member of the WPP Group
(no agencies)

THE NUFFIELD PROVINCIAL HOSPITALS TRUST

An experienced, numerate Secretary/Executive Officer, able to apply initiative to the Administration of the research grant programme and supply secretarial support for the Assistant Secretary is required. The small number of staff are housed in offices overlooking Regents Park and facilities include a staff dining room and car park. A 5 day working week applies. Salary on an incremental scale £9,500-£11,000 A.A.E. For further information and application form please telephone Patricia McKellar on 01-485 6632.

**JUNIOR EXECUTIVE
- BRUSSELS**

We are a newly set up and rapidly expanding recruitment company based in central Brussels and are presently looking for a Junior Executive to join our young dynamic team.

- English and French
- No previous experience necessary
- Very competitive salary and benefits (help with housing etc)
- Age 20-25
- First interview in London

TEL: 01-403 8832
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£13,000 Young Secretary

Join the international team of secretaries in a bright young manager. You need to be able to understand (and speak) both English and French and have a good understanding of the business world.

PLEASE RING: 1 890 4766
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RECRUITMENT CONSULTANTS

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01-481 4481

01-481 4481

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DRAKE PERSONNEL

JEWEL IN THE CROWN

£15,000. A gem of a job as senior secretary. Enjoy responsibility talking about diamonds with the press. A treasure trove for an intelligent careerist with A-Levels, shorthand and personality. Call Pamela Ray on 01-851 0666

ASSISTANT IN PROPERTY £12-15,000

Join this very prestigious, secure co who specialise in luxury properties throughout London. Enjoy dealing with all aspects of the media, meeting wealthy potential buyers, and learn about the business of property dealing in this busy position. Sec skills required. Call Sheila Bates on 01-355 4878

BIG SHOT £14,000

Excellent sec. skills including S/H, WP and audio for this 'clay pigeon' shooting property co. director. Arrange functions at Henley and Ascot using your professionalism and organisational talents. Call Sue Carter on 01-851 0666

TOP NOTCH PA £14,000

Join this co. as PA to the co. solicitor. Co-ordinate letters, liaise with clients and take on responsibility. Legal exp. an advantage. Call Fiona Campbell on 01-754 0911

EXECUTIVE PA £14,500

A new co. requires the expertise of a very experienced PA. Put all your systems experience to good use in this rapidly expanding co. as you liaise at executive level. Call Stephen Brown on 01-221 5072

MAKE WAVES £15,000

Become an important part of this dynamic, fast expanding company. Show off your PA supervisory skills, organise your boss and motivate staff. Hour style and experience will guarantee success. Call Sarah Mendell on 01-623 1226

INTERIOR DESIGNS £12,000

Join this co. specialising in the interior design of hotel and English hotels. Deal with press releases and mail shots and be responsible for ordering sales material. S/H essential. Call Wendy Basset on 01-834 0588

HIGH FLYER £15,000

Do you enjoy using your organisational ability? Join this dynamic investment co. as PA and take responsibility of the office as you assist the MD with market research. Excellent S/H and typing skills required. Call Sue Pope on 01-734 0911

TRAVEL PLUS £12,000

Learn about the world of travel and theatre. Enjoy generous discounts on holidays and flights looking after personal matters. Organise your young boss and become fully involved in interesting admin. matters. S/H skills essential. Call Vanessa Shute on 01-734 0911

PA IN WI £12,000

As PA to one of the executives of this company who specialise in looking after business affairs for companies and individuals you will meet lots of interesting people & deal with WP assignments. All this and more can be yours when you join this friendly team. Andie essential. Call Sarah Muir on 01-555 4878

Be seen with the right company

College Leaver Interior Design

Internationally-recognized stylish Interior Design Consulting offer a fascinating career opening for an exceptionally motivated College Leaver who wants a start in the Design world. As a key member of a small, close-knit team - headed by one of their top designers - you'll be running around with samples, liaising with international clients - in short a busy, hectic atmosphere. A friendly, flexible personality combined with confident skills 180/501 essential. Age 19+. Call 01-400 1232 for details.

That's Entertainment... Junior Sec - £10,000

Exceptional opportunity for a bright, outgoing Junior Secretary to join this young, rapidly expanding company based in EC2. They are involved in writing and producing video and board games and as you learn the ropes your role will include organising diaries, typing correspondence and holding the fort when the MD's PA is absent. Superb go-ahead environment. Endless opportunities to use your initiative. Confident secretarial skills (audio preferred) essential. Age 18+. Call 01-493 0713.

College Leaver Excellent perks

Our client, a fast-expanding International Public Affairs consultancy with a superb reputation, seeks a dynamic Graduate-calibre College Leaver for a fascinating role. Working alongside a high-profile, founding Director, your involvement will embrace conference organising, media research and distribution as well as general secretarial duties. Confident skills 180/501 and the ability to communicate and prioritise effectively essential. Outstanding career prospects. For details call 01-493 5787.

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Up to £8-50 ADVERTISING PAY FRIENDLY PROFESSIONAL SERVICE MANY LONG TERM BOOKINGS TO JOIN OUR TEAM OF VALUED HIGH CALIBRE SECRETARIES, PLEASE CALL BOTH MILLS

STEP UP TO PA £12,000 a year

Exc. career opp for young outgoing person with good admin./audio WP skills. As PA to a partner organise his days. Rusty S/H req. Call Vicki Skirrow on 01-734 0911

FOOD FOR THOUGHT £12,000 -

Hammersmith Confidence, X Levels, 50 wpm typing and S/H to organise meetings and use your good audio skills to the full. Call Ruth Morgan on 01-846 9787

HI TECH £13,000 + BENS

Due to rapid expansion this dynamic Co. have several challenging opportunities for high calibre secretaries. For your experience & commitment you'll be ready to meet with career development & a benefit package second to none. CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7707

TRAVEL £12,000 + TRAVEL BENS

Reporting to the Director an excellent Co. is seeking a PA to coordinate a residential holiday centre. As a member of this company's luxury travel team, you will be responsible for all aspects of a first class holiday package second to none. CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7707

PROPERTY £14,000

A golden opportunity for a career minded PA to join the property world. Assisting the company's PA you will read & answer admin. & sales & be able to respond to enquiries. This is a chance to use all your secretarial skills to the full in a competitive environment. CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7707

TOP NOTCH £13,500 + Bonus

This young international law firm requires a highly skilled PA for 21-22 hrs per week with two of their Directors. A flexible approach, creative and good communication skills are the essential qualities to succeed in this fast moving environment. CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7707

DRILL FOR OIL £14,000

A leading Oil Co. seeking a self motivated PA. 22+ who is able to deal with confidential & legal matters. The work is demanding but very interesting and offers a real challenge to your ability to cope with pressure essential to join this company that offers a happy & exciting working environment. CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7707

VARIETY PLUS £13,000 NO SH

A wonderful chance for a professional PA/Sec who wants to use her talents in a varied & exciting job with a team. Enthusiasm, good presentation and ability to cope with pressure essential to join this company that offers a happy & exciting working environment. CITY: 01 481 2345 WEST END: 01 408 2264 VICTORIA: 01 834 7707

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Temps - £14,200 p.a. All our temps are paid this rate £7.80

La Creme SECRETARIAL RECRUITMENT CONSULTANTS BUYING YOUR FIRST FLAT? Age 23+ to £14,000 Mortgage subsidy profit share free lunches etc.

ONE GIANT STEP FOR MANKIND!!! 3 small steps to success STEP out to Harrod's sale! STEP in to see us STEP forward into your future

Training Consultancy Newly-created role for a graduate administrator with responsibility for allocating staff to external projects. Opinion Research Highly skilled consultancy specialising in opinion research (fascinating projects/clients) needs a graduate to provide secretarial support to its two directors and to take responsibility for the day-to-day running of the office.

Television Secretary £10,000 Opera Lover? Secretary £9,500 Design in Docklands PA - c.£14,000

W1 COMPANY REQUIRES 1. Secretary/Administrative assistant with good command of English, shorthand/typing (100/70) and WP (Wordstar) to service committees...

CHRISTINE WATSON LTD 2nd Floor, 124 Wigmore St, London W1 YOUNG GO-GETTERS! LONDON-PARIS-BEAUTY £9,500 + BONUS

Temp with us for the contrast As the media secretarial specialists we can offer you a world of exciting possibilities: from television one week to publishing, design or Public Relations the next.

RECORD INDUSTRY 22+ £11,000 PERSONAL SEC TO DIRECTOR Dynamic industry requires energetic Sec. Attend meetings as minutes secretary, prepare internal reports and deal with client bookings.

La Creme SECRETARIAL RECRUITMENT CONSULTANTS Temps don't find us typical We've always been unique, priding ourselves on the high standard of our service and high quality of our temps.

The Language Specialists Y VIVA ESPANA... Spanish Billing, Sec. with Eng S/H is sought by Int. Co. working for their Directors, your Spanish will be in confident use...

CONFERENCE SECRETARY Forum Communications, a specialist business conference and marketing company, needs a conference secretary with excellent organisational and secretarial skills.

RECEPTIONIST TO £12,500 Join this leading computer software house and take charge of their busy reception area. Meet and greet all visitors and operate their Heraldo switchboard.

RECEPTIONIST/TELEPHONIST £9,000 Age 18-25 Non-Smoker A modern 10 Partner Firm of Chartered Accountants located in Wembley require an experienced Receptionist/Telephonist to operate a busy Norton SX20 switchboard (will train) and to greet clients.

HAUTE COUTURE SWEDISH STYLE Swedenthings Shop to seek exp. exp. to be sought by this world renowned Fashion Co. to help run the show!

SECRETARY/INFORMATION ASSISTANT to £10,000 City As a firm of City headhunting and recruitment consultants we seek two Secretaries/Information Assistants.

START AFRESH £13,000 + package Start-up consultancy company, backed by well established international corporation, require a professional PA to work for their Managing Director.

UP TO £11,000 + PERKS FOR THE COUNTRY MINDED! Audio Sec (2nd job ideal) for Farm Department of assumed London estate agent. A really nice team spirited environment.

P.A. REQUIRED LUXURY YACHT BROKERS A Personal Assistant with excellent secretarial skills (and preferably with a knowledge of the Luxury Yacht Industry) is required to assist young Director.

DE VERE APPOINTMENTS EXPERIENCED RECRUITMENT CONSULTANT We are a small professional Consultancy based in the City, specialising in financial & commercial recruitment.

RETURNING TO WORK? Mature Shorthand Secs £11,500 - £13,000

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A Polished Reception

£11,500 plus benefits. A stimulating and responsible Reception role assured with this flourishing, international concern - based in the heart of Victoria.

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To £13,000 plus benefits. Our client, a prestigious, highly-esteemed International Research Consultancy, seeks a polished, socially confident PA.

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Stimulating, newly-created position offered by our client, a distinguished Arts organisation, for a socially confident, impeccably presented individual.

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No fusses. No let-downs. Just plain, simple high grade temping.

A tasteful package of top jobs, elite rates and thoroughly professional service.

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Join the hectic world of Public Relations in this highly respected, fast growing international company based in SW3.

DESIGN TO £12,000

Are you young, enthusiastic and ambitious? If so join this famous Design Company as Secretary to their dynamic Director.

Crone Corkill RECRUITMENT CONSULTANTS

OFFICE MANAGER, PUTNEY 25+ £14,000

Retail Industry Management/Supervisory skills. High profile position. Person with computer and admin skills, preparation of ad-hoc statistical reports.

CALL US 01-439 7001, West End 01-377 8600 City

SECRETARIES PLUS

SECRETARY TO A DIRECTOR OF THE SPANISH PROMOTIONS CENTRE

The Spanish Promotions Centre in London requires a Secretary/Administrator for the administration division. Good knowledge of Spanish, good standard of typing and shorthand, numerical, methodical, well-organised, flexible attitude and willing to travel are necessary.

Candidates please write with C.V. to: The Administration Director, The Spanish Promotions Centre, 22 Manchester Square, London W1M 5AP.

PA/SECRETARY

For small West End Sales Office. Customer liaison, some shorthand and typing. Knowledge of German an advantage.

Salary + benefits negotiable. Phone Mr. R. Barton/Mr. M. Stein 01-499 8108

MARKETING DESIGN c£12,000 c£12,000. A born organiser and an interest in Marketing are essential ingredients for this PA position in Interior Design.



BILINGUAL CREME. Fluent English and French mother-tongue bilingual candidates (both junior and senior) required by international law firm. Salary AAE.

BOND ST ART GALLERY

Secretary to Director and Administrator of business side of gallery. Essential that applicant be smart, self-reliant, numerate with excellent secretarial skills. Book keeping knowledge a bonus.

PR SECRETARY Covent Garden

Fast growing PR consultancy, works hard, seeks capable PA. No SH who has high standards, enjoys client contact and wants to be part of a team.

Options Bond Street. Your time and energy are as important to us as our clients.

SECRETARY/PA

Specialist City insurance company requires an enthusiastic Secretary/PA with a sense of humour to assist Company Secretary/Financial Controller.

Plenty of involvement, variety and scope to develop areas of responsibility within small friendly team.

Accurate typing and WP experience essential. Shorthand useful.

Company benefits include interest free season ticket loan, L.V.'s and membership of Health Club. Salary £10,500 p.a.

Please write with C.V. to: Liz Clegg, Pan Financial Insurance Company Ltd., International House, World Trade Centre, 1 St Katherine's Way, London E1 9UN

DIRECTORS' SECRETARIES TO - £15,000

All the excitement and style of the West End is moving to Docklands.

The gregarious and charismatic MD of a leading Property Development Group needs a talented PA who can take over all the administration allowing him the freedom to develop and promote a wide range of luxury houses and apartments.

A team spirited approach will enhance a role of great variety encompassing meeting many people and undertaking your own projects. Car driver. Speeds 100/60. Age 25-35.

01-629 9323

Kinleigh NEGOTIATOR

Required for very busy Residential Lettings department to be based in our Putney offices. Involvement in every aspect of letting and managing properties throughout South-west London and great potential for the right person in rapidly expanding company. Excellent remuneration plus company car.

Please contact Ginny Sutton 01-785 2122.

SECRETARY/PRESS ASSISTANT

British Equestrian Promotions Ltd requires immediately a young, enthusiastic person to join our busy Press & Marketing Office.

An interest in equestrian sport would be advantageous but is not essential. This vacancy would particularly suit a qualified school or college leaver. Starting salary: £8,000. Please apply in writing with CV to: Lewis Carmle, BEP Ltd, 35 Belgrave Square, London SW1X 8QB.

PA/MARKETING ASSISTANT

Our MD has responsibility for a firm of City headhunters and other specialist consultancies. She requires a true PA. Probably aged 25-30, you should be well educated with accurate typing and some understanding of the City.

Please contact Stephen Wright on 01-236 7307

EX LEGAL SECRETARY

Well presented person needed immediately for new Fulham Road Interior Design/Estate Agents. Typing 70+ & W.P.

Salary £10-12,000. Telephone Sarah on: 01-789 4725 01-244 7858

EXPERIENCED AUDIO TYPIST

Audio Typist for small, friendly office in central Wandsworth. Wordstar experience useful. Excellent salary. Telephone Mrs Shaw 01-870 8819 (9.30-5.00 pm)

AUDIO TYPIST

Required for busy firm of Property Managers and Estate Agents in Kensington. Telephone Mrs Shaw 01-221 8838 (9.30-5.00 pm)

SECOND MEDICAL SECRETARY/RECEPTIONIST

For 2 GPs in new premises, SW7. Private end NHS. Thursday pm and weekends free. Salary negotiable. Telephone Mrs Shaw 01-221 8838

WHAT ARE YOUR PLANS FOR THE REST OF 1988?

Holiday in the sun? New clothes? Paying off bills?

Have you considered working during part of your holidays to earn some extra money?

We would welcome you for periods of 1 week onwards if you have sound WP and Secretarial skills.

TOP RATES PAID

Telephone Today! 01-589 4422 Knightsbridge 01-606 1611 City 01-499 0092 West End Senior Secretaries



Public Relations c£13,000 + excellent benefits

Use your relevant experience and excellent education and skills to grasp a very special opportunity to become really involved within one of London's most famous and fascinating companies. Lots of advertising liaison for a bright personality. The boss is wonderful W.P. experience useful.

Please call Lesley on 581 9799

Mistprestige RECRUITMENT CONSULTANTS 37-39 Cheval Place, London SW7

TRAVEL PLANS?

If you're planning to travel later in the year but would like to earn some money first, why not try temping? Whether you're available for one week or several months we can help.

Temping can seem frightening but as long as you have some secretarial or WP skills we can gear your assignments to suit you so that you can build up your confidence and skills at your own pace.

If you'd like to come and see us to discuss your plans, please call us on either 437 6032 (near Piccadilly Circus) or 247 4354 (near Liverpool Street).

HOBSTONES RECRUITMENT CONSULTANTS

Cameron, Choat & Partners

Public Relations and Marketing Consultants

PR SECRETARY/PA

We are a young but fast growing PR company currently looking for a lively Secretary/PA. You must have fast, accurate typing and good organisational skills, a pleasant telephone manner and the confidence to deal with client, press, radio and TV queries.

Salary: c£10,000 + 2 bonuses + BUPA. Apply in writing with CV or telephone: Ms Jacque Mundle, Cameron Choat & Partners, Bury House, 126-128 Cromwell Road, London SW7 4ET 01-373 4537 NO AGENCIES

BOOKS £1000

A senior director of one of the most innovative names in book publishing requires a versatile PA to whom he can delegate.

He is overseeing the current dramatic period of growth in the Company and you will be heavily involved with organising and implementing a policy of expansion, taking with staff throughout the UK.

With at least two years earlier work experience in a commercial environment, you must be highly motivated and enjoy varied and busy work. Age 25 - 35. Salary 100/80. Piccadilly Office 629 9686 ANGELA MORTIMER

SECRETARY Oxford Circus to £12,000

This leading specialist recruitment consultancy urgently seeks a person with good office and administrative skills to join its busy but friendly HQ. A permanent appointment would be preferred, but consideration could be given to a short-term contract for an outstanding candidate.

If you'd like to mix the fast-growing world of actor recruitment with the more relaxed fashion and retailing, call the Women on 01-453 6031 for more details right away.

MENSWEAR & WOMENSWEAR AGENCY City Office 600 0286 ANGELA MORTIMER

PUBLIC RELATIONS HOLLAND PARK

Seeking expanding consultancy urgently seeking experienced, dynamic Secretary. Word processing experience essential. Salary negotiable. Telephone: 01-221 1589

CHRISTINE WATSON LTD

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EXECUTIVE SEARCH £15,000 + BONUS. This leading executive Search Company needs a polished capable PA/Sec. Who apart from having good admin/WP skills is a people person and a diplomat.

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You will have your own specific projects - one being the presentation of an in-house information pamphlet - as well as liaising with prestigious international clients and organising business and social functions. Car Driver. Speeds 100/60. Age 25 - 35.

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SALARY c£15,000 PLUS EXPENSE ACCOUNT, COMPANY CAR AND PROFIT SHARE BONUS

Chairman of an Iford based company, is looking for a P.A. The job will involve total commitment with frequent travel abroad and in the UK.

Also available 2 secretarial positions at Director level. SALARIES £11,000 - £14,000 aae. PLUS PROFIT SHARE BONUS.

IF INTERESTED PLEASE CALL CAROL HOBBS ON 01 583-0821 ALFRED MARKS RECRUITMENT CONSULTANTS 56 CRANBROOK ROAD, ILFORD

SECRETARY/PA

Required to work for HELICAL BAR PLC, a Mayfair based property company. Good shorthand skills and knowledge of word processing required. IBM Word Processor (will cross train). Sense of humour essential, plus ability to work on initiative. Good salary. Contact Sandra Leaf - 01-629 0113 (no agencies).

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University of London CENTRE OF CONSTRUCTION LAW AND PROJECT MANAGEMENT. EXECUTIVE SECRETARY/P.A. The innovative centre is looking for a confident self-reliant person to fill the key post of secretary/administrator/p.a.

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International Accounts requires a well spoken, well presented person to assist 2 partners, varied duties. Will come train on PC. Hours 8.15-5.15. Tel: Ray Cochran or Gillian Thompson on 01-221 4644 C & S Para Cons.

UNIQUE OPPORTUNITY Super Sec/ Negotiator

For trading small west end commercial estate agents. Previous experience preferable. Offers £12,000 + bonus and BUPA. Tel: 437 9131.

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Successful expanding WCI PR Co in the early stages of development look for a positive ambitious person (25-35ish) with the energy and drive to be a right-hand to their young, founding MD. Some 40% PA requiring capable attention, good typing and to WP, numeracy for expenses and general admin.

To £11,000 Fine Art and Antiques Sec Adm'n 23+

The SW1 surrounding and people absolutely all you could hope for. The job not heavy on the secretarial side requiring only a little shorthand, occasional audio, good typing and to WP. Most importantly liaison with clients dealers and an appreciation of lovely things.

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Locally a second to MD jobber with good typing and to WP. Around 23ish is the person they're looking for to assist the Head of the Education Committee. Interviewing and dealing with applications for grants, handling publicity, letters, subscriptions and new members plus organising functions and ceremonies makes this a truly delightful 50/50 job.

01-589 8807 JOYCE GUINNESS 21 BRIDGPTON ARCADES KNIGHTSBRIDGE SW3 RECRUITMENT CONSULTANTS

MULTILINGUAL SERVICES Recruitment Consultants

FRENCH

COMPUTER GRAPHICS: A new and exciting method of point of sale advertising is coming to the UK, and the MD is looking for a PA/Secretary (English mother tongue, English Shorthand) with fluent French to help set up and run the office (currently in SW1, moving to West or North West London). £13,000 negotiable

FUND MANAGEMENT: An absorbing and independent role for a PA/Secretary with excellent French - An ultra-busy Managing Director is looking for someone mature and responsible to organise him and make sure the office runs smoothly. You often write your own letters and translate both ways. From £13,000.

01 836 3794 22 Charing Cross Road, London WC2H 0ER

ADVERTISING TRAINEE to £13,000

Well-groomed, outgoing and looking for promotion? If you can juggle deadlines, designers, publishers and inter-office requirements while retaining an eye for details and a keen sense of humour, we'd like to meet you. You'll write and type your own advertising copy and will probably have an agency background. Age 24/25.

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01-631 0902 OXFORD CIRCUS

'LEGAL PERFECTION AT PARTNER LEVEL'

Start from scratch in one of these two partner level expansion vacancies putting to good use your intelligence, presentability and excellent audio/wp legal experience. Salary package first class. Age immaterial.

Mroz Associates - Rec Cons 01-935 4679 (Evenings 01-521 6306)

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Required for busy W1 advertising agency. This position would suit a bright, ambitious person with good shorthand and word processing skills. You must be good at organisation and have lots of initiative. A good salary will be offered to the right person. Please phone: 01-439 8556 for an appointment

Secretary

required to work with Architects and Interior Designers in new studios in the Labrook Grove/Holland Park Area. Duties will include audio typing using IBM processor plus general administration and reception duties. Salary negotiable. Please ring (01) 229 4289

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A successful firm of surveyors located in Mayfair are looking for a bright enthusiastic person to work for two Directors. A friendly team in pleasant offices. Salary £12,000 + bonus and BUPA. Telephone Berkeley - 01-491 2725

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A development of 4 & 5 bedroom detached homes at prices ranging from £227,500 to £289,950. Please telephone our Showhome on 01-300 7751

Countryside Properties PLC The Windy Hill Business Park, The Drive, Brentwood, Essex CM13 3AT (0277) 260000

Andrew Grant WORCESTERSHIRE THE TYTHE BAR, KENSWICK MANOR, WICKENFORD

SCOTLAND EAST LOTHIAN DIRLETON Ideal for equestrian pursuits.

SMITHS GORE SOUTH SHROPSHIRE Superb small residential and sporting estate in idyllic situation.

Berkhamsted IMPRESSIVE EXECUTIVE RESIDENCE IN SOUGHT AFTER POSITION, FOUR DOUBLE BEDROOMS, THREE RECEPTION ROOMS & FULLY EQUIPPED GARAGE.

AMHERSTON-ON-SEA Coastal Road 4 bed house, 2 nooks, superbly refurbished.

WILTSHIRE HAMPTON, WILTSHIRE 12 miles, 2 bedrooms, 2 bathrooms, 2 reception rooms.

HOVE Unique luxury marina residence. Direct access private beach to the water.

BRIGHTON MARINA SUSSEX 2 bed flat with balcony, very large reception room.

EAST SUSSEX - HOVE, NEAR BATTLE 2 bed flat with balcony, very large reception room.

SUSSEX WEST SUSSEX 2 bed flat with balcony, very large reception room.

WALSLEY 2 bed flat with balcony, very large reception room.

WALSLEY 2 bed flat with balcony, very large reception room.

OVERSEAS PROPERTY Turkey WINDMILL VILLAS - BODRUM PENINSULA

Quinta do Lago Algarve, Portugal Individually designed villas from £150,000-£500,000

C & R PROPERTIES LTD ARE YOU LOOKING FOR A PROPERTY OVERSEAS AS A FREE SERVICE

AIX-EN-PROVENCE: big wine growing domain 500 acres, value 8,000,000

NICE, RIVIERA: central, big commercial premises, 7,500 sq ft.

BALEARICS Majorca - beautiful city, beautiful location, 1000 sq ft.

Tenerife Los Gigantes Very up-market cliff side 2 bed, luxury duplex

LANZAROTE 2 bed, 2 bathrooms, 2 reception rooms, 2 bedrooms, 2 bathrooms, 2 reception rooms.

GENERAL ANDORRA Homes from £200,000-£300,000

SPAIN AS FEATURED ON THE PRESS CORNERED IN THE PRESS

PRIMA EUROPEAN Specialising in Spain, well established, family friendly

ALMERIA 4 bedrooms, 2 bathrooms, 2 reception rooms, 2 bedrooms, 2 bathrooms, 2 reception rooms.

SWITZERLAND Sale to foreigners authorized ADMITTE (Luzerne Canton)

VILLARS Large apartment sleeps 8 right on piste with superb views

FLORIDA EAST COAST 3 bed, 2 bathrooms, 2 reception rooms, 2 bedrooms, 2 bathrooms, 2 reception rooms.

THAMES OVERSEAS SW France, Barvaux. Attractive farmhouse, 2 bedrooms, 2 bathrooms, 2 reception rooms.

BRODIES Land and Estate Agency Department KINROSS-SHIRE The Fossoway Estate

SOLIHULL 4 interesting lots to be offered for auction on 27th July

HANTS, DORSET, & LAW. MIDLANDS LANCESHIRE - GOLFING

IRELAND SW CORK 2 FOR THE PRICE OF 1 OLD BEXLEY VILLAGE

KENT 2 FOR THE PRICE OF 1 OLD BEXLEY VILLAGE

MIDDLESEX NORTH EAST 2 FOR THE PRICE OF 1 OLD BEXLEY VILLAGE

MIDDLESEX NORTH EAST 2 FOR THE PRICE OF 1 OLD BEXLEY VILLAGE

SCOTLAND - DALKEITH 216 High St Charming stone-built house on 3 1/2 acres

NORTH WEST 216 High St Charming stone-built house on 3 1/2 acres

ORKNEY ISLES Barra House, Hoy Charming and historic former manor house

OXFORDSHIRE Bampton Charming 3 bed 17th century Grade II listed cottage

SCOTLAND MONEY MUCK ABERDEENSHIRE 2 FOR THE PRICE OF 1 OLD BEXLEY VILLAGE

SCOTLAND MONEY MUCK ABERDEENSHIRE 2 FOR THE PRICE OF 1 OLD BEXLEY VILLAGE

SCOTLAND MONEY MUCK ABERDEENSHIRE 2 FOR THE PRICE OF 1 OLD BEXLEY VILLAGE

APARTMENT in Englefield Green - Beautiful quiet location between Ascot and Virginia Water

WOKING Adjacent to the M3, 1 bedroom, 1 bathroom, 1 reception room

BOOKHAM BORDERS 2 bed flat with balcony, very large reception room

SOMERSET & AVON LOOKING FOR PROPERTY? We provide a professional search and selection service

WELLS 2 bed flat with balcony, very large reception room

SURREY 2 FOR THE PRICE OF 1 OLD BEXLEY VILLAGE

SURREY 2 FOR THE PRICE OF 1 OLD BEXLEY VILLAGE

LAND FOR SALE Chafford Hundred, West Thurrock, Essex Residential Development Land

Chafford Hundred Limited Enquiries to Roy Heasman, Marketing Manager, Chafford Hundred Limited, Tube Hill House, London Road, Sevenoaks, Kent. TN13 1BL.

Sportsmanship goes overboard when it comes to outwitting your main challengers over the small print of the America's Cup

A raging calm before the real storm

THE TEAM



The America's Cup is about spending oceans of money to harness the power of the waves. But for 137 years it has also taken the best efforts of some very dominant men. In the second part of a three-part series for The Times, Brian James reveals the breed is still as piratical as ever

Watching Peter de Savary taking 10 minutes out to try to buy a seaside hotel for £3 million (his directors said no, so he left them to chew on the news that then perhaps he would build a bigger hotel of his own... between them and the sea) is to see a man who loves to fight his shoulders hunch, his jaw grows squarer. He sailed from their meeting like a bearded breeze block.



Men at the helm: Berry (left), the quiet accountant who has teamed up with the "street-wise" de Savary (right) for the challenge

The nations sail in with crews of lawyers to argue about where, when and with yachts of what size and shape, they will joust. "Sportsmanship? It is still there. But to all honesty..." his voice trailed away. Then: "Look, don't get this legal thing wrong. There is no bitterness. Or not much. Not like a divorce, or litigation over property. It's all part of the act. You get seething angry, when they do you over. Then you get out the small print and figure how to get even.

Conner placed the £100 trophy in the bank and sat down to some very large sums. His home port, San Diego, had the right to stage the next defence. But other Californian ports and Hawaii were bidding mega-money for the chance to host a contest worth at least \$1.5 billion.

Then de Savary spoke to Fay. The big boat play was a masterstroke, he enthused. Now surely it would make San Diego look cheap sneaks if he, de Savary, showed himself ready to race-off with the Kiwis, in a not-dissimilar boat, for the right to challenge the Americans. Fay fixed a two-line agreement to London.

RENTALS ROBERT BRUCE PARTNERS ARE YOU LOOKING FOR A RENTAL PROPERTY IN CENTRAL LONDON? We have a large selection of property from family houses to one bedroom flats, furnished and unfurnished, short and long lets. In every part of the City.

HAMPTONS SHAWFORD STREET, SW3 An excellent newly refurbished family house providing elegant and spacious accommodation with garden and garage. 5 bedrooms, 5 bathrooms, drawing room, dining room, fully fitted kitchen with breakfast area.

Finch's Estate & Management TWICKENHAM 4130 per week. Company let only. 3 bed, 2 bath, 2 cars. Fully furnished. Modern kitchen with stainless steel appliances. Large living room with fireplace. Full bathroom with shower, toilet, sink. Kitchen including breakfast bar. Gas central heating.

PROPERTIES ALL OVER LONDON... TOWER BRIDGE adjoins this new building "Studio" K&B, grating, £120 pw. BLOOMSBURY 1/2 West End & City. 2 beds, recp, K&B. £160 pw. ST JOHN'S WOOD. Dble bedrm, recp, K&B. Lift, porce. Ch. Good quality new decor. £180 pw.

CLAPHAM SW4 Lovely large and light 2 dble bedroom maisonette on 3 levels. 16'5 x 16' Recp. Lge kit/diner. £92,500 L/H. E. High Henry & Co. 01-720 1208

CHIPSTEAD STREET, SW6 Good conversion on prestigious Fitzborough Estate with spacious bright rooms and attractive views. 2 double bedrooms, 1 bathroom and 1 ensuite shower room, reception/dining area, kitchen with breakfast area to seat 4, all machines. Balcny.

HOLLAND PARK Superb family house, overlooking park. Beautifully decorated & furnished. 4 bedrooms, large reception, dining room, WC, garage and garden. £650 pw seg for long let. AROUND TOWN 01 229 9966

MARVEEN SMITH & ASSOCIATES PALACE STREET, SW1. Quiet 2 bed flat. 2 recp, 1/2 kit, bath. 1/2. Avail now £250 per week. GARDNER STREET, SE22. Newly dec 2 turn 1 bed flat. KR with machines. Lge bath. Gdn. 500 sq ft. FULHAM ROAD, SW6. New 2nd 1 bed flat. 1/2. Avail now £180 per week. Superb 1/2 w/ly all machines. Bath. Video opt phone. £180 pw.

GOING ABROAD? We have both corporate and individual applicants looking for jobs in 14 bed properties in Central SW London. 1351 7707/552 7385 Buchanan

JEAN WILLIAMS LTD 1-3 Prince of Wales Terrace LONDON W8 Superb New Luxury Apartments with stunning views over Hyde Park To Let SOLE AGENTS Keith Cardale Groves 01-629 6604

BEHR AND BUTCHOFF For Quality Furnished Properties in St. John's Wood, Regents Park, Primrose Hill, Maida Vale, Swiss Cottage and Hampstead. £150 pw - £1500 pw 01 536 7501

Plaza Estates Keith Cardale Groves Docklands ANNEBORO PARK, E14 Dagenham, newly refurbished 2 bedroom, 2 bathrooms, 2 bedrooms (one master), dining room, reception room, full fitted kitchen with built in oven, refrigerator, sink, dishwasher, 2 double beds, 1 living room, 1 bathroom, 1 WC, 1 terrace, 100 sq ft. £250 pw. Tel: 01-727 7191

KINGSTON HILL 3 bedrooms, 3 bathrooms, 3 living rooms, 1 dining room, study, attic, garden, double garage, etc. all comforts. £1500 monthly. Min contract 1 year. Also suitable for company lease. Ring owner (01) 546 8733

RURAL SUSSEX Beautifully situated, over 2000 sq ft. 4 bedrooms, 3 bathrooms, 3 living rooms, 1 dining room, 1 study, 1 office, 1 garage, 1000 sq ft. garden. £1100 pw. Tel: 01-225 2035

BLACKHEATH SE3 Large 5 bed 3 recp, Georgian house in quiet residential area. 1/2. Avail now £250 per week. Superb 1/2 w/ly all machines. Bath. Video opt phone. £180 pw.

OLD HATFIELD Selection of 2 and 3 bedroom luxury flats in Georgia park setting in Old Hatfield with walking distance station (Kings Cross 20 mins). Rents from £350 p.w. Please apply to view Hatfield Park Estate Office (0747) 64412

Handwritten signature or scribble at the bottom center of the page.

RACING: STOUTE'S PROMISING COLT CAN GAIN COMPENSATION FOR ROYAL ASCOT DEFEAT

Dancing Dissident to lead the way

By Mandarin (Michael Phillips) Dancing Dissident, from Michael Stoute's stable, looks poised to win the Anglia Television July Stakes at Newmarket today following that excellent run at Royal Ascot where he was beaten only a neck by High Estate in the Coventry Stakes.



Chris Thornton has the right going for Apache Roma. Intimate Guest and Ohsomellow fall into that category for different reasons. What intrigues me most is the presence of Pat Eddery on Ela Roma's back as he could have ridden her stable companion, the Coronation Stakes second Inchmurrin.

she is now poised to show for the first time this year the sort of form she showed last season when winning the Lowther Stakes at York. If that turns out to be the case, Ela Roma could easily be the second of two winners for Eddery, who must be more than hopeful of also winning the More O'Ferrall Pic Stakes on Assatis, who was runner-up to the subsequent Derby and Irish Derby winner Kahyasi in the second of his two races as a two-year-old.

Chris Thornton's Apache has been waiting for his ground ever since a momentary spell of lameness cost him what appeared to be an outstanding chance of winning the Dee Stakes at Chester in May. Before that he had won well at Haydock having previously finishing third behind Raycour in the Esler Cup at Sandown.

Table with 3 columns: Selections, By Our Newmarket Correspondent, and By Michael Seely. Lists race numbers, names of horses, and trainers.

Table titled 'Guide to our in-line racecard'. Contains race numbers, horse names, and brief descriptions or notes.

Table titled 'Going: good' and 'Draw: no advantage'. Lists race numbers and details for specific races.

Table titled '2.35 MORE OFFERALL PLC STAKES (3-Y-O: £5,064: 1m 2f) (11 runners)'. Lists race numbers, horse names, and trainers.

Table titled '3.5 CHILD STAKES (Group II: fillies only: £22,184: 1m) (7 runners)'. Lists race numbers, horse names, and trainers.

Table titled 'FORM'. Lists race numbers, horse names, and detailed notes on their performance.

Table titled 'BRIGHTON Selections'. Lists race numbers, horse names, and trainers for the Brighton races.

Table titled 'Goings: good'. Lists race numbers and details for Brighton races.

Table titled '7.0 KINGSTON SELLING MAIDEN STAKES (2-Y-O: £958: 7f) (7 runners)'. Lists race numbers, horse names, and trainers.

Table titled '7.0 GRETNA BRIDGE STAKES (2-Y-O: £1,674: 5f) (8 runners)'. Lists race numbers, horse names, and trainers.

Table titled 'THE TIMES RACING SERVICE'. Contains race numbers, horse names, and detailed notes on their performance.

Table titled 'FORM'. Lists race numbers, horse names, and detailed notes on their performance.

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Table titled 'Bowker unscathed after heavy fall'. A text article about a horse named Julie Bowker who had a fall but remained healthy.

Table titled '7.30 JOE BLANKS MEMORIAL CHALLENGE CUP HANDICAP (£2,688: 1m) (4 runners)'. Lists race numbers, horse names, and trainers.

Table titled '8.30 PENESE STAKES (3-Y-O: £2,330: 1m 2f) (8 runners)'. Lists race numbers, horse names, and trainers.

Table titled '8.0 PRESTON PARK HANDICAP (£3,071: 6f) (8 runners)'. Lists race numbers, horse names, and trainers.

Table titled '7.30 NORTHERN ECHO HANDICAP (£1,732: 1m 5f 180yd) (8 runners)'. Lists race numbers, horse names, and trainers.

Table titled 'CATERICK BRIDGE Selections'. Lists race numbers, horse names, and trainers for Caterick Bridge races.

Table titled 'Goings: good to soft'. Lists race numbers and details for Caterick Bridge races.

Table titled '2.15 SUPER NEON. 2.45 HATAY. 3.15 ANNA MAY WONG. 3.50 FIRST BILL. 4.25 MAGIC KINGDOM. 4.55 MULIA'. Lists race numbers, horse names, and trainers.

Table titled 'WARWICK Selections'. Lists race numbers, horse names, and trainers for Warwick races.

Table titled 'Goings: good'. Lists race numbers and details for Warwick races.

Table titled 'Goings: good'. Lists race numbers and details for Warwick races.

Table titled 'Goings: good'. Lists race numbers and details for Warwick races.

Table titled 'Goings: good to soft'. Lists race numbers and details for Warwick races.

Table titled 'Goings: good to soft'. Lists race numbers and details for Warwick races.

Table titled 'Goings: good to soft'. Lists race numbers and details for Warwick races.

Advertisement for 'RAPID RACELINE' featuring various horse racing services and contact information.

Advertisement for 'Wolverhampton' featuring a horse named 'Wolverhampton' and related racing information.

Advertisement for 'Swing Easy dead' featuring a horse named 'Swing Easy' and related racing information.

Advertisement for 'Wolverhampton' featuring a horse named 'Wolverhampton' and related racing information.

Advertisement for 'Wolverhampton' featuring a horse named 'Wolverhampton' and related racing information.

CRICKET: PARKER LEADS A BRAVE REARGUARD ACTION BUT SUSSEX CANNOT STOP THE CHAMPIONSHIP LEADERS

Kent reap rewards of practice and strong team spirit

HASTINGS: Kent (23pts) beat Sussex (4) by four wickets. If Kent kept up this kind of form, then very soon there will be nothing left for anybody else to play for.

Kent were left needing four from the last over, four wickets intact, although Tavart, who had a sprained forearm, was intending to bat only if necessary.



Parker: cover drives a feature of his delightful century

Love back to steer Yorkshire to victory

By Richard Streeton. HEADINGLEY: Yorkshire (19pts) beat Leicestershire (2) by four wickets. Jim Love marked his return to the Yorkshire team after being dropped for three matches by playing the decisive innings yesterday as they completed an exciting win.

Lancashire meet stiff resistance

NORTHAMPTON: Northamptonshire (3pts) drew with Lancashire (7). Lancashire, with high hopes of achieving their third successive championship win, before Monday's rain, found themselves unable to make up last time here yesterday, having to settle for a draw.

Alderman subdues Hick

WORCESTER: Worcestershire (1pt) drew with Gloucestershire (4). Although an agreement that Worcestershire should forfeit their first innings and Gloucestershire their second made up for the loss of Monday's play and much of Saturday's, a cautious declaration still made a fairly sure of a draw at Worcester yesterday.

Van Vliet earns sprint bonuses and extends lead

Team Van Vliet, of The Netherlands, easily retained the overall leadership of the Tour de France yesterday when the third stage of 133 miles ended in a mass sprint won by his compatriot, Jean-Paul Van Poppel.

Semmens to the fore

Rain had the last word on the second day of the Malvern Festival when the host side was in some danger of defeat at the hands of Rugby, who had been put into bat on a wet but very slow pitch.

Warwicks continue to slide

Old Trafford was not the only ground yesterday where the cricket was more than somewhat one-sided. Warwickshire's resistance to the Surrey new-ball bowlers, Clarke and Peters, was so minimal at the Oval that they lost by an innings and 43 runs even though the second day of the match had been washed out.

Leafs find winning elements

The British open championships for the Davidoff Gold Cup continued on the Amersham grounds in Sussex yesterday with the match between the home side, the Yorkshire and Galen Weston's Maple Leafs, who woo 9-5.

Derbyshire v Middlesex

Derbyshire (4pts) drew with Middlesex (0).

Final flourish by Atherton fails by a run

The weather took a major toll on the Hydro Village Championship at the weekend, with only six of the scheduled 16 sixth-mund games appearing in rain.

Whitaker wins at a canter

John Whitaker, riding his father-in-law's gelding Next Gammon, made light work of the sticky going in the grand ring at yesterday's Royal Show at Sandown Park, Surrey.

Move to Bishop

Sussex are set to make an offer of a contract to Ian Bishop, the fast bowler on tour with West Indies, now that Imran Khan has confirmed that this is his last season in county cricket.

Test Match Averages

Table with columns for England batting and fielding, West Indies batting and fielding, and Bowling. Includes player names, runs, wickets, and averages.

Yesterday's Scoreboards

Surrey v Warwickshire: Surrey (22pts) beat Warwickshire (2) by an innings and 43 runs.

Championship table

Table showing the current positions of teams in the championship, including Kent, Yorkshire, and Lancashire.

FOR THE RECORD

Table listing various sports records and events, including Athletics, Shooting, Badminton, Baseball, Tennis, Basketball, Cricket, Fishing, Football, and Rugby League.

Warwick Cricket Club advertisement featuring the club's logo and contact information: 0898 300 400.

Mansell teams up with Ferrari

By John Blunsden

Nigel Mansell will drive for Ferrari next season alongside Gerhard Berger.

Mansell will find life far from dull at Maranello, where politics has a high profile and drivers, though engaged as equals, often find themselves competing for the status of 'favoured son'.

He and Berger get on well together and they may develop a relationship similar to that which exists between Alain Prost and Ayrton Senna in the McLaren team, who work well together yet are intensely competitive on the track.

An important influence in Mansell's decision (there were three other offers open to him) was the potential he sees in the new Ferrari which John Barnard has designed for the 1989 season.

Ferrari drivers are expected to do a lot of test driving at Fiorano and to be available for this work at short notice.

He will also find it beneficial to understand and speak Italian tolerably well in order to build that vital rapport with Ferrari's sometimes emotional engineers and mechanics.

Ferrari, though, respond positively to drivers who work tirelessly and who have the ability to extract the ultimate from their cars.

Alboreto and Berger are expected to complete this season with the existing 1.5-litre turbo-charged cars and will be seen at the Shell Oils British Grand Prix this weekend with the cars to which they finished third and fourth behind the McLarens last Sunday in France.

While Ferrari have opted for a V12 engine for the new 3.5-litre formula, and Honda (with McLaren) and Renault (with Williams) have chosen V10s, Ford's new engine for 1989 is to be another V8.

Ford are again making a major input on the electronics side and the new engine will use a derivative of a new management system which has been developed for passenger cars of the mid-1990s.

Dead march to Marshall music

By Alan Lee, Cricket Correspondent

OLD TRAFFORD: West Indies beat England by an innings and 156 runs.

The flickering hopes of English survival which remained at the start of the first day of the third Test match were extinguished long before lunch.

It was their twelfth heavy defeat in 13 Tests against West Indies. Only once in the history of matches between these teams have England been bowled out for fewer runs.

Things, one might say, have not been the same since and with the next Test scheduled for the seam bowlers' utopia at Headingley, rapid improvement is a fanciful notion.

Remarkably, England were past that record low yesterday morning with only three wickets down, the presence of Gower and Lamb combining with the threat of imminent rain to instil a sense of optimism.

The only remaining doubt was whether the rain would delay or even avert the impending embarrassment.

Lamb and Emburey were caught at short leg and Ambrose demonstrated his ability to make the ball lift.

Cheshire, the last minor county remaining in this season's NatWest Trophy competition, have called in extra police to patrol their Boughton Hall ground.

Cheshire call in extra police

By Geoffrey Wheeler

Tim Robinson, who has been out of action for a month with a broken hand, returns to lead Nottinghamshire, the leaders, against Worcestershire at Trent Bridge.

After the heavy rain of recent days the toss could be more vital than usual.

There will be no keener duel between fast bowlers than at Grace Road - Ferris, De Freitas and Ferris for Leicestershire, who have never won the competition, against Lancashire, Curran and Alderman for Gloucestershire.



The last rites: Dille's leg stump goes walkabout as Marshall gives England, and their remaining batsmen, the runaround

Emburey's future in balance

By Alan Lee

John Emburey must wait until the weekend to hear whether he has retained the England captaincy after presiding over consecutive routs by West Indies.

Emburey would be most unfortunate to lose the job so rapidly if judged largely on the failings of his batsmen, but he made it plain yesterday that he is prepared for the worst.

Before he goes, however, the quiet Barbadian has some unfinished business. He has his eyes on Lance Gibbs' West Indian record of 309 Test wickets.

Marshall promises not to return to torment England

By Andrew Longmore

Watching him toy with the England batsmen yesterday, darning one ball back and straightening the next, he looks certain to beat both comfortably.

Two months ago as he pulled out of the first match of the tour at Hove, they did not seem entirely fanciful.

SCOREBOARD FROM OLD TRAFFORD

Table with columns for England and West Indies scores, including runs, wickets, and extras. Includes sub-sections for England, West Indies, and a match summary.

Sporting crisis is familiar illusion

By Simon Barnes

Annabel Croft caught the national mood to perfection. "This country just doesn't breed winners," she said.

Plagued by self-doubt, and fear of failure - or was it fear of victory that obsessed her, I wonder? - she transformed herself from a galling player with a clattering don't-touch-me-there forehead, into a depressed and consistent loser who plainly hated it every time she stepped out onto court.

But I am sure plenty of people will now be saying: "The girl's right!" After all, the sports pages over the past few weeks have not been cheerful reading for the jingoistic. Indeed, for those who see the Test match score as a kind of ever-fluctuating National Machismo Index, today's paper is packed with dire tidings.

What has gone wrong with British sport? We might cite the traditionally woeful performance of the British players at Wimbledon, the first Monday's annual slaughter of the Presumptuous Brit.

Even Rugby League men have failed

We might move on to the unbelievably hopeless performances in Australia by the rugby people, even by the toughest and more skilful Rugby League men.

This once great nation of ours - well, I will leave you to fill in the rest. There is no doubt that Britain seems to be in a state of crisis.

Let us take the various issues of the "crisis" separately, and then altogether. The failure of the Brits at Wimbledon? Well, what do you expect? Wimbledon is a great international event that happens to take place in Britain.

Arrests up sharply in second division

By John Goodbody

At the Downing Street meeting on hooliganism today, the Prime Minister will be told that the number of arrests at Football League matches last season increased about 10 per cent on the previous year.

The Home Office has received figures from the Association of Chief Police Officers, which confirm the interim statistics published in The Times in April, showing that arrests in England have risen annually since the Heysel stadium disaster in May 1985.

In 1986-87, the total of arrests for the four divisions was 5,531.

The higher arrest figures will increase Mrs Thatcher's resolve for new measures to combat hooliganism after the series of incidents last month at the European championship in West Germany.

The meeting today will be attended by Cabinet Ministers, Colin Moynihan, the Minister for Sport, and officials of the Football Association and League.

The Prime Minister wants the League clubs to introduce a national membership scheme with identity cards for everyone going to matches in England. But this is unlikely to be obtained voluntarily and she will probably need legislation to be introduced in the next session of Parliament.

Among the several critics of the scheme is Denis Howell, Labour MP for Birmingham Small Heath, a former Minister for Sport and League referee. He said yesterday: "To make such a proviso will be a monstrous infringement of the civil liberties of the British people."

Everton sign Nevin and raise offer for Cottee

By Ian Ross and Steve Acteson

Within minutes of announcing that he had been successful in signing Pat Nevin from Chelsea, Colin Harvey, the Everton manager, yesterday reiterated his intention of signing Tony Cottee, even if it means breaking the British transfer record of £1.9 million.

Everton seem to be willing to increase their offer for the West Ham United forward to £2 million, a figure that George Graham, the Arsenal manager, is reportedly willing to match.

Slavs are too good for Britain

From a Correspondent Rotterdam

Great Britain paid the price for "fooling around" with Yugoslavia here when the 1980 Olympic champions outscored them 32-9 in the second half on their way to a 102-85 victory in the final round of the qualifying tournament for September's Games in Seoul.

Even without the injured Irish and Fogarty, Britain sparked throughout the first period and after 18 minutes led 45-35 after shooting at an excellent 55 per cent with nine of their 10 ft players on the score sheet.

Frankovic, signed on a professional contract with the Boston Celtics here this week, was so uncomfortable that his coach took him out of the game for good after just nine minutes.

Joe Whelton, the Britain coach, said: "Our shots were dropping and we were fooling around with the Yugoslavs. It was fun."

The fun stopped immediately after the break as a revitalized Divac help sweep Britain aside.

Last week the FA initially banned the tournament

Foster's hopes tumble in training accident

By Pat Butcher, Athletics Correspondent

Greg Foster's capacity to stumble when a major title is in the offing was further demonstrated when he broke an arm on Monday afternoon, less than three weeks before the United States Olympic trials.

Although Foster, aged 30, has won successive world titles in Helsinki and Rome, and has been the world's leading hurdler for six years, the Californian has wreaked havoc in races, reducing hurdles to plywood, failing to finish, or hitting so many barriers that he loses races he was favoured to win.

And it will not help Foster that there are no discretionary selections for the United States Olympic team. Only the first three in each event are selected.

Robertson halts Holt

David Holt, the prodigious young English bowler champion, who won the British pairs at Lame yesterday morning, was denied a remarkable double when Graham Robertson, of Scotland, beat him 25-18 in an exquisite singles final after lunch.

Although the Scot achieved the greater mastery of line and length, his grip on the match was threatened when Holt, the favourite, took an 11-8 lead. Robertson, however, scored 14 of the next 15 shots.

Sixth defence

Rome (AFP) - Brian Mitchell, of South Africa, the World Boxing Association junior-lightweight champion, will make the sixth defence of his title against Musca Bionigiano, of Italy, in Capa d'Orlando, on July 17.

Homeless

Oxford City football club has been forced to withdraw from the Vauxhall-Opel League because Brasenose College, Oxford, has refused to allow the 106-year-old club to play at the White House ground after winning a High Court case in which it alleged irregularities over the lease.

Steady driver

George Bowman, Britain's most experienced carriage driver and the winner of four national events this year, heads a team of four who will represent Britain in the World drivng championships.

First post

Danny Bergara, aged 45, was yesterday appointed manager of Rochdale United, the fourth division football club. It is the first managerial job for the Uruguayan.

SPORT IN BRIEF

Richard Robinson: decider

Two heavyweight brothers from Mansfield, Richard and Simon Robinson, must confront each other for a place in Britain's taekwon-do squad for the Seoul Olympics. They are level on points after qualifying matches and the selectors say that Richard, aged 28, must face his brother, aged 21, in a decider in Peterborough on July 17.

Brotherly feud

Two heavyweight brothers from Mansfield, Richard and Simon Robinson, must confront each other for a place in Britain's taekwon-do squad for the Seoul Olympics.



Richard Robinson: decider

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